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About This Guide

Welcome to the Magento Community Edition User Guide, which provides an overview of the Magento Community Edition (CE) eCommerce platform developed by Magento, Inc.

This guide is intended for web storeowners and first-time users of Magento CE. It provides a quick guide through the most important steps for getting your web store up and running and ready for selling online. The options described in this user guide enable you to generate a feature-rich and attractive eCommerce interface without the need for advanced technical expertise.

This guide first introduces Magento CE and its key concepts, and then describes how to install Magento CE. The following two chapters introduce the daily experience that a customer can have in a Magento web store and the daily management tasks that a storeowner would perform.

The rest of the chapters that follow walk you through the process of setting up your Magento CE web store; customizing its behavior to your requirements; entering products; managing orders, invoices and shipments; and achieving the best turnover and profits from your web store.

The guide includes the following chapters:

- Chapter 1 "Introducing Magento Community Edition," page 13, introduces Magento CE and describes its basic components and the workflow for using it.
- Chapter 2 "Installing Magento CE," page 19, describes Magento CE system requirements and how to install and configure it.
- Chapter 3 "Basic Configuration," page 33, describes how to configure the basic information for your web store.
- Chapter 4 "Introducing the Frontend," page 45, describes the browsing and purchasing features provided for your customers by a web store created using Magento CE.
- Chapter 5 "Introducing the Backend," page 67, describes the ongoing management tasks that you can perform in the backend while running your Magento CE web store on a day-to-day basis.
- Chapter 6 "Setting Up Your Catalog," page 77, describes how to create a catalog for your Magento CE web store, how to add products and how to define attributes for them.
- Chapter 7 "Preparing to Sell," page 131, describes how to prepare your web store to start selling products by defining tax charges and how products are shipped and funds accepted.
- Chapter 8, "Design and Content," page 151, describes how to customize the lookand-feel of your web store by applying easy to use options that are provided in the Magento CE backend.
- Chapter 9, "Promotions," page 161, describes a variety of ways to promote your products.
- Chapter 10, "Managing Orders and Customers," page 191, describes how to manage customers and orders from the backend.

- Chapter 11, "Managing Customer-Generated Content," page 196, describes how to manage customer-generated content, such as ratings, reviews, tags, and polls.
- Chapter 12, "Monitoring and Improving the Web Store," page 209, describes how to monitor and improve your store by defining reports, search terms, synonyms, redirects, and Google Analytics.
- Chapter 13, "Keeping Your Store Healthy," page 215, describes how to keep your store healthy by using a staging environment, updating Magento CE, and extending Magento CE.
- Chapter 14, "Getting Help," page 221, describes Magento's resources for providing you with help.

Support and Contact Information

We at Magento are dedicated to providing our customers with the best possible service. We would love to hear from you.

For feedback on this book and all other inquiries, please use our contact form at: http://www.magentocommerce.com/company/contact-us/

Conventions Used in this Guide

The following style conventions are used in this document:

Note: This is a note.

Tip: This is a tip providing useful suggestions and information.

1 Introducing Magento Community Edition

This chapter introduces Magento Community Edition (CE), its basic components, and the workflow for using it.

1.1 What is Magento CE?

Magento CE is a feature-rich eCommerce platform, built on open-source technology that provides online merchants with unprecedented flexibility and control over the look, content, and functionality of their eCommerce store. Magento CE's intuitive administration interface features powerful marketing, search engine optimization, and catalog management tools to give merchants the power to create sites that are tailored to their unique business needs. Designed to be completely scalable, Magento CE offers companies a stable, secure, customizable eCommerce solution.

1.2 Magento CE License

Magento CE is licensed under the Open Software License (OSL) v3.0, an open source certified license. More information about Magento's licenses can be found at http://www.magentocommerce.com/license/

1.3 Magento CE Frontend and Backend

The following sections provide an overview of the two visible interfaces of Magento CE: the frontend and the backend.

Frontend (The Web Store Front)

The frontend is the public view of your web store with which your customers can interact through a standard web browser. It presents your products, product categories, and promotions, and provides your customers with ordering, payment, and purchase tracking features.

An example is shown in Figure 1.



Figure 1. Magento CE Frontend

Backend (The Back Office)

The backend is the password-protected view of the back office features that enable a web store administrator to setup the products and purchasing options and to manage orders and all other store functionalities. You can navigate the Admin Panel using the menu on the top of the page (Magento top menu). A view of the backend is shown in Figure 2.

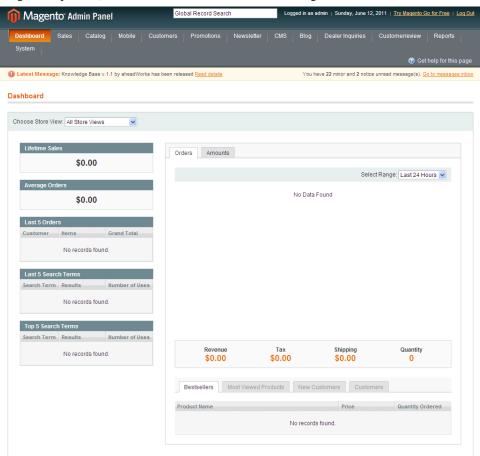


Figure 2. Magento CE Backend

1.4 Magento CE Concepts

To use Magento CE effectively, you should be familiar with the following terms and concepts.

Attribute: A characteristic of a product. For example, an attribute of a digital camera could be "resolution," and the value of this attribute for a particular digital camera could be "10 megapixels." Customers can filter a list of products by values of one or more attributes.

Attribute Group: A logical grouping of attributes within an attribute set.

Attribute Set: A collection of attributes, customized to fit a certain type of product. For example, if you sell several different kinds of T-shirts on your website, you can create the T-shirts attribute set which will include the simple attributes commonly shared by all of your T-shirts. This may include color, size, gender, and brand.

Bundle product: This product is composed of components that are presented in different ways and are made from existing products. A good example of a bundle is a complete computer. For this computer, you can configure how much RAM or what kind of monitor is included with this computer in your store.

Category: A user-defined product classification. A category can have any number of levels of subcategories.

Configurable product: This product enables your customers to select the variant that they want by choosing options. For example, you can sell T-shirts in two colors and three sizes. You would have to create six variants as individual products (each with its own SKU) and then add these six to a **configurable product** where customers can choose the size and color, and then add it to their cart.

Credit memo: A credit memo is a statement of credits; for example, a credit for returned merchandise generates a credit memo. According to your store policy, you can apply the credit to future orders or refund the customer's payment method.

Cross-sell: Cross-sell products appear next to the shopping cart. When a customer navigates to the shopping cart page, these products are displayed as cross-sells to the items already in the shopping cart. They are similar to impulse buys, like magazines and candy at the cash registers in grocery stores.

Downloadable product: A product, such as a media file, that the customer downloads from the store after purchase. These downloadable files can reside on your server or be provided as URLs to any other server.

Grouped product: This option enables you to display several similar products on a single page. For example, if you are selling chefs' knives and you have the same knife in four sizes, you can make a **grouped product** to display all four of these sizes. Customers can select the size(s) that they want and add them to the cart from this page.

Invoice: An invoice in Magento CE represents a confirmation of payment. More than one invoice can be associated with a single order. If the products in an order are shipped in multiple shipments, then an invoice is generated for each shipment for the products in that shipment.

Order: An order is a request for goods.

Order status: The order status indicates where it is in the order cycle. In Magento CE, the system order status values are the following:

Pending - Pending orders are brand new orders that have not been processed. Typically, these orders need to be invoiced and shipped.

- On Hold The user cannot proceed to order processing if the order is in this state. This is convenient if, for example, some data must be verified.
- ❖ Pending PayPal (possible for PayPal orders only) Pending PayPal orders are brand new orders that have not been cleared by PayPal. When using PayPal as a payment method, customers are redirected to the PayPal website. If they have not paid for the order, orders will be marked as Pending PayPal. It is not recommended to process these orders without referencing PayPal first to see if payment has been made.
- Payment Review As long as an external payment gateway is verifying the payment information from a sales order, the order is assigned the Payment Review status both in the payment system and in Magento CE.
- Processing Processing means that the order has been either invoiced or shipped, but not both.
- Suspected Fraud (possible for PayPal orders only) The order transaction did not pass one or more of the PayPal fraud filters and the system receives the response from PayPal that the transaction is under review by Fraud Service
- Complete Orders marked as complete have fully been invoiced and have shipped.
- Canceled The order can be of this status if the customer calls your web store and asks to cancel an order if the order has not been paid for.

The store administrator can create custom order statuses, assign them to order states and set default status values for order states.

Product type: Magento CE classifies products as one of several predefined product types: Simple Product, Virtual Product, Downloadable Product, Grouped Product, Configurable Product, Bundle Product.

Related product: Related products are offered to the customer for purchase in addition to the item that the customer is viewing.

Scope: Scope describes the extent of your store hierarchy to which a given setting is effective. A setting can have a scope of **Global** (all websites, stores, and store views), **Website** (the selected website and all stores and store views under it), **Store** (the selected store and all store views under it), and **Store View** (the selected store view). Some settings that are set at a higher level can be overridden at a lower level.

Search Engine Optimization (SEO): The set of techniques and strategies that ensure that your site is listed prominently in search engine results, thereby increasing the likelihood that customers will find your site.

Simple product: This is the most basic product type. It is suitable for all kinds of physical (shipped) products.

Shipment: A shipment is a record of the products in an order that have been shipped. More than one shipment can be associated with a single order.

Shopping cart: The set of products that a customer has selected to purchase, but has not yet purchased.

Store: The second level of your store hierarchy. A website can have multiple stores (each, potentially, with its own root category), and a store can have multiple store views.

Store View: The lowest level of your store hierarchy. Typically, a store view is created for each locale or language. All store views under a given store share the same catalog. Customers use a drop-down list on the frontend to switch from one store view to another.

Tax rule: A combination of a product tax class, customer tax class, and tax rate. This rule defines which tax calculation is applied.

Up-sell: An up-sell item is one that is offered to the customer as an alternative to the product the customer is viewing. These products may be more expensive, of higher quality, or more popular, or produce a higher profit margin.

Virtual Product: This is a product that does not require shipping or inventory. It is generally used for warranties or services.

Website: The highest level of your store hierarchy. You can have multiple websites, and each website can have a different domain name. Websites can be set up to share customer data, or to not share data. Typically, each website has different lines of products and may have different customer bases.

1.5 Advanced Magento CE Customization Options

The options described in this user guide can get you up and running with an extremely feature-rich and attractive interface without the need for technical expertise.

If you would like to take your web store one step further, Magento CE provides a variety of advanced options for customizing the look-and-feel and functionality of your site. These include:

- Custom Themes and Skins
- Extension Modules
- ...and more.

See the Magento website at http://www.magentocommerce.com for a description of these options, as well as for access to resources that can assist you with their implementation.

2 Installing Magento CE

This chapter describes Magento CE system requirements and how to download and install it.

2.1 System Requirements

The following provides a short list of the server requirements for running Magento CE properly. You can also view these specifications at:

http://www.magentocommerce.com/system-requirements.

- Supported Operating Systems: Linux server x86, x86-64
- ❖ Supported Web Servers: Apache 1.3.x or Apache 2.x
- **PHP Compatibility:** 5.2.13 and above with Safe mode off
- **❖ MySQL:** 4.1.20 and above

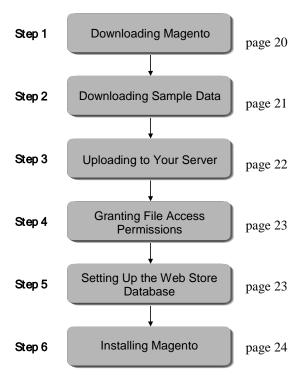
If you are unsure whether your hosting company supports these specifications, please check with them or your company's system administrator. Alternatively, to download a script that verifies whether your server is compatible or not, refer to the following web page:

 $\underline{http://www.magentocommerce.com/knowledge-base/entry/how-do-i-know-if-my-server-is-compatible-with-magento.}$

2.2 Installing Magento CE

After you have verified that your hosting environment meets Magento's system requirements, as specified above, you can download and then install Magento to your server.

The following is the workflow for downloading and installing Magento:



Step 1: Downloading Magento CE

Magento CE can be downloaded free of charge from the Magento community site.

Tip: You can download Magento whether you have registered on the community site or not. We recommend registering so that you can later access the various valuable resources that the community has to offer, such as forums, a wiki, groups, and screencasts.

To download Magento Community Edition:

1. Use your web browser to navigate to http://www.magentocommerce.com/download and log in, or go to http://www.magentocommerce.com and select **Downloads > Download**Download page as shown in Figure 3.

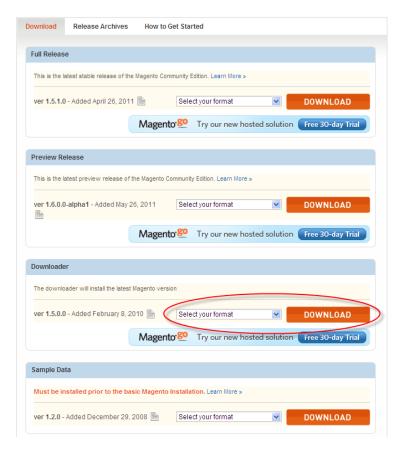


Figure 3. Magento Download Page (Magento Downloader)

Note: This page will appear slightly differently on the web after a newer version is released.

- **2.** We recommend that you select the **Downloader** option, as shown above. The instructions in this chapter are written for the downloader.
 - Multiple compressed formats are provided. If you are unsure which version to download, use the .zip format.
- 3. Click the **Download** button and save the file to the location of your choice.

Step 2: Downloading Sample Data

Magento enables you to load a few basic products and information into your web store to populate your web store frontend and backend with some initial sample data. Even though you will later delete these products, it may help orient you while getting started. This step is recommended, but not mandatory.

To download Sample Data for your Magento web store:

Navigate to http://www.magentocommerce.com/download and log in or go to http://www.magentocommerce.com and select **Downloads > Download Magento** from the menu to open the Download page as shown in Figure 4.

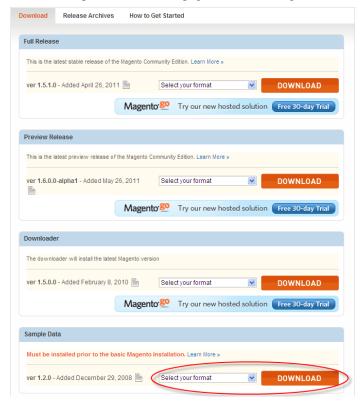


Figure 4. Magento Download Page (Magento Sample Data)

Note: This page will appear slightly differently on the web after a newer version is released.

- 2. Select a format for downloading **Sample Data**. Multiple compressed formats are provided. If you are unsure of which version to download, then use the .zip format.
- 3. Click the **Download** button and save the file to the location of your choice.

Step 3: Uploading to Your Server

After you have downloaded the Magento downloader and Magento Sample Data, you must upload these packages to your server.

To upload to your server:

1. The file names are: magento-downloader-x.x.x.zip (or .tar.gz or .tar.bz2, depending on the format that you downloaded) for the Magento downloader and magento-sample-data-x.x.zip for the Magento Sample Data. Extract (unzip) the files to a directory of your choice.

2. Use your favorite FTP/SFTP program to copy the contents of the magento folder from the Magento downloader package to the server's root WWW directory (which is usually named public html) or any other subdirectory of your choice, such as /store.

Step 4: Granting File Access Permissions

The top-level Magento directory on the server (the directory to which you uploaded the decompressed files) and all Magento directories under it must have the correct permissions in order for the Magento Installer to operate properly.

To grant file access permissions:

- 1. Navigate to your Magento directory on the server using your FTP/SFTP client.
- 2. Use the **Change Permissions** or the **Change Mode** function of your FTP/SFTP client to grant permission to the web server to write to these files and folders. There are two typical ways of representing file permissions in Linux:
 - ❖ As a number (for example, 755)
 - As a series of permissions categorized into user, group or other

If your FTP client uses the first representation (as a number), set the permissions on the directory to 777 or 0777. If your FTP client uses the second representation, set the permissions as shown in Figure 5.



Figure 5. Directory Permission Settings

Ensure that you select the **Recursive** option in order to set the proper permissions on all subdirectories.

Note: Some servers have the correct permissions already set and, therefore, no changes need to be made in this case.

Step 5: Setting Up the Web Store Database

To create and set up the database to be used by your web store:

- 1. Using a database management application such as **phpMyAdmin**, or a tool provided by your hosting provider, create a new, empty database and assign users and permissions to it.
- 2. If you want to use the sample data, do the following:

- Using an FTP or SFTP tool, transfer the extracted sample data file to a directory
 on the server. The file name will be similar to
 magento_sample_data_for_x.x.x.sql.
- Use the database management tool to import the file magento_sample_data_for_x.x.x.sql into this new database.
- c. To add sample images to the sample products in your store, copy the contents of the **Media** folder from the **Sample Data** package onto the new **Media** folder on your server

You are now ready to install Magento!

Step 6: Installing Magento CE

In this step you install Magento CE using the Downloader tool.

To install Magento:

1. Use a standard web browser to navigate to the location on your server where you uploaded the Magento downloader. If everything has been set up correctly as described up until now, the Magento Installation Wizard Welcome page is displayed, as shown in Figure 6.

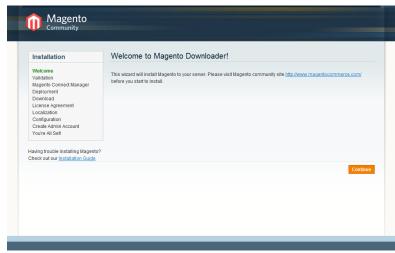


Figure 6. Magento Downloader Welcome Page

2. Click **Continue** to proceed to the Validation page, as shown in Figure 7.

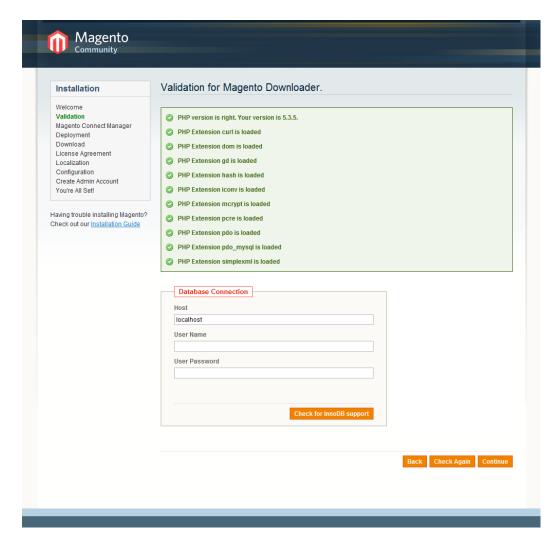


Figure 7. Magento Downloader Validation Page

This page tests your environment to determine if it will support Magento. If error warnings are displayed, correct the errors and click **Check Again**.

- 3. When there are no more errors, specify the host, user name, and user password for the database server in the Database Connection box. To check the authorization data for connecting to the database server and to the data storage, click the **Check InnoDB** support button. The installation will not proceed if the information entered in any of these fields is invalid.
- **4.** Click **Continue** to proceed to the Magento Connect Manager Deployment page.

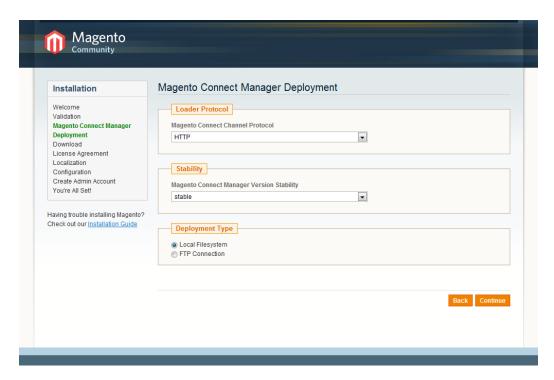


Figure 8. Magento Downloader Connect Manager Deployment Page

- 5. Choose whether Magento Connect Manager will be downloaded via the **HTTP** or the **FTP** protocol. We recommend that you choose **HTTP** because it takes less time than using the FTP protocol. If outgoing HTTP connections are not allowed in your hosting environment, then choose **FTP**.
- **6.** In the **Magento Connect Manager Version Stability** drop-down list, select the Stable option. The available options are stable, beta, or alpha.
- 7. For Deployment Type, select either Local Filesystem or FTP Connection to indicate whether Magento Connect Manager will be deployed on your file system or via an FTP connection. We recommend that you deploy using FTP. Deploying Magento Connect Manager through the FTP connection resembles the process of a customer personally uploading files on the server and it does not require changing permissions for reading, writing, and executing files. With file system deployment, because of the permissions that the Apache account provides when deploying this way, deployed files are more vulnerable to permissions problems. In this case, you should contact the server administrator in order to change the file permissions after the installation is completed.

Note: The Local Filesystem option will be unavailable if the system account of the web server does not have permission to write to the directory when Magento CE is installed.

If you select the **FTP Connection** option as a deployment type, a number of other options become available, including the host name of the FTP server and the credentials for connecting to the FTP server. For these fields, use the values that were provided by the FTP server administrator. In the **Installation Path** field, specify the path to where Magento CE will be installed. (This should be the same directory into which you uploaded the downloader.php file.)

To check the connection to the FTP server, click **Check FTP**. If any of the FTP parameters under Deployment Type is invalid, Magento Connect Manager will not be deployed via FTP.

- **8.** Click **Continue** to install the Magento Connect Manager.
- **9.** When you see the message "Magento has been downloaded successfully," click **Continue** to proceed to the Installer wizard.

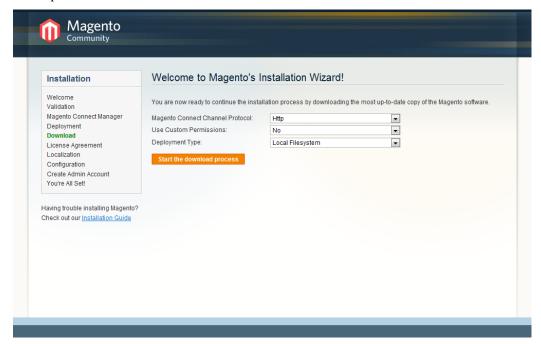


Figure 9. Magento Installation Wizard Welcome Page

- **10.** In the **Magento Connect Channel Protocol** drop-down list, select the same protocol that you selected in step 5.
- 11. In the Custom Permissions field choose how the execute, read, and write permissions will be applied to the Magento downloaded folders and files on the server.
 - ❖ Yes The Magento CE administrator will be able to execute, write, and read files in the downloaded folders. In the Folders and Files fields that appear, specify values in the octal number system which will denote the permissions that the Magento administrator will have for folders and files, respectively, on the server.
 - ❖ No custom permissions are not specified for downloaded folders and files. In this case the system default values are used:
 - o For folders 0777 (permissions for read, write, and execute)
 - o For files 0666 (permissions for read and write)
- **12.** Select the **Deployment type** that you selected in step 7. The types must match or an error will occur during installation.
- **13.** Click **Start the download process.** A series of messages is displayed to indicate the progress of the download process, as shown in Figure 10.

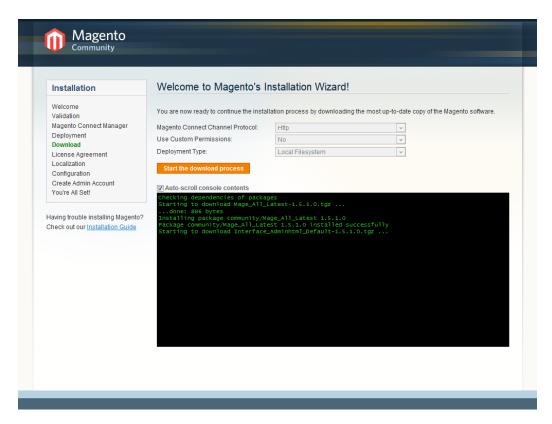


Figure 10. Installation Progress

After this is completed, the following message is displayed at the bottom of the page:



- **14.** Click **Continue Magento installation** to proceed.
- **15.** Read and agree to the terms of Magento's license. More information is provided about this subject in the *Magento License* section on page 13. Click **Continue**.
- **16.** On the Localization page (Figure 11), select your locale, time zone, and default currency. These are default values for any web stores and web store views you create; when you set these up, you can select localization preferences for each one.

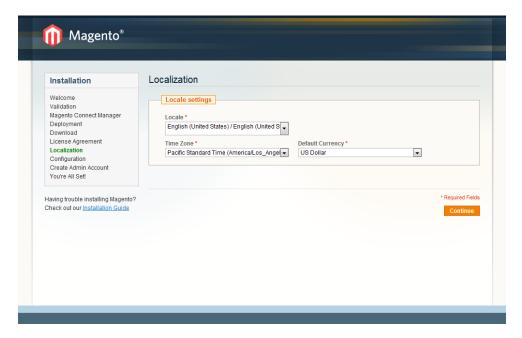


Figure 11. Magento Installation Wizard Localization Page

Note: Localization settings can be changed later if needed.

Click Continue to proceed to the next page.

17. On the Configuration page (Figure 12), change the default values as needed according to your requirements and database information.

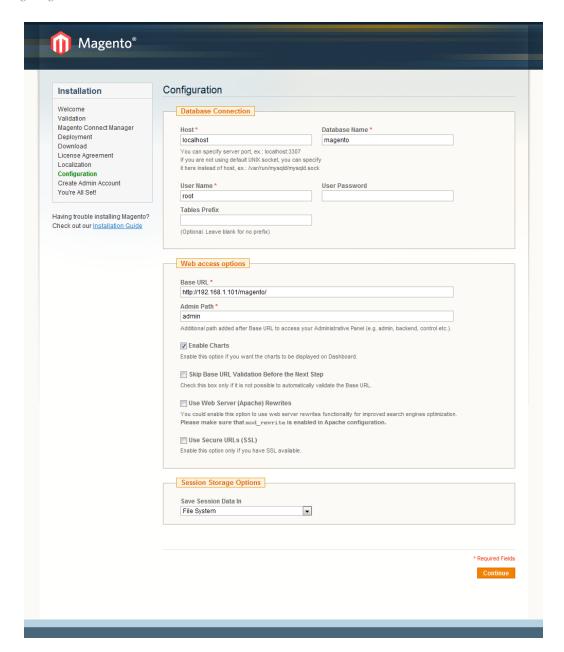


Figure 12. Magento Installation Wizard Configuration Page

The first two options make purchasing and administration more secure. Usually, you can leave the other options as they are.

We strongly recommend setting the following options if your server has an SSL certificate installed:

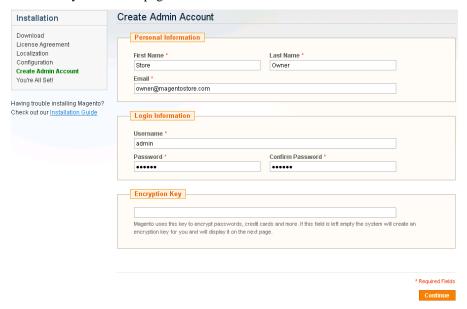
- Select the Use secure URLs (SSL) check box; additional settings become available to configure this option.
- Specify the complete base URL for the SSL connection in the Secure Base URL field and select the Run the admin interface with SSL check box.

We also recommend selecting the Use Web Server (Apache) Rewriters option.

Note: SSL settings can be changed later if needed.

When you are finished, click Continue.

- 18. The Create Admin Account page enables you to specify access information, as follows:
 - Specify the administrator's name and email.
 - Create a user name and password.
 - Specify the encryption key, or Leave the Encryption Key field empty to display the key on the next page.



Click **Continue** to proceed to the next page.

19. The You're All Set page shows your encryption key.



Congratulations! You have now completed the installation of Magento CE!

Note: If you want to run through the Setup Wizard again, you do not have to download all the Magento CE files again. Simply delete the app/etc/local.xml file and any files and directories in the var/directory. Go back to http://www.yourDomain.com/magento-directory with your browser. The Setup Wizard will run automatically again.

You can visit your new Magento storefront by selecting the **Go to Frontend** button or by specifying the URL of your store in your browser.

You can also access the administration backend and begin configuring your new web store, as described in the *Accessing the Backend* section on page 33.

Tip: You can easily open the backend by clicking the **Go to Backend** button on the last page of the Magento Installation

Wizard, shown above. We recommend that you bookmark this page for easy access.

Tip: The process described above sets you up with a single website, single store and three store views for different languages. This is most probably all you need. However, if you would like to create a more sophisticated web store with multiple options, then see "Setting Up Your Store Hierarchy," page 131.

3 Basic Configuration

This chapter describes how to configure the basic information for your web store. The other aspects of your web store to be configured are described in the subsequent chapters of this guide.

3.1 Accessing the Backend

All of the basic configuration tasks are performed in the Magento CE backend. The following describes how to access and log in to the Magento CE backend.

Tip: Immediately after you install Magento CE, you can easily open the backend by clicking the **Go to Backend** button on the last page of the Magento Installation Wizard. We recommend that you bookmark the backend page for easy access.

To access the Magento backend administration environment:

Use a standard web browser to navigate to the backend by entering the URL that you
specified in the Magento Installation Wizard with the addition of the suffix /admin (or the
one that you specified during installation). For example, if you specified
mywebstore.com as the base URL, then use http://www.mywebstore.com/admin to access
your backend.

Note: The Magento CE Demo Store backend can be accessed at: <u>http://demo-admin.magentocommerce.com/admin</u>

The Log in to Admin Panel page is displayed, as shown in Figure 13.



Figure 13. Backend Login Page

2. Log in using the user name and password that you created during the installation process.

Note: The backend of the Magento Demo Store can be accessed using the User Name: admin and Password: 123123.

3. Click the **Login** button to display the administration panel, as shown in. Figure 14.

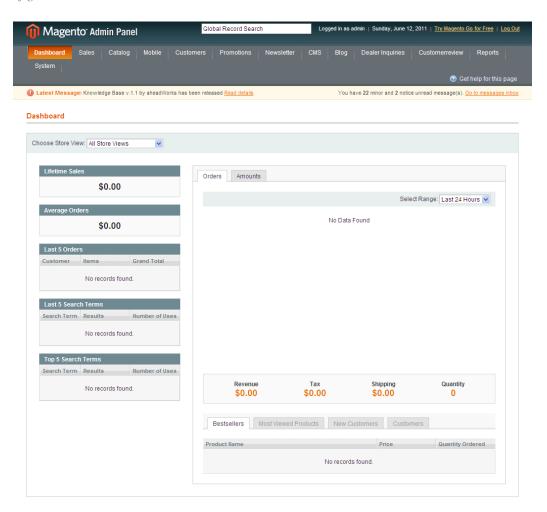


Figure 14. Magento CE Backend

4. After you log in, the Magento messages that you have not yet read are displayed, such as the one shown in Figure 15.



Figure 15. Incoming Message Notice

Latest Message: Knowledge Base v.1.1 by aheadWorks has been released Read details

Additionally, information about other messages is shown in a bar just under the menu (see Figure 16). See "Managing Administrator Messages," page 68, for more information about managing these messages.

You have 22 minor and 2 notice unread message(s). Go to messages inbox

Figure 16. Message Bar

3.2 Store Hierarchy

Among the first things you will want to do is plan your store hierarchy, that is, the arrangement of websites, stores, and store views. When Magento CE is installed, a "Main Website," a default store, and a default store view are created. You will want to create additional websites, stores, and store views, depending on the breadth of the items you are selling and the composition of your target markets.

To be able to create these entities, you need to create at least one root category first. See "Managing Categories," page 85, for more information about creating root categories. For now, determine how you want your store hierarchy set up.

Websites

Suppose you want to sell machine shop equipment online, and your spouse wants to sell handmade baskets. It is unlikely that you would sell both of these product lines in a single store, but in a single Magento CE installation, you can do both by setting up separate websites. Each website can have its own domain name. The websites can be set up to share customer data, or not to share any data.

Stores

For your handmade baskets website, you might want to set up two stores, one specializing in wicker and one for other materials. You can set up two root categories (one for wicker items and one for other items) and assign one to each store. (See "Managing Categories," page 85, for more information about setting up root categories). Several stores of one website can have different independent domain names as well, but it should be configured on the store view level of each store.

Store Views

Your market research indicates that about half of your potential customer base speaks English, and the other half speaks Spanish. Within each store, you can create separate store views, one for English and one for Spanish. The store views share the same catalog, but each is presented in its respective language. Customers use a drop-down list on the frontend to switch from one store view to another.

3.3 Store Pages General Configuration

This section describes how to configure general aspects of your frontend pages. These configurations are performed in the Configuration area of the Admin Panel.

To access the Configuration section, select **System > Configuration**. The tabs in the left column provide access to configuration options for different aspects of your Magento CE instance. The Current Configuration Scope drop-down list in the upper left corner of the page enables you to select the hierarch level (website, store, store view) to which the configuration will be applied. To apply configuration settings at the global level (that is, for all your websites, stores, and store views), leave **Default Config** selected.

To open the options for configuring your store pages design click the **Design** tab in the left column. The Design page opens with a number of field sets.

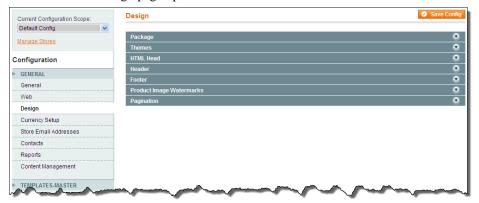


Figure 17. Design Configuration Page

HTML Head Field Set

The settings in the **HTML Head** field set on the Design tab are used to define general information about your store's pages. These settings may not be visible to your customers, but they are important for things such as traffic analytics and search engine optimization.

To define general page features:

1. Click the **HTML Head** heading to expand the field set as shown in Figure 18.

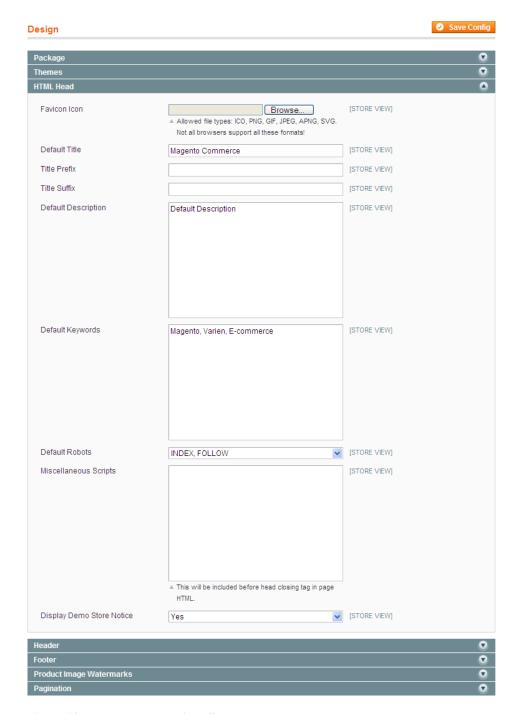


Figure 18. HTML Head Field Set

Note: The words in square brackets (for example, [STORE VIEW]) indicate the scope of the associated option.

- 2. Click the **Browse** button and select an icon file (on your local computer) to use as a "favicon." This small icon appears in the address bar of your customers' browsers.
- **3.** In the **Default Title** field, specify the page title to be displayed in browsers for those pages that do not have their own title. This information is also used to improve search engine visibility and performance.

- **4.** In the **Title Prefix** and **Title Suffix** fields, specify a prefix and a suffix to be appended to the pages of your web store that have their own title, such as a prefix of **My Web Store**.
- 5. In the **Default Description** and **Default Keywords** fields specify words that describe your web store to be used by search engines when page-specific information is not provided. Keywords must be separated by commas.
- **6.** Optional. Select **Display Demo Store Notice** to display a notice at the top of every page that indicates that this is a demo store and that no transactions will be processed. This option is useful while you are setting up your store prior to opening for business.
- 7. Click the **Save Config** button on the top right of the page.

Header Field Set

The options on the **Header** field set define the look of the top of each page in your store.

To define the header of each web store page:

1. Click the **Header** tab to expand the section as shown in Figure 19.

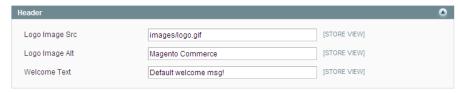


Figure 19. Header Field Set

2. In the **Logo Image Src** field, specify the logo graphic file to appear on the top left of each page of your web store, as shown in Figure 20 for the Magento Demo Store. Make sure that you name your logo something other than **logo.gif**, so it does not get overwritten in future upgrades.



Figure 20. Page Header Section

Note: You will need to upload the image file using an FTP client to the skin/frontend/default/default/images/ directory or to your own skin folder in your Magento CE installation.

- 3. In the **Logo Image Alt** field, specify the alternative text to be displayed when your customers hover their mouse cursors over the logo image in your web store.
- 4. In the **Welcome Text** field, specify the welcome message to be displayed on the top right of your web store for customers that are not logged in, as shown in Figure 20.
- 5. Click **Save Config** to save your changes.

Footer Field Set

The options in the **Footer** field set define what is displayed at the bottom of each web page in your store.

To define the footer of your web store pages:

1. Select the **Footer** option to expand the page to display the footer options, as shown in Figure 21.



Figure 21. Footer Field Set

- 2. In the **Copyright** field, specify your web store's copyright information.
- 3. In the Miscellaneous HTML field, specify the custom HTML code to be added to the end of the page code that is generated by Magento CE. This area is usually used for adding tracking scripts that track your customers' activity on the site.
- 4. Click **Save Config** to save your changes.

3.4 Store Contacts Configuration

This section describes how to configure store email addresses that are used for internal and external email communications and the Contact Us feature.

Web Store Emails

The Store Email Address page of the system configuration enables you to specify email addresses and contact names to be used when sending email to customers upon registration and at all steps of the order lifecycle. These email address are also used for sending error reports to the store administrator.

To define web store email addresses:

 In the Admin panel, select System > Configuration > GENERAL >Store Email Address. Here you can configure the various email addresses used for sending emails from your web store to your customers.

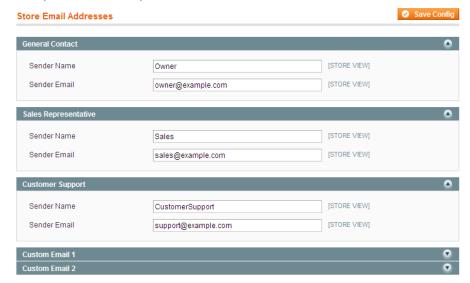


Figure 22. Store Email Addresses Page

- 2. In the Current Configuration Scope drop-down list in the left upper left corner, select the scope for which you want these configurations to apply. All fields on this page can have different values for each store view.
- 3. In each **Sender Name** field, specify the name of the sender or department from which the emails are sent.
- 4. In the **Sender Email** field specify the email address used for sending the emails.
- 5. Click **Save Config** to save your changes.

Note: See "Customizing Transactional Emails," page 159 for more information about emails.

Contacts

These options define the email to which customers send requests when using the **Contact Us** option at the bottom of the pages of your web store.

To define your web store contact information:

1. In the Admin Panel, select **System > Configuration >** GENERAL **>Contacts** to display the Contacts page, as shown in Figure 23.

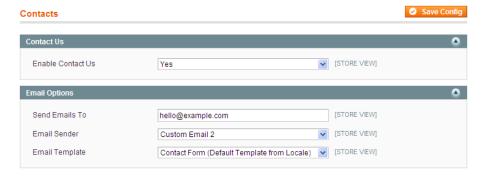


Figure 23. Contacts Page

- 2. In the Current Configuration Scope drop-down list in the left upper left corner, select the scope for which you want these configurations to apply.
- 3. In the **Enable Contact Us** drop-down list, select **Yes** to enable customers to contact you by email with the **Contact Us** link, or select **No** to disable this communication method.
- **4.** In the **Send Emails To** field, specify the email that is used for receiving feedback when a customer uses the **Contact Us** option in the store.
- 5. In the **Email Sender** drop-down list, select the email address from which feedback messages are sent.
- **6.** In the **Email Template** drop-down list, select the template to be used for the Contact Us form displayed on the frontend. You can create custom email templates. For more information, see "Customizing Transactional Emails," page 159.
- 7. Click **Save Config** to save your changes.

Sales Emails

You can configure Magento CE to send emails that confirm an order, invoice, shipment, or credit memo to both registered customers and store guests.

To configure sales emails sent to customers:

- 1. In the Admin Panel, select **System > Configuration > SALES > Sales Emails**.
- 2. In the Current Configuration Scope drop-down list in the left upper left corner, select the scope for which you want these configurations to apply.
- 3. Click the **Order** heading to expand the Order field set, as shown in Figure 24.

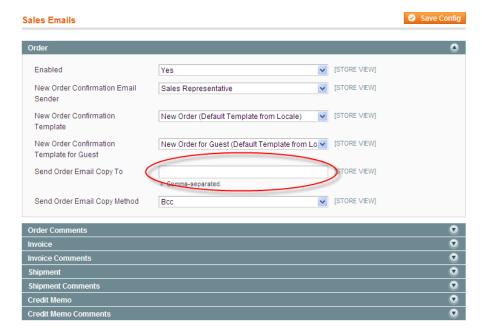


Figure 24. Sales Emails Page

- **4.** In the Order field set, configure the following options:
 - ❖ In the **Enabled** drop-down list, select **Yes** to enable new order confirmation emails to be sent.
 - In the New Order Confirmation Email Sender drop-down list, select the email address to be used for sending the new order confirmation.
 - ❖ In the **New Order Confirmation Template** drop-down list, select the template to be used for the for the order confirmation emails sent to registered customers.
 - In the New Order Confirmation Template for Guest drop down- list, select the template to be used for the for the order confirmation emails sent to guest customers.
 - In the Send Order Email Copy To field, specify the email address to which a copy of the new order confirmation email is sent. This feature helps you to keep track of the new orders that come in.
- 5. Configure the options on the other field sets on this page.
- **6.** Click **Save Config** to save your changes.

3.5 Shipping Settings

This section describes how to specify shipping options, such as the origin used for shipping rate calculations and whether to enable the multiple shipping destinations feature.

Configuring shipping settings and shipping methods enables you to provide customers a selection of shipping methods with shipping rates during checkout. Magento CE includes extensive integration with major shipping carriers; for USPS, DHL, FedEx, and UPS you can create shipment orders and print shipping labels right from the Magento CE Admin Panel. See "Shipping," page 138, for details about shipping system integration.

To define general shipping options:

- 1. In the Admin Panel, select **System > Configuration > SALES > Shipping Settings**.
- 2. In the Current Configuration Scope drop-down list in the left upper left corner, select the scope for which you want these configurations to apply.
- **3.** Click the **Origin** and **Options** tabs to expand the page to display the shipping options, as shown in Figure 25.

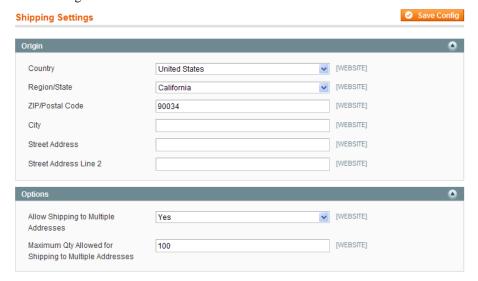


Figure 25. Shipping Settings Page

- 4. Configure the options to match your store.
- 5. Click **Save Config** to save your changes.

See "General Shipping Settings," page 138, for details about configuring shipping methods.

4 Introducing the Frontend

In order to familiarize you with the features of the frontend, this chapter describes the basic browsing and purchasing features provided for your customers by a web store created using Magento CE. This knowledge will help you make better decisions when setting up your store.

4.1 Overview

The frontend provides the view of your web store that is publicly available to customers using the Internet. The frontend shows your product catalog and provides your customers with ordering, payment, and tracking features.

You can access the Magento demo web stores by navigating to http://demo.magentocommerce.com. The Single Store Demo is a sample Magento store that uses Magento's default theme and sample data. This sample store is referenced throughout this user guide.

You can access your own store by browsing to the address that you defined for it during installation.

The illustration in Figure 26 shows the first page of a default Magento CE store with sample data

Figure 26. Magento CE Store Frontend

4.2 Finding the Right Products

The Magento CE frontend is also referred to in this guide as your *web store*. It provides a variety of options for browsing through the products offered and then drilling down to view detailed information about each product. Magento CE enables you to define the default appearance of how multiple products are presented, such as whether they are shown as a list or grid (table), their sort order, and the filter that is used.

Categories

The products in the web store are grouped into *categories*, which are displayed in a bar near the top of the web store page. Each product can be assigned to one or more categories.

Categories can have multiple levels of subcategories. A customer can navigate to a subcategory using a category's dropdown menu. Figure 27 shows the five categories on the Magento CE demo store and the subcategories under **Electronics**: **Cell Phones**, **Cameras** and **Computers**:



Figure 27. Categories and Subcategories

A category or a subcategory can each have a product list or show a landing page that features some products. Figure 28 shows a category that has products:

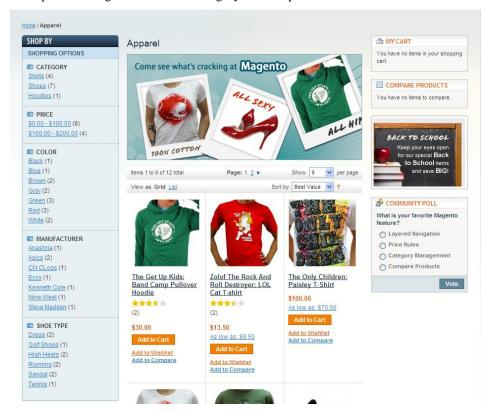


Figure 28. Category Page with Products

Filtering the Display of Products

Typically, the first step of a customer when browsing through the web store may be to select the category or subcategory of the products of interest. The customer can then filter the products in that category according to the various attributes of these products.

The **SHOP BY** area on the left side of the frontend page provides a variety of product attributes that can be used to access the products in that category. The attributes in a category appear in groups, each with its own title. In the frontend page shown above, the groups that appear are **PRICE** (which shows ranges of prices), **COLOR**, **MANUFACTURER** and **SHOE TYPE**. Next to each attribute is the number of products that have that attribute.

For example: The **Apparel** category has three green products, as shown in Figure 29.



Figure 29. Category Product Counts

After a customer clicks on the **Green** attribute, all the green products are displayed in the web store for browsing and the **SHOP BY** area indicates that the products in this category have been filtered by the **Color: Green** attribute, as shown in Figure 30.



Figure 30. Filter Indication

To clear the filter and thus redisplay all the products in the currently selected category, click the **Clear** icon () next to the filter, or click the **Clear All Items** option.

Note: The third product is shown because it contains two variants inside: a green and a red version.

Popular Tags

Another option that Magento CE provides to help customers find the right product is called Popular Tags. Popular Tags provide another property that can be assigned to products that customers can select in order to view the products to which this tag has been assigned (see Figure 31).



Figure 31. Popular Tags

Popular tags can be assigned by customers in the product page (see Figure 32) and can be approved and edited from the backend, if required.



Figure 32. Adding a Tag to a Product

Searching

The top right of your web store page provides a search field in which a customer can type all or part of the name of a product, or its attributes, in order to find it, as shown in Figure 33.



Figure 33. Search Tool

Comparing Products

Magento CE enables customers to compare two or more selected products, as follows:

1. A customer first clicks the **Add to Compare** link provided for each product that he/she wants to compare, as shown in Figure 34.



Figure 34. Add to Compare Link

2. After selecting all the products to be compared, the customer then clicks the **Compare Items** button in the **COMPARE PRODUCTS** area, as shown in Figure 35.



Figure 35. Compare Products Area

The Compare Products page is then displayed in a pop-up window, as shown in Figure 36.

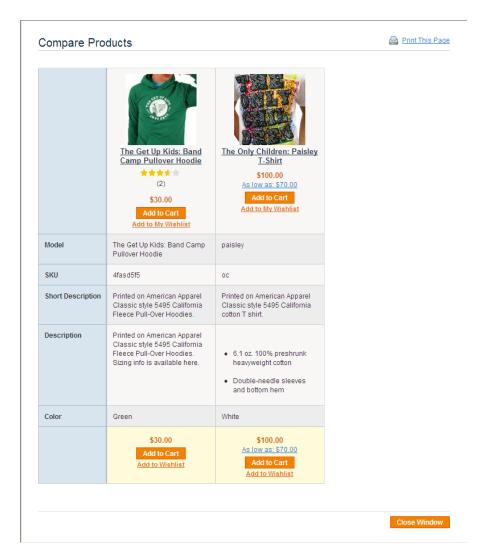


Figure 36. Compare Products Page

Note: A row also appears for each comparable attribute defined for these products, such as Color. See "Managing Product Attributes," page 93, for more information about defining attributes.

Sorting Products

A customer can sort the products that are displayed by selecting the relevant option in the **Sort** by drop-down list, as shown in Figure 37.

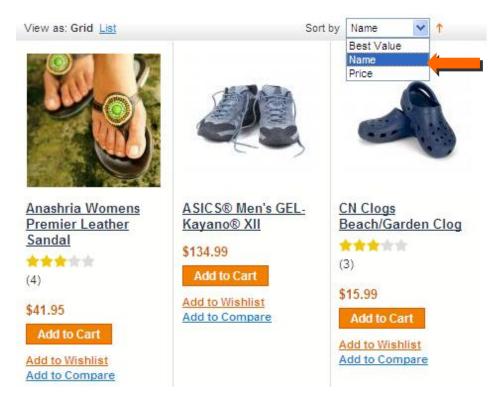


Figure 37. Sort By Drop-down list

Grid/List View

By selecting the **Grid** or **List** links at the top of the page, a customer can choose to view products displayed in a grid (table), as shown in Figure 37, or as a list, as shown in Figure 38.

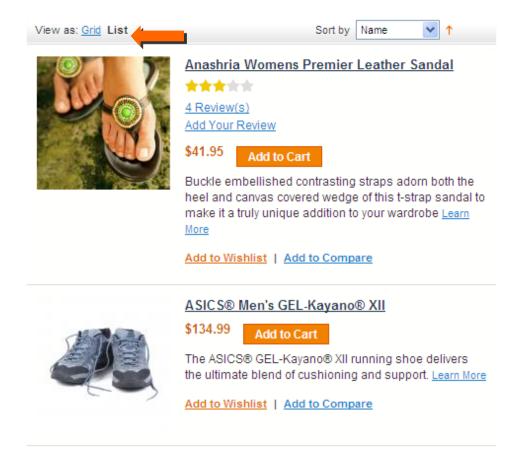


Figure 38. List View

Recently Viewed

The **RECENTLY VIEWED PRODUCTS** area (see Figure 39) lists the products that were recently viewed by the customer, whether they were purchased or not, and enables the customer to easily link back to them.



Figure 39. Recently Viewed Products Area

4.3 Promotional Information

Magento CE provides a variety of aspects of product presentation that you can control and that enable you to promote and up-sell products to your customers.

Product List Banners

You can define the banner that appears at the top of each category landing page with a static block (see Figure 40). This feature adds a graphical element to your category pages that can be used for special promotions, or to highlight certain products. Banners can be defined per category. More information about how to create and add static blocks on your site can be found in "Managing CMS Pages," page 156.



Figure 40. Product List Banner

Promotional Pages

Another way to feature products and promotions in your web store is a customized category landing page, which is a static HTML page that may be displayed while the user browsing a category, instead of showing a list of products. See Figure 41.

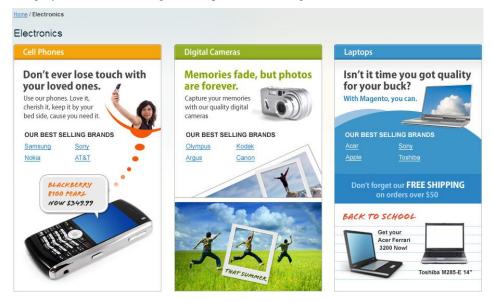


Figure 41. Promotional Page

Up-sell Products

Up-sell products are items that your customer could buy *instead* of the product that is being viewed. These products may be more expensive, of higher quality, or more popular, or produce a higher profit margin.

The example in Figure 42 presents a more expensive keyboard and other products as up-sells to the less expensive keyboard.

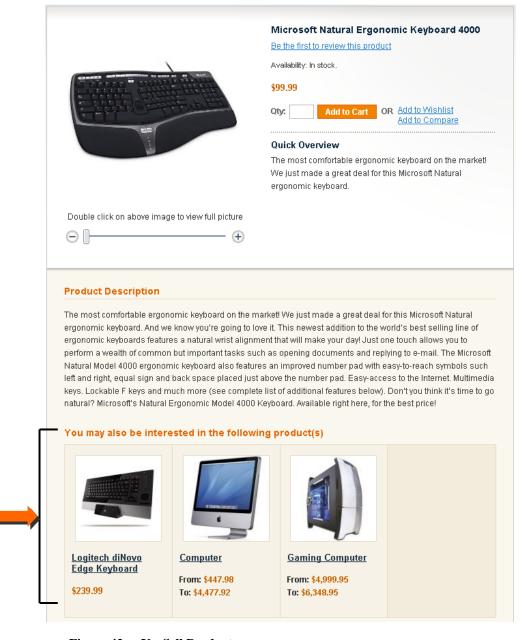


Figure 42. Up-Sell Products

Related Products

Related products are meant to be purchased *in addition* to the item the customer is viewing. Related products are shown in the right column of your web store in a separate block. The example in Figure 43 shows various mobile phones promoted as related products.



Figure 43. Related Products

Cross-sell Products

Cross-sell products appear next to the shopping cart. When a customer navigates to the shopping cart page (whether automatically after adding a product or otherwise), these products are displayed as cross-sells to the items already in the shopping cart. They are similar to **impulse buys**, like magazines and candy at the cash registers in grocery stores. See Figure 44.



Figure 44. Cross-Sell Item

Product Pages

The backend enables you to define the type of information and functionality that is provided in a product's page. Figure 45 shows a typical product page.

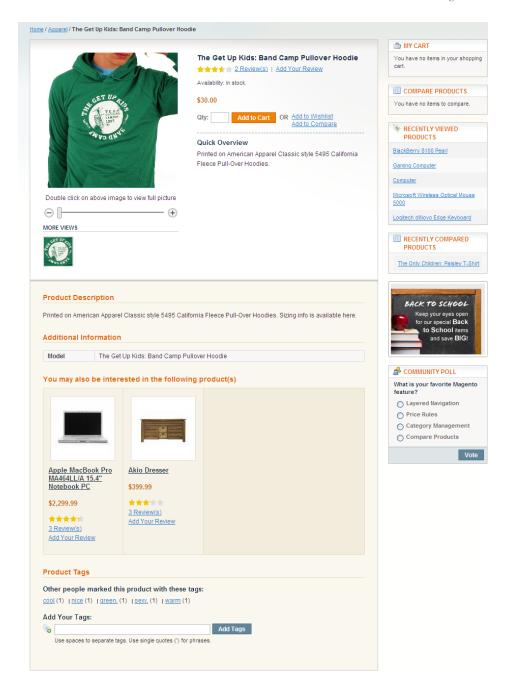


Figure 45. Product Page

Most of the features provided to present a product in your web store are self-explanatory. The following describes a few of these features:

- Image: The customer can use the slider to zoom in and out of the image, click on it to enlarge it, or pan it to see different parts of it.
- ❖ Description: The top of the page shows a short description in the Quick Overview area, and farther down you can see a more detailed Product Description area. Also, Additional Information details are provided about the product in the form of a table.

- Product Tags: Shows the tags assigned to this product. Customers can navigate to other products by clicking on one of these tags. You can also define whether customers can add tags.
- Reviews: Your customers can rate and review your products. The store administrator can approve or remove reviews.
- Product Options: Magento provides a variety of controls that enable you to configure the product options that appear for a customer to select, such as check boxes, drop-down lists, and so on. For example, customers are able to select the size of a shoe, as shown in Figure 46.

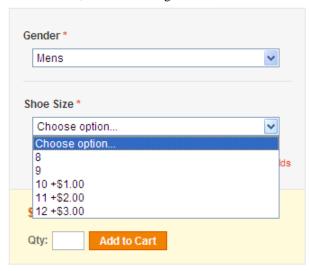


Figure 46. Product Options

4.4 Web Store Page Header and Footer

Every web store has a header that appears at the top of each page and a footer that appears at the bottom of each page. These features enable you to control the look and feel of your web store and provide the customer with various functions, as described in this section.

The Header

The default header of each of your web store pages shows your web store logo and banner. An example is shown in Figure 47.



Figure 47. Web Store Header

This header also provides a variety of functions on the right, as follows:

- My Account: Enables registered customers to access their order history, track their shipments, download products, and change address information.
- * My Wish List: Enables customers to define a list of items that they may want to purchase in the future. They can also share their wish list with their friends.
- ❖ My Cart: Enables customers to see the products that they have selected to purchase.
- Checkout: Enables customers to start the checkout process in order to specify payment, billing, and shipping information.
- Log In: Enables customers to identify themselves.
- Log Out: Enables customers to log out of their accounts.

The Footer

The bottom of each of your web store pages includes a footer (see Figure 48).

```
About Us | Customer Service
Site Map | Search Terms | Advanced Search | Orders and Returns | Contact Us
Help Us to Keep Magento Healthy - Report All Bugs (ver. 1.6.0.0)
© 2011 Magento Demo Store. All Rights Reserved.
```

Figure 48. Web Store Footer

This footer generally provides links to various informational and functional pages in the site, such as **Contact Us** and the **Site Map**.

4.5 Purchasing Functionality

Wishlist

The Wishlist feature enables customers to pick out products which they are interested in, but not ready to order yet. Products can be moved from the wishlist to the shopping cart with one click. Customers can also share the Wishlist their friends right from the Wishlist section of the My Account page. The Wishlist feature is available for registered customers only.

My Cart

To add a product to your shopping cart, click on the **Add to Cart** button for that product, as shown in Figure 49.



Figure 49. Add to Cart Button

The **My Cart** area shown in Figure 49 displays a brief list of the products in your shopping cart. The **Recently Added items(s)** area shows a list of the last three items added to your shopping cart.

Checking Out

The **My Cart** area also provides a **Checkout** button (see Figure 50) that takes a customer to the first step of the one-page checkout process (see Figure 51).

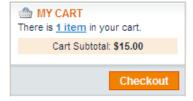


Figure 50. My Cart Area

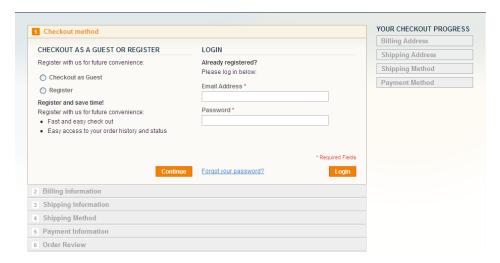


Figure 51. Checking Out

Most of the functionality of the checkout process is available by default. In addition, the backend provides a variety of options to customize the customer checkout process, such as various payment and shipping methods that can be offered to your customers.

A customer can make a one-time purchase as a guest or can register and create an account. Customers that have created an account can later track the status of their orders.

Tip: Magento CE also provides multi-shipping functionality that enables customers to ship items to more than one address at the same time. This is a very useful feature for sending gifts, for example. This feature can be configured under System > Configuration > SALES > Shipping Settings > Options.

Tip: Customers can also register and create an account by using the My Account or Log In link on the top right of each page.

Figure 52 shows an example of checking out as a guest by selecting the **Checkout as Guest** option in the step above

Click **Continue** to see the next step in which the customer can enter the billing and identification information.

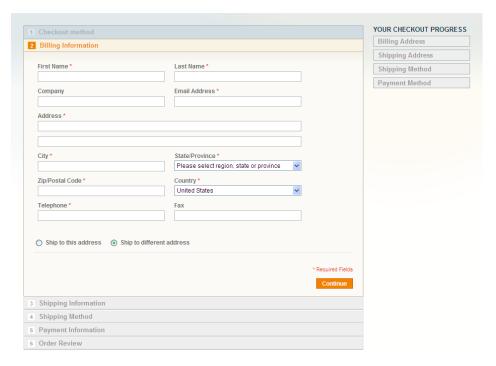


Figure 52. Checkout as Guest

Click **Continue** to specify the **Shipping Address**, select the **Shipping Method**, and select the **Payment Method**.

The last step of the checkout process enables the customer to review the entire order, as shown in Figure 53.



Figure 53. Order Review

Note: The right column shows the summary of information entered during the previous checkout steps and enables you to change any of the information that is incorrect.

Customers then confirm the order and receive an order number, or they can change their minds and edit their carts using the **Edit Your Cart** link. If they proceed with the order and the payment is processed successfully, then a "Thank You" page is displayed, as shown in Figure 54.



Figure 54. "Thank You" Page

A confirmation email can be sent to the customer. An example is shown in Figure 55. The confirmation email can be configured by under **System > Configuration > SALES > Sales Emails**.



Hello Test Customer,

Thank you for your order from Main Website Store. Once your package ships we will send an email with a link to track your order. You can check the status of your order by logging into your account. If you have any questions about your order please contact us at dummyemail@magentocommerce.com or call us at (555) 555-0123 Monday - Friday, 8am - 5pm PST.

Your order confirmation is below. Thank you again for your business.

Your Order #100000021 (placed on May 23, 2009)

Billing Information:

Test Customer
Test Street

Test City, California, 90123 United States

T: 123-123-1234

Payment Method:

Name on the Card: Test Customer Credit Card Type: Visa Credit Card Number: xxxx-1111

Credit Card Number: xxxx-11 Expiration Date: 03/2011

Shipping Information:

Test Customer Test Street

Test City, California, 90123

United States T: 123-123-1234

Shipping Method:

Flat Rate - Fixed

| Item | Sku | Qty | Subtotal |
|------------|------|---------------------|----------|
| DVD player | 3003 | 1 | \$150.00 |
| | | Subtotal | \$150.00 |
| | | Shipping & Handling | \$5.00 |
| | | \$12.38 | |
| | | Grand Total | \$167.38 |

Thank you again, Main Website Store

Figure 55. Confirmation Email

4.6 Managing Customer Relations

Customer Emails

Magento CE can send a variety of automatically generated customer emails (such as when a customer places an order or opens an account) and enables you to customize them as you require. For more information about customizing the emails sent from the store to customers see "Customizing Transactional Emails," page 159.

Ratings and Reviews

Rating and review functionality is provided by Magento CE to enable customers and web store owners to give their opinions, feedback, and comments about products. They appear in the frontend, as shown in Figure 56.



Figure 56. Ratings and Reviews

The number of stars indicates the satisfaction rating. You can click on the **Review(s)** link to display the actual textual reviews provided by customers. For more details, see "Managing Ratings and Reviews", page 201.

Community Polls

Each web store can provide a Community Poll, as shown in Figure 57. For more details, see "Managing Polls," page 206.



Figure 57. Community Poll

5 Introducing the Backend

In order to familiarize you with the features of the backend, this chapter describes the ongoing management tasks that you can perform in the backend while running your Magento web store on a day-to-day basis.

See "Accessing the Backend," page 33, for details on logging in to your store's backend.

See "Setting Up Your Catalog," page 77, for a full description of how to set up your catalog. Each of the subsequent chapters features a description of the other aspects of customizing your backend.

5.1 Understanding Scope

Magento CE enables you to organize your operations into multiple websites, stores, and store views. (See "Store Hierarchy," page 35, for descriptions of these terms.) Many of the configuration pages in the backend enable you to select the website, store, or store view that you want your configuration changes to apply to. Selecting the website, store, or store view is known as selecting the *scope* of your changes.

To select the scope for configuration changes, use the **Current Configuration Scope** drop-down list in the upper left corner of the configuration page, as shown in Figure 58.

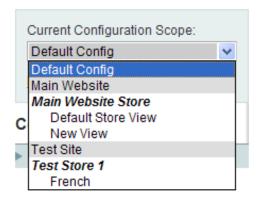


Figure 58. Selecting Configuration Scope

If you select **Default Config**, the option choices you make are applied as default values for all websites, stores, and store views.

On the configuration pages, you will see scope indicators to the right of each option. These indicate the lowest level of the hierarchy at which you can set the value of these options. For example, the value of the **Default Display Currency** option may be set at the default (global) level, but can be overridden at the store view level, as indicated by the "[STORE VIEW]" indicator for that option (see Figure 59).



Figure 59. Scope Indicators

5.2 Managing Administrator Messages

When you log in to the backend, any new messages are displayed in a pop-up box. Typically, these messages are notifications of new Magento CE or extension releases. You can manage these messages much like you would manage your email.

To display all the messages in your inbox:

Click the **Go to messages inbox** on the top right of the page. The Messages Inbox page is displayed, which provides standard message handling features (see Figure 60).

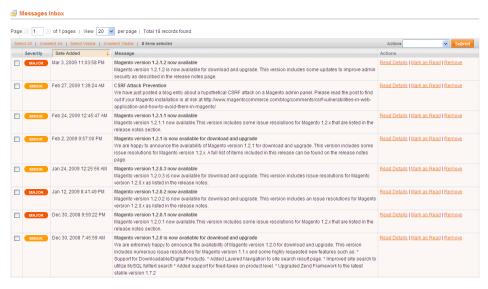


Figure 60. Messages Inbox Page

You can mark selected messages as **Read** so that they do not appear again when you log in. You can also **Remove** marked messages so that they are permanently deleted.

5.3 Supervising Web Store Activities

The Dashboard (Figure 61) is the first page to be displayed by default after you log in. It can also be accessed by clicking **Dashboard** on the Admin Panel top menu.

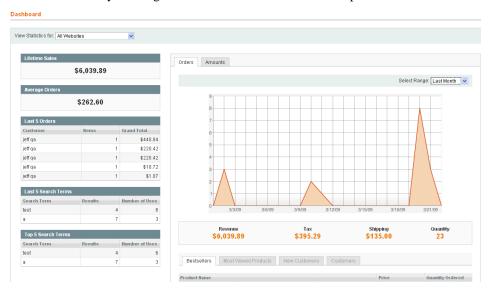


Figure 61. Dashboard

This page shows you basic information and statistics for managing your web store. The following describes the options in this page:

Chart

Orders tab: The **Orders** tab in the center of the page shows a graph that indicates the quantity of orders being processed in your web store for each point on the time scale within the specified range. The range is selected in the **Select Range** drop-down list at the top of the chart. Underneath you can see the revenue, tax and shipping amounts of your orders and the total quantity of the orders. Only orders for which at least one invoice, shipment, or credit memo has been created or which have been created from external gateways (for example, PayPal Express) are included in the reports.

Amounts tab: The **Amounts** tab in the center of the page shows a graph indicating the revenue for each point on the time scale within the specified range. The range is selected in the **Select Range** drop-down list at the top of the chart.

Revenue, Tax, Shipping, and Quantity: These statistics are calculated as follows:

- Revenue = Total Invoiced Amount Tax Invoiced Amount Shipping Invoiced Amount - (Total Refunded Amount - Tax Refunded Amount - Shipping Refunded Amount)
- Tax = Tax Invoiced Amount Tax Refunded Amount
- Shipping = Shipping Invoiced Amount Shipping Refunded Amount

Note: Charts can be enabled or disabled under System > Configuration > ADVANCED > Admin > Dashboard.

Left Information Panel

The panel on the left shows you the total amount of orders handled in your Magento CE web store, the average amount of each order, information about your last five orders, and the last five and top five search terms.

Bottom Information Tabs

The bottom of the Dashboard (Figure 62) provides additional information about your web store, as follows:



Figure 62. Additional Dashboard Information

- * Bestsellers Tab: Shows a list of the best-selling products in your web store, their price, and the quantity ordered.
- Most Viewed Products Tab: Shows a list of the most recently viewed products and the number of times they were viewed.
- New Customers: Shows a list of the most recently registered customers.
- Customers: Shows a list of your top customers, meaning the customers that have ordered the most items from your web store in the last year.

5.4 Managing Orders

This section first describes how to view and manage orders, as well as how to create orders from the backend.

Viewing the Orders in Your Web Store

To view the orders in your web store:

In the Admin Panel, select **Sales > Orders** to display the Orders page, as shown in Figure 63.



Figure 63. Orders Page

This page displays a list of the orders placed in your web store.

The following describes some of the options for managing orders in this page:

• Quantity of Orders Displayed: The top part of the page enables you to control how many orders are displayed in the page, as shown in Figure 64.

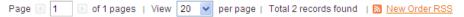


Figure 64. Order Display Controls

Selecting Orders: The area under the order display controls enables you to select/unselect all the orders in your web store or to select/unselect all the orders currently visible, meaning those that are currently displayed in this page.



Figure 65. Order Selection Controls

Note: You can also select individual orders by selecting the check box on the left of each order.

Filtering Orders: The area under the order selection controls enables you to filter the orders that are displayed by specifying values in one or more of the fields and then clicking Search. To display all orders, click Reset Filter.

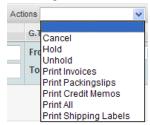


Figure 66. Filtering Controls

Note: The list displays only those orders that meet all the criteria that you specified.

Sorting orders: Click on the header of a column to sort the orders by the value of that column. Each click toggles between an ascending sort and a descending sort.

Order actions: The Actions drop-down list provides a list of actions that may be performed on the selected orders. The actions that can be performed include the following:



- o Cancel: Sets the order status to Canceled and disables any further processing.
- Hold: Puts the order on hold. The order is not affected in any way, but no further action may be performed unless you release it from Hold status.
- o **Unhold**: Releases the order from Hold status.
- Printing options: These options enable you to print various documents related to the order.
- Viewing an order: To view and/or edit an existing order, click row for the desired order or click the View option in the order's row in the Action column. The Order View page opens, showing details about the order.

Viewing an Order's Details

Magento CE provides a large variety of information for each order. This section provides a quick review of some of the information provided for an existing order. The navigation bar at the top of the Order View page enables you to access the various sections: **Information**, **Invoices**, **Credit Memos**, **Shipments**, **Comments History**, and **Transactions**.

Information Page

This page provides an overview of the most important information about the order, such as the current status of the order, the products ordered, customer information, billing, shipping, and payment information.

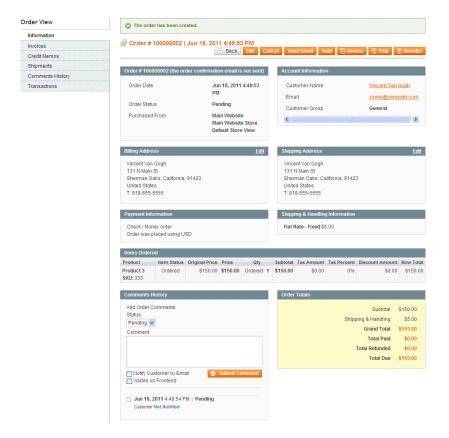


Figure 67. Order Information Page

Note: The SKU (Stock Keeping Unit) specifies the product code that is used to keep track of the actual inventory. SKUs are defined during product creation. For details about managing your product catalog, see "Setting Up Your Catalog," page 77.

The **Comments History** area of this page provides information about the lifecycle of the order. Every time that an invoice, shipment, or credit memo document is created, a record with each document's identification is added on this tab. Also, here you can find out whether the customer was notified about the creation of each order document. For each partial refund, the system provides the order amount to be returned to the customer. You can change order status in the **Status** drop-down list.

To add a comment to the order:

- **1.** Specify the comment text in the **Comment** text box.
- 2. If you want to send the comment to the customer by email, select the **Notify Customer by Email** check box.
- 3. If you want to make the comment visible in the order view on the frontend, select the **Visible on Frontend** check-box to specify that the customer is sent a copy of the comments that you add in the Comment box.

4. Click Submit Comment.

All comments are stored on the Comments History page. To open it, click the Comments History tab on the left.

Invoices Page

An invoice represents a confirmation of payment. The Invoices page enables you to view the list of invoices generated for an order.

You can generate an invoice individually or together with a shipment. If the products in an order are shipped in multiple shipments, then an invoice is generated for each shipment for the products in that shipment.

Credit Memos

The Credit Memos page displays a list of the refunds given for products in this order. You can click on a credit memo in the list to display the refund details.

Shipments Page

A shipment is a record of the products in an order that have been shipped. As with invoices, multiple shipments can be created per order.

The Shipment page displays a list of the shipments sent for products in this order. You can click on a shipment in the list to display the shipment details.

On the Shipment page, you can also add tracking numbers that were received from shipping service providers. The tracking number enables customers to learn the status of the shipments in their orders using the **My Account** option that appears in the header of the frontend. For the supported shipping service providers you can create and print shipping labels form the Shipment page.

Comment History Page

The Comment History page enables you to view a list of comments that have been added to the order record over the course of its life cycle. It is a good practice to add comments at every stage of the order, especially if problems come up.

Transactions Page

The Transactions page enables you to view a list of transactions that are associated with this order.

Creating New Orders

You may want to create an order using the backend, for example when an order is received over the phone.

Tip: Typically, orders are placed by customers in the frontend. In addition, you can create orders in the backend. This enables you to take orders by phone, mail or fax and then enter them into your web store to be managed and tracked. This feature is useful for call center operators to take orders directly from your customers. The ordering process in the backend is not much different from the one your customers experience. The backend provides all the same functions that your customers have when creating an order from your web store, including the ability to move products between the shopping cart and wishlist. It also enables you to give customers special prices and discounts.

To create a new order from the backend:

- 1. Select Sales > Orders.
- 2. Click the Create New Order button on the top right.

A full description of this procedure is provided in "Managing Orders," page 195.

5.5 Managing Ratings and Reviews

Rating and review functionality is provided by Magento CE to enable customers and web store owners to submit their opinions, feedback, and comments about products. Product reviews and ratings can also be added using the backend. To access the ratings and reviews management features, select **Catalog > Reviews and Ratings**.

For more information about ratings and reviews, see "Managing Customer-Generated Content," page 201.

5.6 Generating Reports

Magento CE provides a variety of reports that you can access at any time. These reports are available under the **Reports** menu at the top of the Admin Panel.

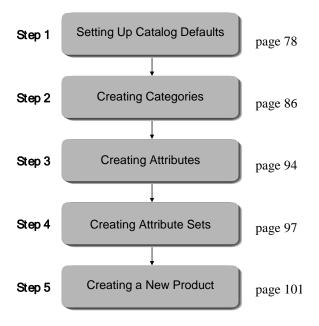
Some of the most important reports are described in "Reports," page 209.

6 Setting Up Your Catalog

This chapter describes how to create a catalog for your Magento CE web store, how to add products, and how to define their attributes.

6.1 Overview

The best workflow for creating your products is as follows:



The following describes the process depicted above:

- Step 1: "Setting Up Catalog Defaults," page 78. This step describes how to set basic catalog default configurations that define its behavior.
- Step 2: "Creating Categories," page 86. The next step is to create the categories that will contain your products. Each product can be assigned to one or more categories.

A Magento CE store with Sample Data provides three such categories: **Furniture**, **Electronics**, and **Apparel**. Categories can have multiple levels of subcategories. A customer can click on a category to see a drop-down list of subcategories, such as **Cell Phones**, **Cameras**, and **Computers**, as shown in Figure 68.



Figure 68. Categories and Subcategories

- Step 3: Creating Attributes, page 94. Next, you can create the attributes that represent a product's characteristics. Attributes are a powerful Magento CE concept to make finding and comparing products easier.
- Step 4: Creating Attribute Sets, page 97. Attribute sets are logical groups of attributes that simplify the process of assigning attributes to a product. They do not appear in the front-end user interface.
 - Creating a New Attribute Group, page 99. Part of the process of creating an
 attribute set is to create attribute groups. These groups determine how attributes
 appear in the backend when defining a product.
- ❖ Step 5: Creating a New Product, page 101. This step shows how to fill in product information in order to maximize conversion and how to assign Categories to help customers navigate to the products of interest to them. Attribute sets and attributes are assigned to products to describe them, provide multiple options and help the customer search through the product list.

6.2 Setting Up Catalog Defaults

The first step to creating your catalog is to configure the catalog system default settings. In many cases, these settings can be overridden at lower levels (such as in individual categories and products).

To configure catalog defaults:

In the Admin Panel, select **System > Configuration >** CATALOG > **Catalog**. In the **Current Configuration Scope** drop-down, select the scope of this configuration. The following describes some of the more important sections in the page.

Frontend

This section determines how your products are shown on the frontend catalog pages.

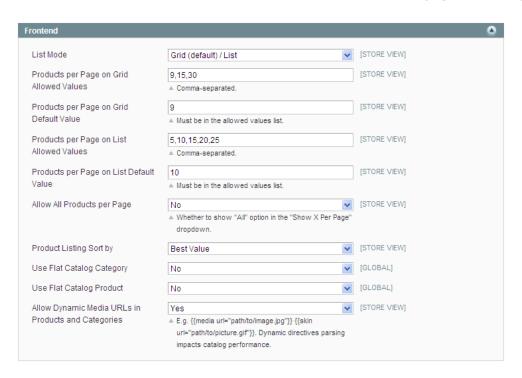


Figure 69. Catalog Frontend Configuration

List Mode

- o **Grid Only**: The products are displayed only in a grid structure.
- o **List Only**: The products are displayed only in a list.
- Grid (Default)/List: The products are displayed in a grid structure by default, but your customers are able to switch to list.
- List (Default)/Grid: The products are displayed in a list structure by default, but your customers are able to switch to grid.
- Products per Page: For each display type (List and Grid), specify the following:
 - Specify, in a comma-separated list, what the options are for the number of products to display on a product page. These options will be listed in a dropdown list on the frontend.
 - Specify how many products are displayed on a page by default.
- ❖ Allow All Products per Page: Select whether the customers are allowed to display all products on a single category page.
- Product Listing Sort By: The products are sorted, by default, by the selected attribute. The Best Value products are featured products as determined by the store administrator; for more information, see "Creating Categories," page 86. The customer can select from the other options on a per-page basis.

You can configure attributes to be used for sorting using the **Used for Sorting in Product Listing** setting of an attribute. For details, see "Managing Product Attributes," page 93.

- Use Flat Catalog Category: Selecting Yes "flattens" multiple category database tables into a single table for increased performance on the frontend. Magento recommends selecting Yes for any size catalog.
- ❖ Use Flat Catalog Product: Selecting Yes "flattens" multiple product database tables into a single table for increased performance on the frontend. Magento recommends selecting Yes if your catalog contains more than 1,000 SKUs
- Allow Dynamic Media URLs in Products and Categories: Selecting No can improve performance

Sitemap

This section determines how your site map is displayed to customers.

- Use Tree Like Category Sitemap: Selecting Yes displays the site map
 as a tree, showing all categories and subcategories as branches.
 Selecting No displays the categories and subcategories in a single
 column.
- Minimum Lines per Page: Determines the number of lines on each page when the site map is distributed among several pages.

Product Reviews

This section enables unregistered guests in your store to write product reviews.

Product Alerts

You can enable your customers to subscribe to two types of customer alerts by email: price change alerts and in-stock alerts. For each alert type, choose whether to enable users to subscribe to it, and select the email template to use. Also, select a sender display name, which applies to both alert types. For more information on how to configure email templates and email sender addresses, see "Customizing Transactional Emails," page 159.



The price change alert creates a **Sign up for price alert** link in every product page. Clicking this link subscribes your customers to this alert for that particular product so that they receive an email each time the product price is changed. This includes adding or changing **Special Prices** in addition to the regular **Price** field.

The in-stock alert creates a link called **Sign up to get notified when this product is back in stock** in every **Out of Stock** product. Clicking this link subscribes your customer to this alert so that they receive an email when the product status changes to **In Stock**.

For each product, there is a tab listing all the customers subscribed to either of these alerts.

Product Alerts Run Settings

These settings enable you to select how often Magento CE checks for changes that require alerts to be sent. Additionally, you can select the recipient, sender, and template for emails that are sent if the sending of alerts fails.

- Frequency: Choose how often product alerts are sent out: Daily, Weekly, or Monthly.
- Start Time: Choose what time of day the product alert process starts. This time should be after any price or inventory updates are performed.
- Error Email Recipient: Identify the email address of the person (normally a store administrator) who should receive an email notification when there is an error in the product alert process.
- **Error Email Sender:** Select the role that the email will be "from."
- Error Email Template: Select the email template to use for product alert error notifications. For more information, see "Customizing Transactional Emails," page 159.

Product Image Placeholders

This section enables you to specify an image for each of the sizes that are used instead of the product image, if it is missing.

Recently Viewed/Compared Products

This feature is described in detail in "Recently Viewed," page 53. The configuration section enables you to specify how many products are shown by default in each list.

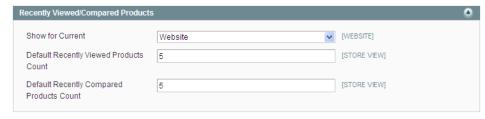


Figure 70. Recently Viewed/Compared Products Settings

Price

The **Price** section contains only the **Catalog Price Scope** drop-down list, in which you can select the scope of the base currency (**Global** or **Website**).

Layered Navigation

The **Layered Navigation** section enables you to choose whether the price ranges that are displayed in the layered navigation tool are calculated automatically or manually. If you select **Manual**, the **Default Price Navigation Step** field becomes visible, enabling you to specify the default size of the price ranges.

Category Top Navigation

The **Category Top Navigation** section enables you to define how many levels of subcategories are displayed by clicking on a category in the top navigation bar on the frontend. Setting this value to 0 (zero) enables all levels to be displayed. If you have a large number of subcategory levels, this can potentially make it difficult for the user to navigate.

Search Engine Optimizations

In order to make your site more search engine friendly, configure the following:

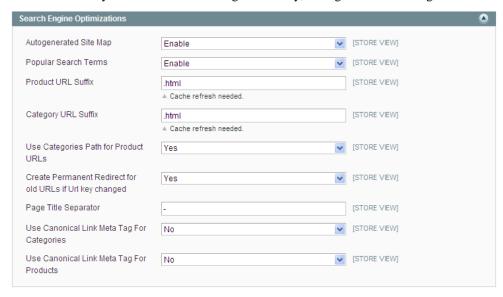


Figure 71. Search Engine Optimization Settings

- ❖ Auto generated Site Map: Enable this feature to display a Site Map link in the footer of the frontend pages. This enables a customer to view an automatically generated site map including a list of all of your existing categories. In addition to the auto-generated site map, Magento CE enables integration with Google Sitemap. More information is provided on the following pages.
- ❖ Popular Search Terms: Enable this feature to display a Search Terms link in the footer of the frontend pages. This enables customers to link to a list of all search terms. This is an SEO feature because each of these search terms counts as a link to your site and is explored by search engines to discover content on your site.

- Product URL Suffix and Category URL Suffix: These options determine which suffix is displayed on each product and category page. Typically this value will be .html or .htm. When you change this value (and click Save Config), you must perform a cache refresh by selecting System > Cache Management and clicking Flush Magento Cache.
- ❖ Use Categories Path for Product URLs: This option determines how the URL is composed. Select Yes to specify that the URL links for products include the associated category and a separate link is generated for each associated category. Select No to specify that the URL rewrites include only the product name and that there is only one link for each product, regardless of how many categories the product is associated with.
- Create Permanent Redirect for old URLs if URL key changed: Selecting Yes automatically creates a redirect for the old URL that points to the new URL if a page is moved. Doing so eliminates the "404 Not Found" error message that customers see if a page they had bookmarked is moved.
- ❖ Page Title Separator: Specify a character to replace the space character () with when the system uses the page title to construct the page's URL. Typically you would use an underscore (_) or hyphen (-).
- Use Canonical Link Meta Tag For Categories and Use Canonical Link Meta Tag For Products: Select whether to add a tag to each category or product page that points to a "preferred" URL for search engines to index when encountering pages that contain the same content (but which may be sorted differently, for instance).

Catalog Search

The options in this section define how the catalog search feature behaves.

- Minimal Query Length: Defines the minimum number of characters that the customer must specify in the Search field on the frontend.
- Maximum Query Length: Defines the maximum number of characters that the customer may specify in the Search field.
- Maximum Query Words Count: Define the maximum number of terms that can be specified in the Search field. This limit applies to the "Like" search type only.
- Search Type: Define the type of search that is performed:
 - o **Like**: Includes only results that are close in spelling to the specified search terms.
 - Fulltext: Includes only results that exactly match the specified search terms.
 - o Combine (Like and Fulltext): Includes both exact matches and close matches.
- ❖ Apply Layered Navigation if Search Results are Less Than: Defines the maximum number of results for which layered navigation can be applied. If the number of results is more than this number, then the results are presented as a simple list. If you specify 0, then layered navigation is always applied. Limiting the number of results can increase performance.

Downloadable Products Options

This section controls the settings for products of Downloadable type. The most important settings are:



Figure 72. Downloadable Products Options

- Order Item Status to Enable Downloads: Controls whether customers can access their downloadable product links immediately after the order is placed or only after the invoice is created for the order.
- Default Maximum Number of Downloads: Controls how many times a downloadable product may be downloaded by the customer after it has been purchased.
- ❖ Shareable: Setting this option to Yes enables non-registered customers (guest customers) to access their downloads. This is the only option for customers to access their products if you want to offer guest checkout or quick checkout methods, such as PayPal Express or Google Checkout. This setting can be overridden at the product level.
- Default Sample Title and Default Link Title: These settings control what is displayed throughout the store when referring to samples and downloadable products (links).
- Open Links in New Window: Controls whether the download page opens in a new window
- Use Content-Disposition: Controls whether the content is opened in a browser window or downloaded.
- Disable Guest Checkout if Cart Contains Downloadable Items: This setting disables the Guest Checkout option only if there are downloadable items in a cart, and leaves it enabled if a customer is purchasing other products. If you set this option to Yes, be sure to set the Shareable option to Yes as well.

Date and Time Custom Options

The options in this section control how dates and times are displayed in your store.

- Use JavaScript Calendar: Enables your store to present a JavaScript-powered calendar date picker in any field that requires the customer to select a date. When this option is set to No, then drop-down lists are provided to select the date and time.
- Date Fields Order and Time Format: Select the order in which the day, month, and year values are presented in the format xx/yy/zz., and select a 12-hour (a.m./p.m.) or 24-hour time format. These fields are important for store views that are targeted for specific countries that use date and time formats that are different from your local custom.
- Year Range: Indicate the range of years that is available for selection in either the JavaScript calendar or calendar drop-down lists. Use a fourdigit year format.

6.3 Managing Categories

This section describes how to display, create, and edit categories and subcategories.

The products in the web store are grouped into categories. Categories enable you to give your store structure and form. In Magento CE, each store you create is assigned to a unique category. Any other category that you want to use in your store must be created as a subcategory. All categories are technically considered subcategories because you are placing them under the root category. See Figure 73.

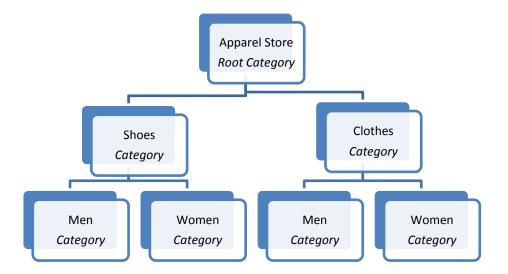


Figure 73. Example Category Structure

The way category names are displayed on the frontend depends on the layout. If the default theme is used for the web store, categories are shown in a bar near the top of the store web page.

Each product can be assigned to one or more categories, as described in "Finding the Right Products," page 46.

Displaying Categories

To display a list of all defined categories:

Select **Catalog > Manage Categories**. The categories are listed in a tree view on the left, as shown in Figure 74.

```
Collapse All | Expand All
                                                                                                                                                                                   ight in the image is a second 
                                                                                                                                                                                                                                                                                               Living Room (4)
                                                                                                                                                                                                                                                                                         - 📴 Bedroom (2)
                                                                                                                                                                                                                             e 📴 Electronics (42)
                                                                                                                                                                                                                                                                                               🚉 Cell Phones (6)
Category
                                                                                                                                                                                                                                                                    in [22] Cameras (8)
                                                                                List
                                                                                                                                                                                                                                                                    in [28] in [28
                                                                                                                                                                                                                             😑 📴 Apparel (66)
                                                                                                                                                                                                                                                                                            🔚 Shirts (19)
                                                                                                                                                                                                                                                                    🔚 Hoodies (1)
                                                                                                                                                                                                                                                                                         --[a] Pants (0)
                                                                                                                                                                                                                                                     🛅 Household Items (0)
```

Figure 74. Category List

If you have loaded Sample Data, these sample categories (Furniture, Electronics and Apparel) will appear in the category tree. Disabled categories are listed in gray text.

Creating Categories

This section describes the most important steps in creating a category.

To create a new category:

- ❖ To create a new root category, make sure that **Choose Store View** in the upper-left corner of the page is set to **Default Config**, and click **Add Root Category**.
- To create a subcategory, select the parent category (it can be either a root category or a category) in the list and click **Add Subcategory**.

Four tabs of information are provided to describe this category: **General Information**, **Display Settings**, **Custom Design**, and **Category Products**. Click each tab and specify the requested information, as described below.

Note: Required fields appear with a red asterisk (*).

General Information Tab

Most of the fields in this page are self-explanatory. In this tab, you are asked to provide a category name, description, images (used to represent your category) as well as meta keywords and description for better search engine positioning.

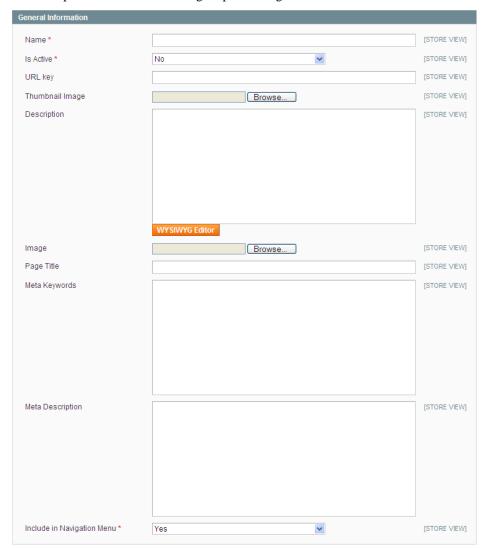


Figure 75. Create a New Category - General Information

- 1. Specify a name for this category in the **Name** field.
- 2. Set the **Is Active** field to **Yes** to specify that this category appears in the store.
- 3. In the URL key field you can specify a relative URL path which can be entered in place of the standard Target Path. It is "search engine friendly" because it can use the name of the category instead of the ID number. If you leave this field blank, Magento CE will automatically generate a URL with the name of the category upon creation of the category. If you enter a value here manually, you cannot use spaces in this field. The URL key field is not displayed for root categories.

- **4.** For **Thumbnail Image**, use the **Browse** button to select and upload a thumbnail image to represent the category.
- Specify a description in the **Description** text box. This description is presented on the frontend.

Note: You can use HTML tags in this text box. Alternatively, click the WYSIWYG Editor button to open a full-function HTML editor. The "What You See Is What You Get" (WYSIWYG) Editor includes a spelling checker, for which you need to download and install a plug-in for your browser.

- **6.** The **Image** field is used for a category image. Click the **Browse** button next to the field to select the file. This image will appear in the frontend for each category's page between the category name and the content.
- 7. In the **Page Title** field, specify the title of the page, which will be displayed on the browser tab header when the customer opens this category page.
- **8.** In the **Meta Keywords** and **Meta Description** text boxes, specify the keywords and description for search engines to use for this category when indexing your site.
- 9. Select **Yes** for **Include in Navigation Menu** so that the category will appear in the navigation menu on the frontend.
- **10.** Click **Save Category** to save your changes.

Display Settings Tab

The **Display Settings** tab enables you to specify how this category is presented to the customer.

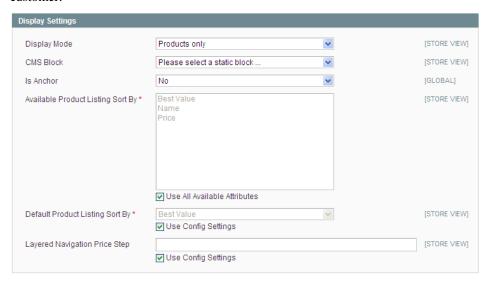


Figure 76. Create a New Category – Display Settings

- 1. In the **Display Mode** field, select one of the following options to specify how you would like your category page to appear:
 - Static block only
 - Static block and product list below it

- Product list only
- 2. In the CMS Block field, select the static block that you would like to be shown for this category (if selected in the Display Mode field). This block must first be created in the CMS section; for more information, see "Managing CMS Pages," page 156.
 - In the Is Anchor field, select Yes to specify that this category page is an anchor. Anchors are used for the layered navigation in Magento CE, as described in "Layered Navigation," page 91.
 - o If you set the category to be an anchor for Layered Navigation, then your web store displays the subcategories of this category in the SHOP BY panel on the left. This area also shows a linked list of the filterable attributes of the products in this category and its subcategories.
 - Figure 77 shows the SHOP BY panel for the Apparel category, which is set as an anchor.



Figure 77. Anchored Category

- 3. For Available Product Listing Sort By, specify the attributes by which the customer can sort the list of products in this category. By default, all available attributes can be used for sorting; clear the Use All Available Attributes check box to modify the list.
- **4.** For **Default Product Listing Sort By**, select the attribute by which the product list is sorted by default. This is set in the catalog configuration (see "Setting Up Catalog Defaults," page 78), but you can clear the **Use Config Settings** check box to select a default sorting attribute for this particular category.
- 5. For Layered Navigation Price Step, specify the size of the price range to be used when calculating the price "buckets" for the Layered Navigation. This is set in the catalog configuration, but you can clear the Use Config Settings check box to specify a price range size for this particular category.

Custom Design Tab

The **Custom Design** tab contains additional settings to control the theme and layout updates that are used for this category page. Depending on the settings they can also affect child pages as well. All of these settings are optional. For more information about custom designs and page layouts, see "Design and Content," page 151.

1. For **Use Parent Category Settings**, choose **Yes** to "inherit" the settings of this subcategory from its parent category. Doing so ensures a consistent look within a category family, and disables all other settings on this page. This setting is not available for root categories.

- 2. For **Apply to Products**, select **Yes** to apply the category page settings to the product pages of the products in this category.
- 3. Select a custom design from the **Custom Design** drop-down list. Magento CE comes with several custom designs already defined, and you can modify these custom designs or create your own. For more information, see "Managing CMS Pages," page 156.
- 4. For the **Active From** and **Active To** fields, select the start and end dates for this custom design to be applied to this category. If you do not select a start date, the custom design is applied immediately. If you do not select an end date, the custom design is applied to this category until you manually deactivate it.
- 5. For **Page Layout**, select a layout from the drop-down list.
 - No layout updates: Uses the default settings that come with the Magento CE installation
 - Empty: Displays the category page without any objects, except for the content (products or static blocks only), category name, and view options (number to display per page, view as grid or list, and sort be options)
 - ❖ 1 column: Displays the contents, category name and view options, as well as the header, footer, search field, and navigation bar
 - Column on the left: Adds the left column to the 1 column display, which by default includes the currency selection and layered navigation
 - Column on the right: Adds the right column to the 1 column display, which by default includes the shopping cart view, wishlist, compared products list, polls, and newsletter sign-up
 - ❖ 3 columns: Displays both the left and the right columns
- 6. The **Custom Layout Update** is essentially a static block, with a few differences. Rather than HTML, the structure must be in XML format. The Update will appear at the bottom of the page, below the products, whereas a static block will appear above the products (if the static block is set to display with products). The custom layout update will appear on the page only during the dates specified in the **Active From** and **Active To** date range.
- 7. Click **Save Category** to save your changes.

Catalog Products Tab

This tab enables you to specify the products that belong to this category.

Note: You can also assign a product to a category when editing a product's record. For more information, see "Managing Products," page 100.

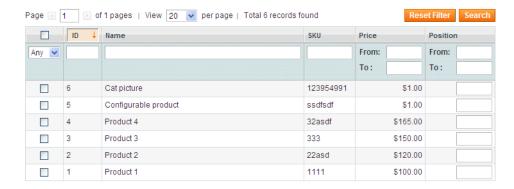


Figure 78. Creating a New Category – Products

- If needed, use the filter fields at the top of the table to filter the list of products. Click Reset Filter to clear all filter settings.
- 2. Select the check box in the left column for each product that belongs in this category. Remember that a product can be assigned to more than one category.
- 3. In the **Position** column, specify a whole number that indicates the order in which the product is listed when the products are sorted by **Best Value**. The product with a **Position** value of 1 is listed first, 2 is listed second, and so on. If more than one product has the same value for **Position**, the product with the lowest (that is, closest to 1) ID number is listed first.
- **4.** Click **Save Category** to save your changes. You may need to refresh the page to display the category in the tree.

Editing Categories

To edit a Category:

Click on a category in the tree, edit its information and click **Save Category**.

Layered Navigation

What is Layered Navigation?

Of course, you want the customers browsing through your site to find the products that interest them in the fastest possible way. Otherwise, your sales opportunities are lost. When a customer is confronted with a category containing 60 products spread across multiple pages, most customers simply leave the site when they cannot find what they need on the first page. Magento CE enables you to provide customers with the option to find the products that they want by making a selection from a variety of filters, such as price, manufacturer, or any other aspect of the products, as shown in Figure 79. Layered navigation information is shown on category listing pages while searching for products. Show your customers what they want and you will raise conversions!

The example in Figure 79 shows an enabled layered navigation filter by PRICE range and COLOR.



Figure 79. Layered Navigation

Default Layered Navigation

In Magento CE, two properties appear as navigation filters by default: **PRICE** and **CATEGORY**.

- PRICE: Price ranges are selected logically in order to provide another filter for
 navigation. The ranges themselves are determined by the prices of products contained
 within them. There are never more than ten price ranges displayed at a time and products
 are distributed accordingly.
- CATEGORY: If you define a category as an Anchor Category (see "Display Settings
 Tab," page 88), its subcategories are displayed as layered navigation options. Figure 79
 shows that the first filter is CATEGORY and it features two options: Shirts and Shoes. In
 this example, Shirts and Shoes are subcategories of the category that is represented by this
 layered navigation block.

Defining Layered Navigation Filters

The additional filters in Figure 79 are **Manufacturer** and **Shoe Type**. These are product attributes that have been selected as filterable. This is defined in the **Use in Layered Navigation** field under **Catalog** > **Attributes**, as described on page 94.

There are two types of filterable attributes:

- **Filterable (with results):** Links appear only for values where the number of results (the number in parentheses next to each value) is greater than zero.
- Filterable (no results): Links appear for all values, regardless of the number of results.

In order for an attribute to appear as a layered navigation filter, the **Catalog Input Type for Storeowner** must be **Dropdown**, **Multiple Select** or **Price**. This controls the number of possible filter options and makes them consistent.

6.4 Managing Product Attributes

What is an Attribute in Magento?

An attribute represents a property of a product, such as: its name, image, SKU, color, manufacturer, and so on. Attributes enable you to add new product properties without having to write a single line of code or to add any columns to your database. Understanding attributes is crucial for making your store easy to use for customers.

You assign attributes to your products in order to enable your customers and search engines to find them more easily. Your Magento CE web store automatically displays products according to their attributes, for easy accessibility by your customers, in the **SHOP BY** layered navigation panel on the left of your web store, as shown in Figure 80.



Figure 80. Category Page with Layered Navigation

Attributes also determine which products are displayed when a customer performs a search for a keyword.

System attributes define the properties that are required by the store to function properly. These attributes cannot be deleted.

You can add as many additional attributes as desired. In the Magento CE backend you can define attributes in sets. Attribute sets ease the definition process so that similar products can be created with the same attributes. Attribute sets enable you to assign multiple attributes to a product at one time by assigning an entire attribute set to a product.

If a store sells televisions, shoes, books, and power tools, then four attribute sets could be defined: one specific to televisions, one for shoes, and so on. When a new power tool product is added to your catalog, you can simply select the "Power Tool" attribute set to add the relevant attributes to this product.

You should first define attributes, then define attribute sets and assign the relevant attributes to the attribute sets, as described in this section.

Creating Attributes

Attributes must be defined before defining attribute sets and products.

Note: Only attribute sets can be assigned to a product, not individual attributes.

To define attributes:

1. Select Catalog > Attributes > Manage Attributes. A list of existing attributes is displayed, as shown in Figure 81.

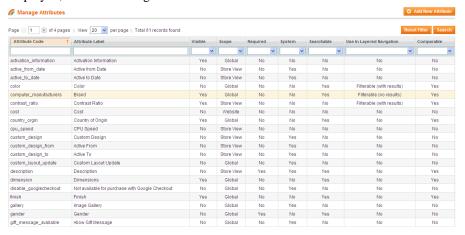


Figure 81. Manage Attributes Page

2. Click **Add New Attribute** to display the New Product Attribute page (Figure 82) in which you can define a new attribute.

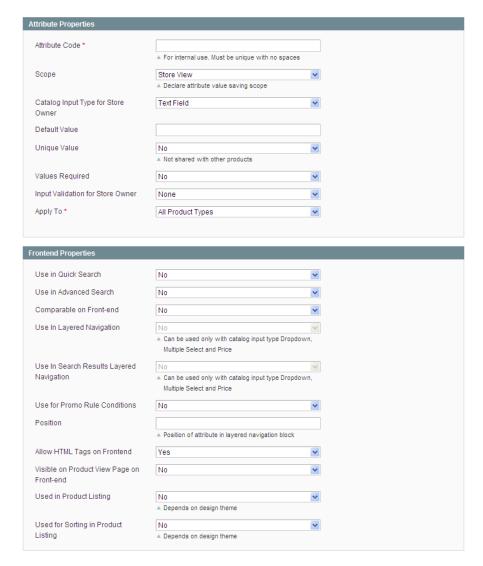


Figure 82. New Product Attribute Page

- **3.** In the **Attribute Code** field, specify a unique identifier for this attribute. Do not use spaces. The code does not appear on the frontend.
- 4. In the **Scope** field select the scope to which this attribute applies.
- 5. The Catalog Input Type for Store Owner setting controls how a store administrator specifies values for attributes. For descriptive textual attributes, you can use the **Text Field** or **Text Area** types; for list prices you use the **Price** type. Note that not all types can be used for layered navigation.
- **6.** If this attribute has a default value, specify it in the **Default Value** field.
- 7. If the value of the attribute must be unique for each product (for example, a SKU number), select **Yes** for **Unique Value**.
- 8. If the value of the attribute cannot be blank for any product, select **Yes** for **Values Required**.

- 9. In the Input Validation for Store Owner field, select the type of validation that should be enforced on values of this attribute. For example, if the values of this attribute will be email addresses, select Email to cause the system to check each entered value of this attribute against the rules for valid email addresses.
- 10. If this attribute will apply only to certain Magento CE product types, select **Selected**Product Types for Apply To. In the list that appears, select one or more product types for this attribute (use Ctrl+click to select multiple items).
- 11. For Use in Quick Search and Use in Advanced Search, select Yes to enable the quick search and advanced search tools to search this attribute's values.
- **12.** For **Comparable on Front-end**, select **Yes** to have this attribute appear in the compare window when products are compared.
- **13.** The **Use in Layered Navigation** field defines whether the attribute is used in layered navigation. The following options are available:
 - Filterable (with results): Only those attribute values that correspond to the existing products in your frontend catalog will be used in the layered navigation.
 - * Filterable (no results): All values of the attribute that you have created on the Manage Label / Options tab will be listed.
 - No: Not used in layered navigation.

Note that only attributes with the **Dropdown**, **Multiple Select**, or **Price** input type can be used in layered navigation.

- **14.** The **Use for Promo Rule Conditions**, field defines whether the attribute can be used in defining conditions for catalog and shopping cart price rules.
- **15.** The **Position** parameter determines the position of the attribute in the layered navigation block with respect to other filterable attributes.
- **16.** In the **Visible on Product View Pages on Frontend** field, select **Yes** to specify that this attribute appears in the **Additional Information** part of a product's page in the web store, as shown in Figure 83.

| Additional Information | | | |
|------------------------|--|--|--|
| | | | |
| Model | LX.FR206.001 | | |
| Brand | Acer | | |
| In Depth | Mobile AMD Athlon 64 2800+ 1MB L2 Cache 512MB of PC2700 DDR333 SDRAM 2 RAM Slots (0 open - upgrading requires chip removal) RAM is upgradeable to 2GB | | |
| Screensize | 15-inch, 200-nit, high-brightness TFT LCD screen | | |
| Hardrive | 80 gig Western Digital | | |
| Processor | Mobile AMD Athlon 64 2800+ | | |
| Memory | 512MB of PC2700 DDR333 SDRAM | | |

Figure 83. Attributes on the Additional Information Panel

- 17. For Allow HTML Tags on Frontend, select Yes to enable HTML tags that are specified in this attribute's values to be honored on the frontend.
- **18.** For **Used in Product Listing**, select **Yes** to list values of this attribute in the product listing.

- 19. For Used for Sorting in Product Listing, select Yes to enable the product list to be sorted by values of this attribute.
- **20.** Click **Manage Label/Options** at the top left of the page to display the Manage Label/Options page, as shown in Figure 84.



Figure 84. Manage Label/Options Page

- 21. In the Mange Titles box, specify a display name for this attribute for each store view. If you specify a value only in the Admin field, that value will be used in all cases.
- 22. For attributes with an input type of **Dropdown** or **Multiple Select**, you can enter values that can be specified for the attribute. To add a value, click the **Add Options** button. You can specify a different label for the value for each store view and set the default value by selecting the **Is Default** option button. For the **Dropdown** input type, you can select the **Is Default** option button only for one attribute value. For the **Multiple Select** input type, you can select multiple values by selecting the **Is Default** check box next to the desired attribute values.



Figure 85. Attribute Value Specifications

23. Click Save Attribute.

6.5 Creating Attribute Sets

An attribute set is a collection of attributes, customized to fit certain types of products. All attribute sets must contain all of Magento's system attributes, but you can customize them to include different combinations of simple attributes. Only attribute sets (not individual attributes) can be assigned to a product. If you want to add a small number of attributes, you can add them to the Default set, but if you want to add attributes that will be applied only to a subset of products, it is advisable to create an attribute set for each set of attributes that you want to assign to products. An attribute set can inherit attributes from another attribute set. This feature saves you from redefining sets of attributes that apply to many different products.

To create a new attribute set:

1. In the Admin Panel, select Catalog > Attributes > Manage Attribute Sets. A list of existing attribute sets is displayed, as shown in Figure 86.

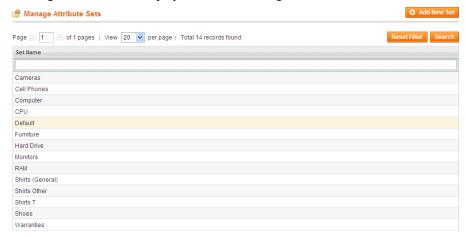
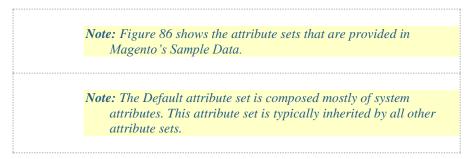


Figure 86. Manage Attribute Sets Page



2. Click the **Add New Set** button to display the Add New Attribute Set page (Figure 87).



Figure 87. Add New Attribute Set Page

- **3.** In the **Name** field, specify the name of this attribute set. This name is used only in the backend.
- **4.** In the **Based On** field, select another attribute set from which this attribute set is to inherit. This enables you to reuse the attributes that are already defined in a set to build other attribute sets. The simple option is to leave the **Default** option that appears in this field.
 - Click **Save Attribute Set** to display the Edit Attribute Set page (Figure 88).



Figure 88. Edit Attribute Set

Note: System attributes are indicated by an icon with an orange dot. 🗔

The top left of the page shows the name of the attribute set that you are defining. The center of the page shows a hierarchical tree representing groups of attributes. An attribute group is a logical grouping of attributes within an attribute set. See "Creating a New Attribute Group," page 99, for a description of how to define attribute groups. The right side of the page shows a list of attributes defined in other attribute sets and not assigned to this attribute set.

5. Assign attributes to this attribute set by dragging them from the **Unassigned Attributes** area on the right into a group in the tree in the **Groups** area.

Creating a New Attribute Group

The center of the Edit Attribute Set page shows a hierarchical tree representing groups of attributes.

Attribute groups can be thought of as folders that contain attributes. Each group corresponds to a different tab on the product page in the backend. Magento CE comes with six attribute groups by default: General, Prices, Meta Information, Images, Recurring Profiles, Design, and Gift Options. They contain the various system attributes. System attributes cannot be removed from an attribute set; however, they can be moved to other attribute groups. Therefore, you can remove an attribute group as long as there are no system attributes within it. The order of both the attribute groups and the attributes can be changed by selecting and dragging them. This affects the order of tabs and attributes on the product page in the backend, respectively. You can also create a new attribute group, to which you can move system attributes, or associate simple attributes.

Groups Delete Selected Group Add New Double click on a group to rename it 😑 🧮 General 📆 name 📰 model 📆 sku 📆 weight 🚍 manufacturer 📆 status 📻 tax_class_id 📆 url_key 📆 visibility 📆 gift_message_available 📆 news_from_date 📆 news_to_date 😐 📴 Prices Descriptions in lmages

Figure 89. Attribute Groups

To create a new attribute group:

in Ear Cell Phone Attributes

Design

- 1. Click **Add New** in the **Groups** area to display a popup window asking for the group name.
- 2. Specify the name of the new group and click **OK**.
- 3. Click and drag attributes from the **Unassigned Attributes** area into the newly created group to assign them to this group.
- **4.** You can also click and drag attributes that are already assigned to move them between groups.

6.6 Managing Products

This section describes how to define and edit products.

Tip: You should first define attributes and an attribute set, as described in "Managing Product Attributes," page 93, before you define products that have those attributes.

Product Types

Magento CE offers a variety of product types that enable significant flexibility when defining products. The following lists the available product types and their typical usage:

- Simple Product: This is the most basic product type. It is suitable for all kinds of physical (shipped) products.
- Grouped: This option enables you to display several similar products on a single page. For example, if you are selling chefs' knives and you have the same knife in four sizes, you can make a grouped product to display all four of these sizes. Customers can select the size(s) that they want and the quantity they need, and add them to the cart from this page.
- * Configurable: This product type enables your customers to select the variant that they want by choosing options. For example, you can sell T-shirts in two colors and three sizes. You would have to create six variants as individual products (each with its own SKU) and then add these six to a configurable product where customers can choose the size and color, and then add it to their cart. A very similar functionality is possible by using Custom Options for Simple products. The difference between a configurable product and a product including custom options is that inventory is not checked or updated for individual options during the purchase of the latter and there is no possibility to go directly to a product with a given set of options. This also makes it hard for a search engine to find the product option.
- Virtual Product: This is a product that does not require shipping or inventory. It is generally used for warranties or services.
- Downloadable Product: This is a digitally downloadable product that sells one or more files of a product and provides samples of those files. These downloadable files can reside on your server or be provided as URLs to any other server.
- Bundle: This product is composed of components that are presented in different ways and are made from existing products. A good example of a bundle is a complete computer. For this computer, you can configure how much RAM or what kind of monitor is included with this computer in your store.

Creating a New Product

The following steps are the same for all product types. Subsequent sections describe the differences between each of the product types.

To create a new product:

1. In the Admin Panel, select Catalog > Manage Products to display the Manage Products page, as shown in Figure 90.

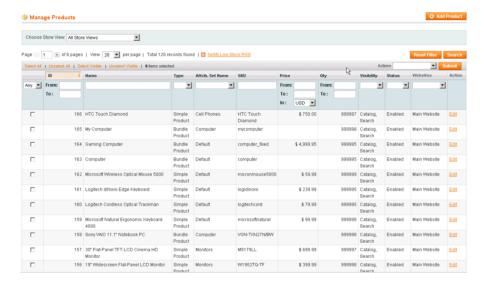


Figure 90. Manage Products Page

Note: Figure 90 shows the products defined in the Sample Data provided with Magento. If you downloaded Sample Data, as described in the Step 2: Downloading Sample Data section on page 21, then you may want to leave the products in for you to refer to as examples and delete them later.

2. Click **Add Product** on the top right of the page to display the New Product page (Figure 91).



Figure 91. New Product Page

Product Wizard, First Page

The New Product page is the first page of a product definition wizard that walks you through the process of defining a product.

- 1. In the **Attribute Set** field, select the attribute set that contains the attributes that best describe this product. See "Managing Product Attributes," page 93, for a description of how to define attributes.
- 2. In the **Product Type** field, choose the type of product you want to create.
- **3.** Click **Continue** to display the **General** tab, as shown in Figure 92. (This tab may look different depending on the product type that you choose.).

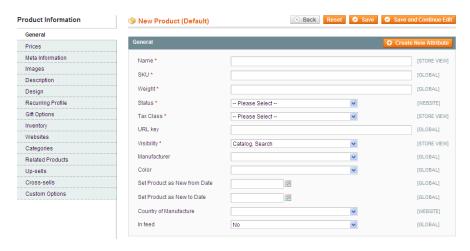


Figure 92. General Tab

General Tab

Fill in all the mandatory fields, which are indicated by a red asterisk (*).

- Name: The product name as it appears in the frontend.
- ❖ SKU: The product's store keeping unit (SKU). Magento CE uses SKU as a unique identifier for this product. SKU is global, meaning if you update the SKU for a product in one web store, it updates in all other web stores as well.
- Weight: The product's weight. This value is usually used for shipping calculations. Specify only the number. Shipping service providers will interpret it according to the measurement units they use.
- Status: Select Enabled to make this product available on the frontend.
- Tax Class: The tax class of the product. See "Product Tax Class," page 135, for more information.
- Visibility: Determines whether the product is displayed in the catalog pages and/or search results. The following options are available:
 - Not Visible Individually The product will not be displayed individually in the frontend; however, it can be a component of a composite, configurable, bundle, or grouped product.
 - Catalog The product will displayed on pages of categories it is associated to, but it will not appear in search results.
 - Search The product will be displayed when your customers search for it either using the quick or Advanced Search tools, but will not be displayed on the related category page.
 - Catalog, Search The product will be available on category view pages to which
 it is associated and on the search result page.

The following describes the other fields in this page:

- * URL key: The search engine-friendly URL identifier is the name used for this product in the product's URL. You cannot use spaces in this field. If the URL key is left blank, one is automatically generated by Magento CE.
- * Manufacturer: Select the name of the manufacturer from the drop-down list.
- **Color:** Select the color of the product, if applicable.
- Set Product as New from/to Date: The date range in which this product can be promoted as a new product in various locations throughout your site.
- Country of Manufacture: Select the country in which the product was manufactured.
- In feed: Determines whether this product is included in your store's product RSS feed.

Note: Additional fields may appear on this (and other pages) if you add attributes to the Default attribute set or base the product on another attribute set.

Note: The Create New Attribute button opens a popup window that enables you to enter an attribute to be added to the selected attribute set. However, we recommend defining the attributes structure first.

Prices Tab

Click the **Prices** tab in the **Product Information** panel on the left to display the **Prices** tab, as shown in Figure 93.

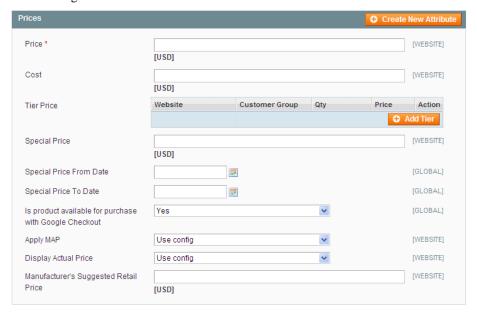


Figure 93. Prices Tab

Fill in all the mandatory fields, which are indicated by a red asterisk (*).

This tab enables you to enter the **Price**, **Cost** and **Special Price** information for this product. You can also add Tier Pricing, as described in "Tier Pricing," page 176.

- The **Special Price** field is used for discounting or promotions, as described in "Special Prices," page 175.
- The **Cost** field is only used in the backend. It can be used for generating margin and profit reports.
- The Apply Map, Display Actual Price, and Manufacturer's Suggested Retail Price fields are used for implementing the Minimum Advertised Price feature for this product. For more information, see "Minimum Advertised Price," page 178.

Meta Information Tab

Click **Meta Info** on the left to display the **Meta Information** tab, as shown in Figure 94.



Figure 94. Meta Information Tab

4. Specify information that enables search engines to more easily find and index this product.

Images Tab

Customers generally like to see what they are buying before they make a purchase. The **Images** tab enables you to upload pictures of your product.

1. Click the **Images** tab on the left to display the **Images** tab, as shown in Figure 95.



Figure 95. Images Tab

2. Specify the image to be displayed in the web store to represent this product. Use the **Browse** button to select the image file from your local file system.

Tip: You can select more than one file in this window to upload multiple images at once.

3. After you have specified the image files of this product, click the **Upload Files** button. The **Images** tab shows uploaded the image files, as shown in Figure 96.

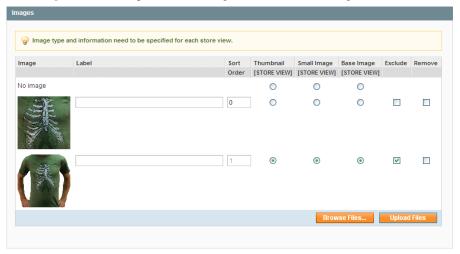


Figure 96. Images Tab with Images Uploaded

- **4.** Select the appropriate options for each of the images, as follows:
 - **Label:** Alternate text for the image tag
 - Sort Order: The order in which the images are displayed in the Slideshow and MORE VIEWS gallery
 - * Thumbnail: Used in shopping cart and related items
 - Small Image: Used in the Category listing, wishlist and so on
 - **Base Image:** Large product image (zoomed in)
 - Exclude: Excludes the image from the Slideshow and MORE VIEWS gallery
 - Remove: Deletes the image from the collection; if the Remove check box is selected, the image will be removed after you save the product

Description Tab

Click **Description** on the left to open the **Description** tab, which enables you to create descriptions for the product (see Figure 97).

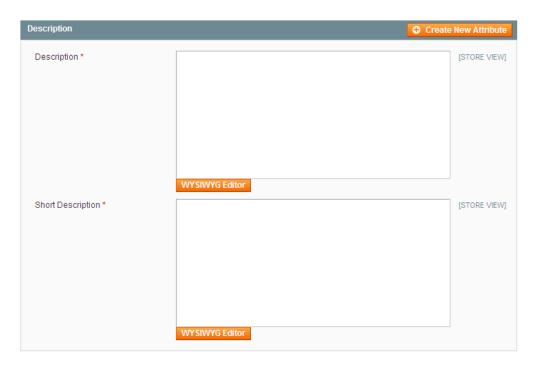


Figure 97. Description Tab

Both of the fields on this tab are mandatory. For both fields, you can use the WYSIWIG editor to format your descriptions.

- Description: The information that you enter in the Description field is shown in the product's page under the title Product Description.
- Short Description: The information that you enter in the Short Description field appears on the product's page under the title Quick Overview. This information is also shown when products are displayed in a list.

Design Tab

The **Design** tab contains additional settings to control the appearance of this product's product page, as shown in Figure 98.

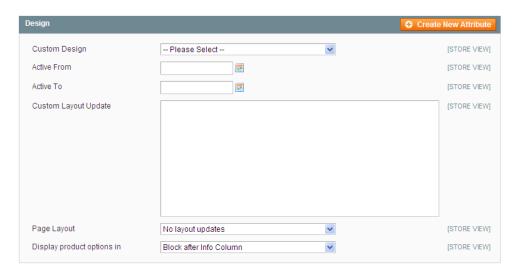


Figure 98. Design Tab

All of these settings are optional. For more information about custom designs and page layouts, see "Design and Content," page 151.

- Select a custom design from the Custom Design drop-down list. Magento CE comes with several custom designs already defined, and you can modify these custom designs or create your own.
- 2. For the **Active From** and **Active To** fields, select the start and end dates for this custom design to be applied to this product. If you do not select a start date, the custom design is applied immediately. If you do not select an end date, the custom design is applied to this product until you manually deactivate it.
- 3. The Custom Layout Update is essentially a static block, with a few differences. Rather than HTML, the structure must be in XML format. The Update will appear at the bottom of the page, below the products, whereas a static block will appear above the products (if the static block is set to display with products). The Custom Layout Update will appear on the page only during the dates specified in the Active date range.
- **4.** For **Page Layout**, select a layout from the drop-down list.
 - No layout updates: Uses the default settings that come with the Magento CE installation
 - Empty: Displays the category page without any objects, except for the content (products or static blocks only), category name, and view options (number to display per page, view as grid or list, and sort be options)
 - ❖ 1 column: Displays the contents, category name and view options, as well as the header, footer, search field, and navigation bar
 - Column on the left: Adds the left column to the 1 column display, which by default includes the currency selection and layered navigation
 - Column on the right: Adds the right column to the 1 column display, which by default includes the shopping cart view, wishlist, compared products list, polls, and newsletter sign-up
 - ❖ 3 columns: Displays both the left and the right columns

5. For **Display Product Options In**, select a location for the product options to appear in the layout.

Recurring Profile Tab

By default, the **Recurring Profile** tab only appears for simple and virtual products. However you can configure it to become available for other product types, by changing the **Apply To** option of the Enable Recurring Profile attribute. A recurring profile enables you to set and configure recurring payments on a product. These are most often used for subscriptions or products with installment payment plans. When a product like this is purchased from your store, the customer is redirected to a third-party payment system where a "recurring payment agreement" with the store is authorized by the customer. Currently, creating recurring profiles is available only for the PayPal Express Checkout payment method.

To enable a recurring profile for this product, select **Yes** for **Enable Recurring Profile**. Additional options become visible, as shown in Figure 99.

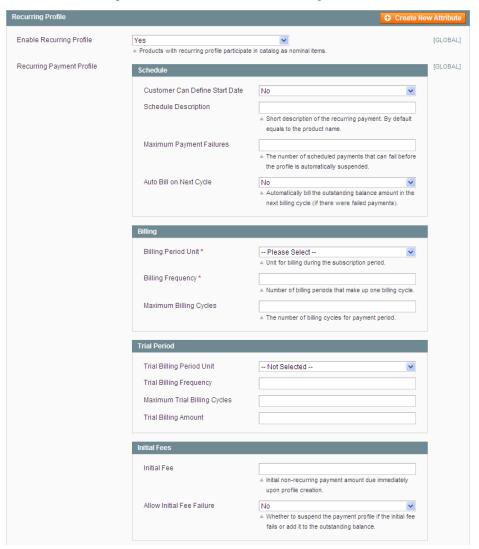


Figure 99. Recurring Profile Tab

Most of the options on this tab are self-explanatory. For additional details on how recurring profiles work, see the http://www.magentocommerce.com/knowledge-base/entry/working-with-recurring-profiles/ article in the Magento Knowledge Base.

Note: Creating a recurring profile for a product does not create subsequent orders in the Magento Admin Panel.

Gift Options Tab

The **Gift Options** tab contains one option. The **Allow Gift Message** option determines whether customers are able to add a gift message to this particular product during checkout.

The default value of this setting is controlled by a Sales configuration setting (**System** > **Configuration** > **Sales** > **Gift Options**). To change this option, clear the **Use Config Settings** check box.

Inventory Tab

The **Inventory** tab enables you to control various aspects of inventory management for this product.

Many of the settings on this tab are controlled by the Inventory configuration settings (**System** > **Configuration** > **Inventory**). To override these configuration settings for this product, clear the appropriate **Use Config Settings** check box.

1. Select the **Inventory** option in the left panel to display the **Inventory** tab, as shown in Figure 100.

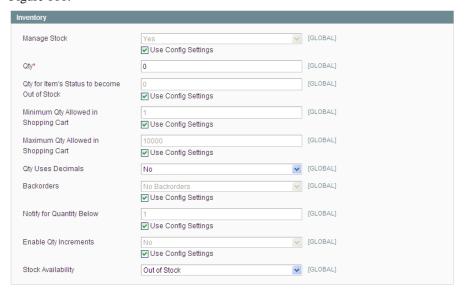


Figure 100. Inventory Tab

- 2. In the Manage Stock field, select Yes to specify that all inventory options are available for this single product, or select No to specify that you do not want to manage product inventory (in this case, the product is permanently available in the store to your customers).
- 3. In the Qty field, specify how many items of this product you have in stock.
- **4.** In the **Qty for Item's Status to become Out of Stock** field specifies that if stock quantity falls below this level, then the product becomes **Out of Stock**.
- 5. The Minimum / Maximum Qty Allowed in Shopping Cart fields enable you to limit availability to products that have great prices to retailers, so that they are not sold to wholesale customers.
- 6. In the Qty Uses Decimals field, select Yes to specify that customers can enter decimal quantities for this product, as opposed to integers. This is suitable for a product sold by the weight, volume or length. For example: 2.35 pounds of concrete or 3.75 feet of carpeting.
- 7. The **Backorders** field enables your customers to place an order for a product that has an in-stock quantity of less than **0**. This option also enables you to notify your customers that even though there are no items of a product currently available, they can still place an order. You can do this by selecting the **Allow Qty Below 0** option and the **Notify Customer** option. You can also enable this option without notifying customers by only selecting the **Allow Qty below 0** option.
- 8. The **Enable Qty Increments** field enables you to choose whether this product is sold in quantities other than 1 (for example wine that is sold in multiples of 6 bottles). If you select **Yes** for this option, the **Qty Increments** field becomes visible, enabling you to specify the quantity increment for this product.
- 9. In the **Stock Availability** field, select the **In Stock** option if this product is in stock, or select **Out of Stock** otherwise.

Websites Tab

The **Websites** tab enables you to choose which websites, stores, and store views this product is available on. Use the check boxes to make your selections. To set up websites, stores, and store views, see "Setting Up Your Store Hierarchy," page 131.

1. Select the **Websites** option in the left panel to display the **Websites** tab, as shown in Figure 101.



Figure 101. Websites Tab

2. If your store has more than one website, store or store view, you must assign the product to the appropriate website in order to make it available in this website.

Note: Sample Data contains three store views. If you want to create a product in the Sample Data environment, you must select the Main Website option when creating a product.

Categories Tab

The Categories tab enables you to assign this product to one or more categories.

1. Select the **Categories** option in the left panel to display the **Categories** tab, as shown in Figure 102.



Figure 102. Categories Tab

Specify the categories to which this product belongs by selecting the appropriate check boxes.

Note: You can assign a product to more than one category.

Note: You can also assign products to a category while editing the category.

Related Products, Cross-Sell, and Up-Sell Tabs

Each of these pages is similar and enables you to configure relationships between products. The interface in Figure 103 appears in each of these pages:



Figure 103. Product Relationship Interface

- To display all the products in the list, click the **Reset Filter** button.
- Select the relevant checkboxes to assign products. You can use any of the filters available to make it easier to search for the products that you want.

For more information about these pages, see "Promotions," page 161.

Product Alerts Tab

This page is only available when alerts are enabled (**System > Configuration > Catalog**.



Figure 104. Product Alerts Tab

This page displays a list of the customers that have subscribed to each type of alert for this product, and the dates on which they were notified about changes.

Product Reviews Tab

This tab provides a list of reviews posted by customers about a product that is being edited (the tab is not available for new product records for which there are no reviews). You can use the **Edit** button that appears in each review row to approve, edit or remove the review.

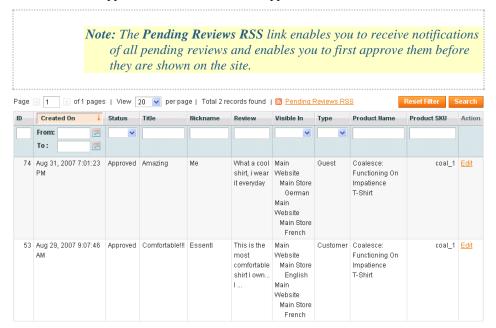


Figure 105. Product Reviews Tab

Product Tags Tab

This tab displays the tags that customers have assigned to a product, and how many times each tag was used. This tab is not available in new product records for which no tags have been assigned.

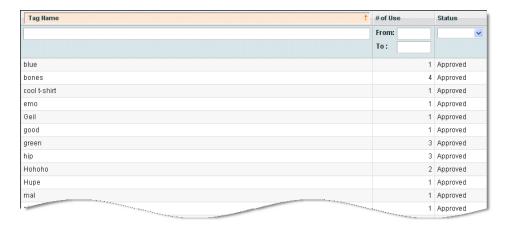


Figure 106. Product Tags Tab

Note: You can click on a tag row to edit it or Approve, Reject, Disable or Delete it.

Customers Tagged Product Tab

This page enables you to see which customers have tagged specific products.



Figure 107. Customers Tagged Product Tab

Note: You can click on a tag row to edit it or Approve, Reject, Disable or Delete it.

Custom Group Configuration Pages

Additional configuration pages may appear depending upon the groups that you have created using the Attribute Sets tool. See "Creating Attribute Sets," page 97 for more information about attribute sets. An example custom group T-Shirts attribute is shown in Figure 108.

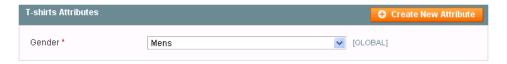


Figure 108. Custom Attribute

Fill in the attributes that appear in this page according to the definitions that are specified in the attribute set. Some of these attributes may be mandatory and each may be one of a variety of types according to the definitions of the attribute set.

Custom Options Tab

This page enables you to easily create product variants or products that can accept customer input, such as custom imprints or gifts. See "Creating Variations of a Product," page 125, for more information on this topic.

Product Type Dependent Configuration Pages

Depending upon the product type, additional configuration tabs may be available. The following provides a quick review of these types of pages.

Downloadable Products: Downloadable Information Tab

The **Downloadable Information** tab enables you to specify options for a downloadable product.

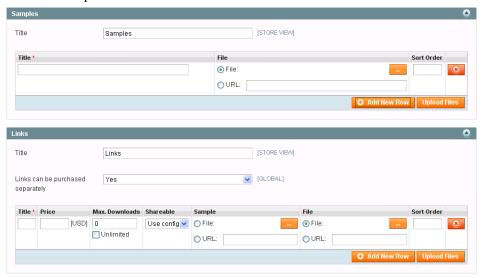


Figure 109. Downloadable Information Tab

This page contains two sections:

- ❖ The Samples section enables you to display a sample of the downloadable product on the product's information page. For example, this can be a short sample of a music file, a few pages of an eBook, or a trial version of a software application. You can provide as many samples as you require by clicking the Add New Row button and filling out the fields. You can add files using either of two methods:
 - Selecting the File option, clicking the Browse button (...) and then clicking the Upload Files button. This will upload the file from your local computer to the server.
 - Selecting the URL option, specifying the link to a file that is already on a server in a different location, and clicking the Upload Files button.

Samples that you put in the Samples section appear in the store as shown in Figure 110.

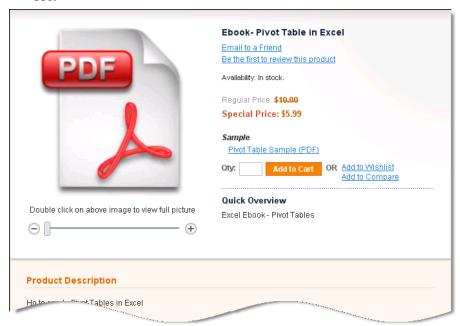


Figure 110. Downloadable Product Sample

- The Links section contains the actual products that can be purchased, along with possible samples for them.
 - The Links can be purchased separately option controls whether each of the downloadable products can be purchased by itself or not. This feature enables, for example, the tracks of a music CD product to be purchased separately. If you set this option to Yes, then you must input the price for each of the downloadable items.

Each of the items also has two options controlling its behavior. The Max. Downloads option controls how many times after purchase a product can be downloaded by the customer. The Shareable option controls whether after each purchase of the product, the downloadable item is available for download without logging in, or if it requires logging in. If the Shareable option is set to Yes, then customers can click links in the Order Confirmation email that they receive in order to get the product. However, this setting also enables anyone who gets this link to download the product. Setting this option to Yes is the only way to enable Guests to check out (or to enable a comparable quick checkout method, such as PayPal Express or Google Checkout) to download the product. There are configuration settings that must be selected to match your store.

The uploading process is similar to the uploading of the samples, as described above, with the exception of providing an option to tie in sample files for each downloadable product. This feature can be used to provide customers with a short sample of each track of a music CD, for example.

Figure 111shows a product in a store with three links and samples for each of them, for which the setting **Links can be purchased separately** was set to **Yes**.

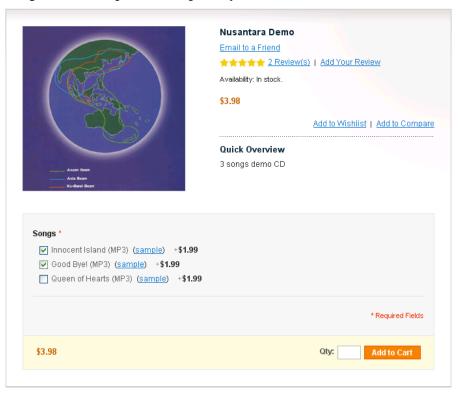


Figure 111. Downloadable Product Links and Samples

Bundle Product: Bundle Items Tab

An example of a bundled product is the Build Your Own Computer offering found in the demo store, as shown in Figure 112.

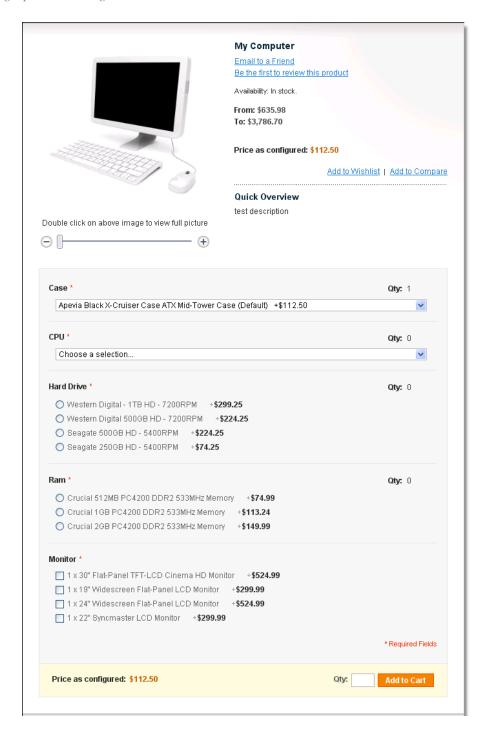


Figure 112. Bundle Product

In Bundled product types, there are differences in the General and Prices pages, as follows:

SKU Fixed or Dynamic (General tab): Specifies whether the entire product is assigned an SKU based on its components, or is the SKU fixed for the bundle.

- Weight Fixed or Dynamic (General tab): Specifies whether the entire product's weight is based on the weight of its individual components, or is the weight fixed for the entire bundle.
- Price Fixed or Dynamic (Price tab): Specifies whether the price of the product us based on the price of its individual component, or is the price fixed for the entire bundle.
- Price View (Price tab): Specifies whether the product's price is shown as a range, from the least expensive component to the most expensive (Price Range), or is only the least expensive shown (As Low As).

The **Bundle Items** tab contains the following settings:

- Ship Bundle Items: Specifies whether individual components are shipped separately or whether the entire product is shipped.
- Bundle Items: Bundled Items appear in the store as a list of available options. You can add a new option using the Add New Option button. For each option you can configure its title, input type (single and multiple selection fields are available), whether the field is mandatory (for example: it can be True for a computer processor and False for an additional battery of a laptop computer), and its position on the page.

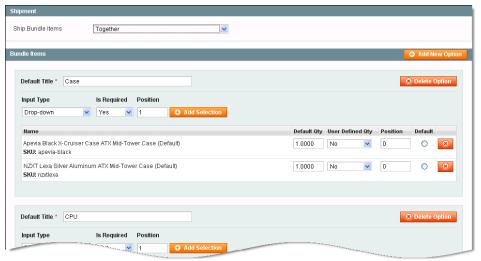


Figure 113. Bundle Items Tab

After you add options, you can specify individual values for each option. Click the **Add Selection** button to open a selection area, as shown in Figure 114.

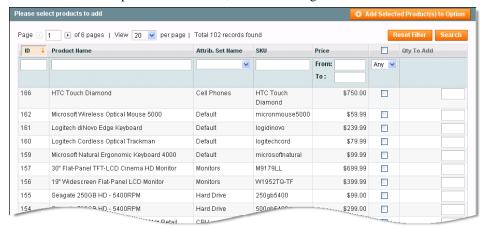


Figure 114. Adding Products to a Bundle

You can select any product that you want using the check boxes. Click the **Add Selected Product(s) to Option** button to confirm the assignment. For each selection, you can then define the following options:

- ❖ **Default Qty:** Specifies the default quantity shown in the product view page
- User Defined Qty: When set to Yes, this option enables customers to enter a quantity for a given selection
- * Position: Specifies the Orders of a selection
- **Default:** Specifies the predefined value

Grouped Product: Associated Products Tab

A grouped product enables you to purchase each of the items separately.

In the store, a grouped product appears as shown in Figure 115.

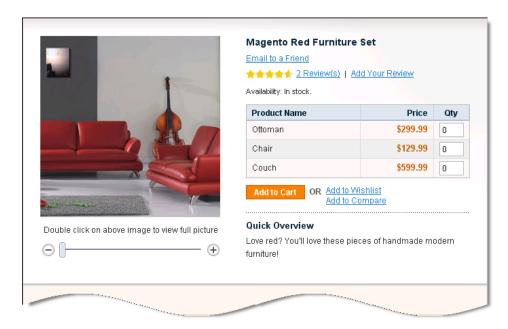


Figure 115. Grouped Product

When creating a Grouped Product, the Associated Products page enables you to specify which products are included in a group, as well as the default quantity for each and their position (order) on the page.

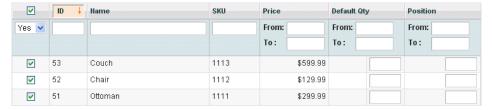


Figure 116. Associated Products in a Grouped Product

Note: There is no global price for grouped products. Their price is controlled only by the individual elements that you purchase.

Configurable Product: Associated Products Tab

Configurable products must be associated with simple products using attributes that a customer can select from a configurable product page. This means that when a shirt is offered in three sizes, then three simple products must be assigned to the configurable product, one for each size.

The configurable product appears in the store with a section that provides customers with options, such as the **Size** option shown in Figure 116.

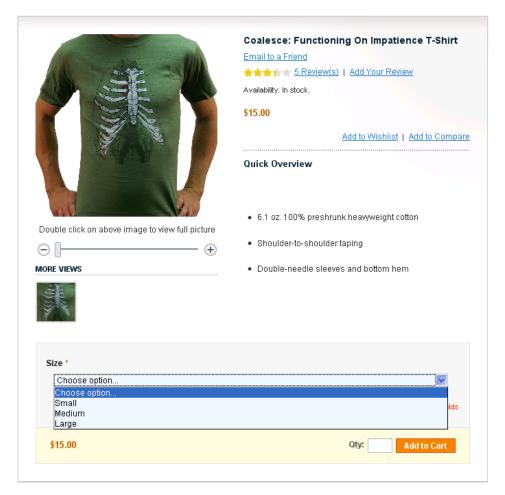


Figure 117. Configurable Product

This is the most complex configuration page and it is described below it in three stages.

Select Configurable Attributes

This section enables you to select the product attributes that can be configured. The only attributes that are available on this tab are those that have a scope of **Global**, an input type of **Dropdown**, and the **Use to create configurable product** option set to **Yes**.

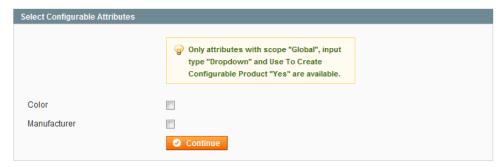


Figure 118. Select Configurable Attributes

Use the check boxes to select one or more desired attribute, and then click **Continue**.

Create Simple Associated Product

This section enables you to create simple products along with the configurable product.



Figure 119. Create Simple Associated Product

Click the **Create Empty** button to open a popup window with a regular product creation page, but which has a preselected product type, **Simple Product**, and an attribute set that is the same as the configurable product.

The **Copy from Configurable** button works in a very similar manner to the above, but it prefills many of the fields with information from the selected configurable product, as shown in Figure 120.

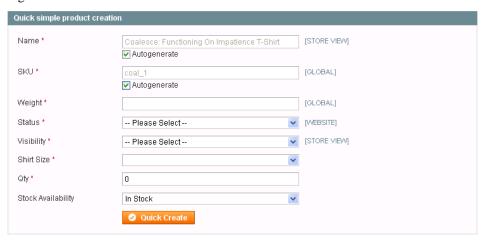


Figure 120. Quick Simple Product Creation

This area enables you to quickly create simple products without filling in all the information. Fill in the required fields and click the **Quick Create** button to create this product. The **Auto generate** option enables Magento CE to select the **Name** and **SKU** based on the attributes.

Super Product Attributes Configuration

This section enables you to specify the attribute name that appears in the store for selection and the price for each of the options. Two price options are provided: **Fixed** or **Percentage**.



The price for configurable products is a combination of the price from the **Prices** tab, as described in "Prices Tab," page 104, and the values entered in this area. This means that if the configurable product's price is \$20 and the price for the Medium option is: **Percentage** and **10**, then this variation of the product costs \$22. The price of the associated products is not used for calculation.



Figure 121. Selecting Associated Products

Completing the Product Wizard

Click the **Save** or **Save and Continue Editing** button in the top right corner of the page. If you choose the latter, after saving the product you are redirected back to its page.

To edit an existing product:

1. From the **Catalog** menu, select the **Manage Products** option to display a list of products, as shown in Figure 122.

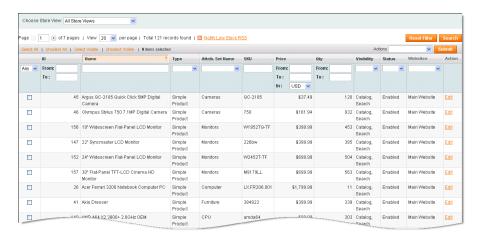


Figure 122. Product List

2. Click the **Edit** link on the right side of the row of the relevant product.

Mass-Changing Products

Magento CE provides various features that enable changes to be made on multiple products or their properties. On the product list, mark products using the selection check boxes. Then select one of the actions from the **Actions** dropdown field and click the **Submit** button:

- Delete: Deletes the selected products from the store.
- Change Status: Disables or enables multiple products at once.
- Update Attributes: Updates the attributes of multiple products. When you click the Submit button, a new page opens containing a list of all attributes for all selected products. Select the Change check box for any attribute that you want to change, then specify the new attribute values. Click Save to confirm the changes.

Note: You can use the **Duplicate Product** feature to create separate products without having to enter every value each time. To use it, click the **Duplicate** button on the product page of an existing product.

6.7 Creating Variations of a Product

This section describes how to create variations of a product by adding input controls (input options) to a product's page. An example of the variation of a product is the same product with different colors or sizes. In this case a customized field must be added by you to enable the customer to select the required color or size.

Tip: If you want to track the quantity that is sold of each variant of the product, you must create a separate product for each variant of the product and group them in the product of type Configurable, and not use the variations options described here.

To create variations of a product:

- 1. From the Catalog menu, select the Manage Products option to display a list of products.
- 2. Click the **Add Product** button to create a new product or click the **Edit** link to the right of the relevant product to open the edit page.
- 3. Select the **Custom Options** tab.
- Click the Add New Options button on the top right of this page to display the controls shown in Figure 123.



Figure 123. Creating Custom Options

- 5. In the **Title** field, specify a name for this new property, such as the name **Size**.
- **6.** In the **Input Type** field, select the type of input that can be given in this field, such as text or dropdown menu, as shown above.
- 7. In the **Is Required** field, select **Yes** to indicate that this is a mandatory field, meaning that a customer must select an option in this field in order to purchase this specific product.
- 8. If there is more than one option, then specify the order in which this option appears in the **Sort Order** field. A value of **1** indicates that it appears first.
- 9. Click the **Add New Row** button to display the row shown in Figure 124, in which you can define the new variation of this product. For example, the product in a certain size and its corresponding price.

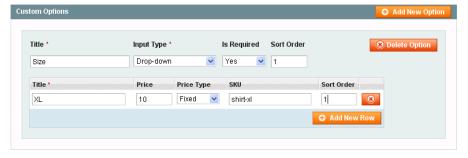


Figure 124. Creating a Product Variation

- 10. In the **Title** field, specify the name of this variation of the product, such as **Size XL**.
- 11. All the prices in these rows are relative to the price of this product as defined in the **Prices** page of the product wizard described on page 104. In the **Price Type** field, select one of the following options:
 - * Fixed: To specify that the price of this variation of the product differs from the price of the base product by a fixed monetary amount, such as \$1.
 - Percentage: To specify that the price of this variation of the product differs from the price of the base product by a percentage, such as 10%.
- 12. In the **Price** field, specify the difference between the price of this variation of the product and the price of the base product. Specify a fixed amount or a percentage according to the value that you entered in the **Price Type** field. You can also enter negative values.
- 13. In the SKU field, specify the SKU for this variation of the product.
- **14.** If there is more than one variation, then specify the order in which this option appears in the **Sort Order** field. A value of **1** indicates that it appears first.
- **15.** Click the **Save** button. This example product is shown in the web store, as shown in Figure 125.



Figure 125. Product Variation in the Frontend

In this example, you can see that the price is \$13.50. However, if the **Green color** is selected, then the price is \$18.75, as shown in Figure 126.

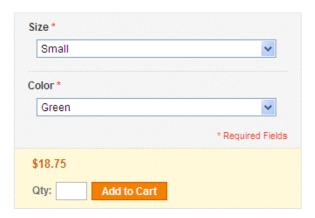


Figure 126. Price Change for Product Variation



6.8 Importing and Exporting Product Data

Unless you have a small product catalog, the prospect of creating each product manually, one by one, is daunting. Magento CE has a solution: Import your product data from a comma-separated values (CSV) spreadsheet file. You can also export your product data to a CSV file.

Working with CSV Files

In order to import a CSV file into Magento CE, it must have certain characteristics. Specifically, each column heading must exactly match the Attribute Code for the attribute in that column.

Tip: To ensure that a CSV file's column headings are understood by Magento CE, first export a product CSV file (see "Exporting Product Data," page 130). You can then edit this file (by adding or updating rows) and then re-import it.

For the Category column, specify product category in textual form based on a category's path, with a slash (/) between each category level; for example, Furniture/Living Room. Do not include the Root Category in the path.

Importing Product Data

With the Import feature, you can upload a file that contains the records for as many products as you want.

The file that you upload must be in Comma-Separated Values (CSV) format. Most spreadsheet and database applications can read and create CSV files.

To import a product CSV file:

1. In the Admin Panel, select **System > Import/Export > Import** to open the Import page, as shown in Figure 127.



Figure 127. Import Page

- 2. Select **Products** from the **Entity Type** drop-down list.
- 3. Select one of the **Import Behavior** options from the drop-down list:
 - Append Complex Data: Adds new or edited products to your store's database. Magento CE will not create duplicate entries for existing products and customers included in your CSV file.
 - Replace Existing Complex Data: Completely replaces your existing data or portions thereof.
 - **Delete Entities:** Completely deletes your existing database or portions thereof.
- 4. Click **Browse** and locate the CSV file in your local computer's file system.

Note The total size of the CSV file must not exceed the maximum size for your environment (typically 32 MB) and must be saved with UTF-8 encoding. Check your spreadsheet or database application documentation for information about saving a CSV file with UTF-8 encoding.

- 5. Click Check Data to validate the uploaded file.
- 6. If the uploaded file is valid, a "File is valid!" response appears. Import your products or customers by clicking Import. If your file contains errors, Magento CE notifies you of the errors and enables you to skip the erroneous rows and importing the valid products or customers by clicking Import.

When the import is complete, the "Import was successfully done" message appears.

Exporting Product Data

To export product information:

- 1. In the Admin Panel, select **System > Import/Export > Export**.
- 2. Select **Products** from the **Entity Type** drop-down list. The system generates a list of entity attributes that are relevant to your products.
- 3. By default, all attributes are exported to the CSV file. In the Entity Attributes list, select the **Skip** check box for any attributes that you want to exclude from the CSV file.
- **4.** By default, all records are exported to the CSV file. Use the controls in the **Filter** column to limit the records that are exported.
- 5. Click **Continue** to export your selected product information to a CSV file.
- **6.** Open the saved file in your favorite spreadsheet application and edit as needed.

7 Preparing to Sell

This chapter describes how to prepare your web store to start selling products by setting up your store hierarchy, defining tax charges, and defining how products are shipped and money is accepted.

7.1 Setting Up Your Store Hierarchy

If you have planned your store hierarchy (see "Store Hierarchy," page 35) and set up the appropriate root categories (see "Creating Categories," page 86), you are ready to set up your store hierarchy.

To set up your store hierarchy:

1. In the Admin Panel, select **System > Manage Stores** to open the Manage Stores page, as shown in Figure 128.



Figure 128. Manage Stores Page

- 2. To create a new website:
 - a. Click **Create Website** to open the New Website page.
 - b. In the **Name** field, specify a name for this website. Typically this will be the site's domain name (for example, somecompany.com).
 - c. In the Code field, specify a code name that the Apache Web server will use to point to the domain name (for example, somecompany_com).
 - d. (Optional) In the **Sort Order** field, specify an integer number to determine where this website is listed in scope-selection drop-down lists in the backend. A specification of 1 places this website at the top of the list, 2 places it second, and so on.
 - e. Click Save Website.
- **3.** To create a new store:
 - a. From the Manage Stores page, click Create Store to open the New Store page.
 - b. In the **Website** drop-down list, select the website that will be the parent of this store.
 - c. In the Name field, specify a name for this store.
 - d. In the **Root category** drop-down list, select the root category for this store. A root category can be assigned to more than one store, or to stores in different websites.
 - e. Click Save Store.

4. To create a new store view:

- a. From the Manage Stores page, click **Create Store View** to open the New Store View page.
- b. In the **Store** drop-down list, select the store that is associated with this store view.
- c. In the **Name** field, specify a name for this store view, for example, French.
- d. In the **Code** field, specify a code for this store view, for example, somecompany.fr.
- e. In the **Status** drop-down list, select whether this store view is **Enabled** or **Disabled**.
- f. (Optional) In the **Sort Order** field, specify an integer number to determine where this store view is listed under its associated store in scope-selection drop-down lists in the backend. A specification of 1 places this website at the top of the list, 2 places it second, and so on.
- g. Click Save Store View.

Note: If you are associating a separate domain with each website, some modifications must be made to the web server configuration files. For details, see the following Magento Knowledge Base article:

http://www.magentocommerce.com/knowledge-base/entry/tutorial-multi-site-multi-domain-setup

7.2 Taxes

Magento CE provides a variety of options for defining taxes that can be accessed by selecting the **Sales** menu and then the **Tax** option. Tax classes are used to define "tax rules." Tax rules are defined as a combination of a Product Class, a Customer Class and a Tax Zone and Rate, as described below.

Each type of customer can be assigned a class when you define them, and each product is assigned a tax class. For a description of how to define a customer, see "Managing Customers," page 192. For a description of how to define a product, see "Creating a New Product," page 101.

Magento CE analyzes the shopping cart of each customer and calculates the appropriate tax according to the class of the customer, the class of the products in the shopping cart, and the region (as defined by the customer's shipping address, billing address or shipping origin).

General Taxation Settings

To configure general taxation settings:

- 1. From the **System** menu, select the **Configuration** option.
- 2. From the **SALES** section in the panel on the left, select **Tax**.

3. Expand the **Tax Classes** section, and in the **Tax Class for Shipping** field, specify the tax class charged on the shipping amount, as shown in Figure 129. With Sample Data populated, we have added three examples of tax classes for Shipping. If your store changes additional tax on shipping expenses then you should designate the product tax class that will apply to shipping.



Figure 129. Tax Class for Shipping

4. Expand the **Calculation Settings** section, as shown in Figure 130.

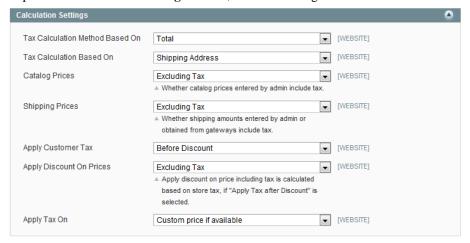


Figure 130. Tax Calculation Settings

- 5. In the **Tax Calculation Method Based On** field, select whether the tax is based on the price of each unit, or on the "row total" (that is, the total for a line item in the order, accounting for any discounts).
- **6.** In the **Tax Calculation Based On** field, select whether the tax is calculated based on the customer's shipping address, billing address, or your store's shipping origin.
- 7. In the Catalog Prices field, specify whether the catalog prices of items include tax or exclude tax.
- **8.** In the **Shipping Prices** field, select whether the shipping amounts include tax or exclude tax.
- **9.** In the **Apply Customer Tax** field, select whether tax is applied to the original or discounted price.
- **10.** In the **Apply Discount on Prices** field, select whether any discounts applied include the tax or exclude it.

- 11. In the **Apply Tax On** field, select whether tax is applied to custom prices or to original prices.
- **12.** Expand the **Default Tax Origin Calculation** section to specify which country is used by Magento CE as the default for tax calculation, as shown in Figure 131.

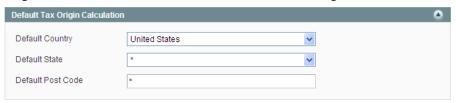


Figure 131. Default Tax Origin Calculation

Note: If you set the Display Product Prices field to Including Tax in the Display section described below, then the tax is only displayed if there is a tax rule that matches the tax origin or if Magento CE detects that the customer address matches the tax rule (which happens after a customer creates an account, logs in, or uses the Tax and Shipping estimation tool in the cart).

- **13.** Expand the **Price Display Settings** tab to select whether display prices for products and shipping include tax or exclude tax.
- **14.** Expand the **Display** section to select how taxes and prices are shown for products and in a shopping cart according to the requirements (legal and otherwise) of your store, as shown in Figure 132.



Figure 132. Shopping Cart Tax Display Settings

- **15.** Expand the **Orders, Invoices, Credit Memos Display Settings** tab to select how prices and taxes are displayed in orders, invoices, and credit memos.
- 16. Expand the Fixed Product Taxes tab to specify the behavior of fixed per product taxes, such as the European DEEE/WEEE (Waste Electrical and Electronic Equipment) tax, according to the requirements for your store and products.

Note: To assign a fixed tax to a product, create an attribute with the Catalog Input Type for Store Owner set to Fixed Product Tax, and assign this attribute to the attribute set for the product.

Product Tax Class

You create product tax classes and assign products to them depending on the type of product. For example, food might not be taxed (or might be taxed at a different rate).

To define a product tax class:

1. Select Sales > Tax > Product Tax Class to display the Product Tax Classes page (Figure 133), which shows a list of the previously defined product tax classes.



Figure 133. Product Tax Classes Page

2. Click the **Add New** button to display the New Class page, as shown in Figure 134.



Figure 134. New Product Tax Class Page

3. In the Class Name field, specify a name for this tax class.

Note: You can apply a tax class to a product by editing the product and choosing the appropriate option on the Prices tab.

4. Click Save Class.

Customer Tax Class

You create customer tax classes and assign customers to them depending on the type of customer. For example, in some jurisdictions, wholesale transactions are not taxed but retail transactions are.

To define a customer tax class:

- Select Sales > Tax > Customer Tax Classes to display a list of the previously defined customer tax classes.
- 2. Click the **Add New** button to display the New Class page, as shown in Figure 135.



Figure 135. New Customer Tax Class Page

3. In the Class Name field, specify a name for this tax class.

Note: You can link a customer tax class to a customer group by editing the customer group. You can then assign this customer group when creating or editing a customer.

4. Click the **Save Class** button.

Tax Zone sand Rates

Tax rates are generally applicable to transactions that take place in specific geographical areas. The Tax Zones and Rates feature enables you to specify the tax rate for each geographical area for which you collect and remit taxes. Because you give each tax zone and rate specification a unique identifier, you can have multiple tax rates for a given geographic area (for example, for places that do not tax food or medicine but tax other products).

To define tax zones and rates:

 Select Sales > Tax > Manage Tax Zones and Rates option to display a list of the previously defined tax zones and rates.

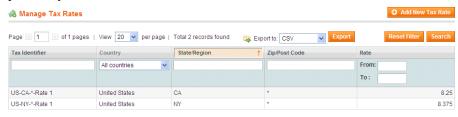


Figure 136. Manage Tax Rates Page

2. Click **Add New Tax Rate** to display the Add New Tax Rate page, as shown in Figure 137.

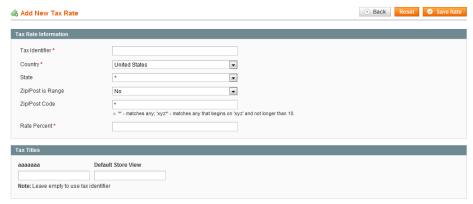


Figure 137. Add New Tax Rate Page

- 3. In the **Tax Identifier** field, specify a unique name for this tax. Do not use spaces. This identifier is not shown in the web store if the **Tax Titles** section is filled in, as described below.
- 4. Select the location by using the **Country** and **State** drop-down lists.

- **5.** For **Zip/Post is Range**, select whether the Zip or postal code specification needs to be expressed as a range of codes or an individual code.
 - If you select No, specify the Zip or postal code in the Zip/Post Code field. You can use the * wildcard character in this field; for example, 90* means all Zip codes form 90000 through 90999.
 - If you select Yes, specify the starting and ending Zip or postal codes in the Range From and Range To fields.
- **6.** In the **Rate** field, specify the percentage of tax.
- 7. In the **Tax Titles** section, specify a name of this tax for each store view.
- 8. Click the **Save Rate** button.

Tax Management Rules

Tax management rules put all the taxation elements together: product tax classes, customer tax classes, and tax zones and rates.

To define Tax Management Rules:

1. To define how taxes are charged, select Sales > Tax > Manage Tax Rules to display a list of the previously defined tax rules, as shown in Figure 138.

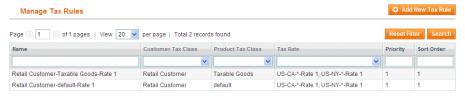


Figure 138. Manage Tax Rules Page

Each tax rule is composed of a customer tax class, a product tax class, and a tax rate.

2. To define a new tax rule, click **Add New Tax Rule** to display the Edit Rule page, as shown in Figure 139.

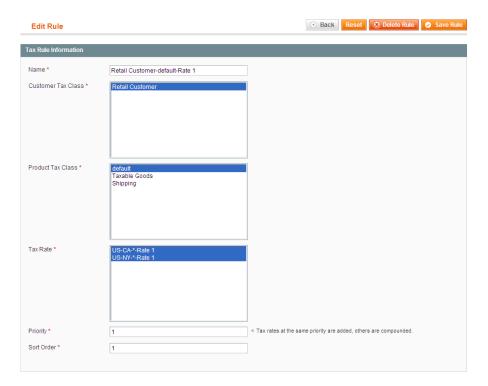


Figure 139. Edit Rule Page

- 3. Select a Customer Tax Class, Product Tax Class and Tax Rate for this rule. This rule defines that the tax rate you select is applied to the customers in the selected customer tax class and the products in the selected product tax class.
- **4.** In the **Tax Priority** field, specify the priority of this tax, when more than one tax applies. If two tax rules with the same priority apply then the taxes are added together. If two taxes with a different priority apply then the taxes are compounded.
- 5. The **Sort Order** field enables you to specify the order in which tax rules are displayed on the Manage Tax Rules page.
- 6. Click Save Rule or Save and Continue Edit to save your changes.

Tip: When numerous taxes must be defined, you can ease the process by importing them from a spreadsheet. Select Sales > Tax > Import/Export Tax Rates.

7.3 Shipping

A variety of shipping rates are available for selection in Magento CE. This section describes a few of these shipping rate options for your web store.

General Shipping Settings

To configure general shipping settings:

1. Select System > Configuration > Shipping Settings.

2. Expand the **Origin** section and specify the address used for shipping calculations. Typically, this is the warehouse address from which products are shipped, as shown in Figure 140.

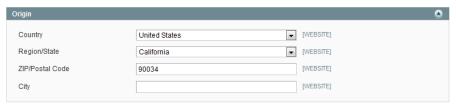


Figure 140. Shipping Origin Settings

3. Expand the **Options** section, as shown in Figure 141.

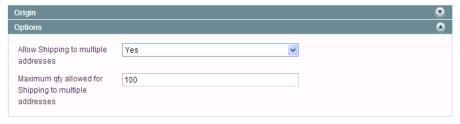


Figure 141. Shipping Options Settings

- **4.** In this section, enable or disable shipping to multiple addresses. Shipping to multiple addresses is very useful for stores that sell gifts. It enables customers to send various parts of an order to different destinations.
- 5. Click **Save Config** to save your changes.

Flat Shipping Rates

A flat shipping rate refers to a fixed predefined cost for shipping which can be applied per item or per shipment, according to your preferences.

To define flat shipping rates:

- 1. Select System > Configuration > Shipping Method.
- 2. Expand the **Flat Rate** section to define a fixed predefined amount for shipping, as shown in Figure 142.

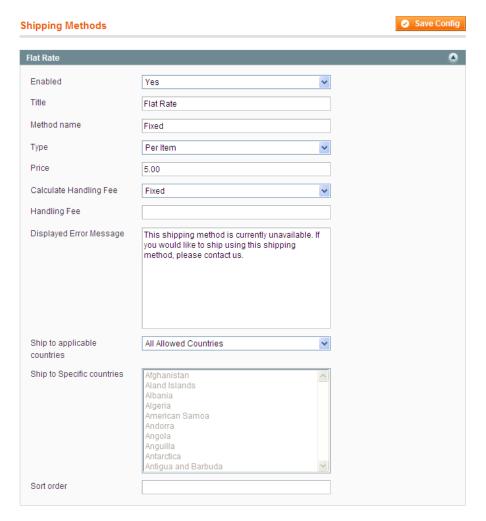


Figure 142. Flat Rate Shipping Settings

Tip: Magento CE also provides the option to specify table rates by expanding the Table Rates section. This feature enables you to define shipping rates by weight, destination, price, the number of items and various combinations of these categories. The table rates are entered by importing a CSV file. See http://www.magentocommerce.com/knowledge-base/entry/how-do-i-set-up-table-rate-shipping for more information.

- 3. In the **Enabled** field, select **Yes**. The flat rate method then appears as an option in the shopping cart and on the shipping page during the checkout.
- **4.** The contents of **Title** and **Method name** fields appear in the frontend as shown in Figure 143.



Figure 143. Flat Rate Shipping Method and Title

Note: Some Shipping Methods, such as UPS, provide a variety of shipping methods to choose from.

- 5. In the **Type** field, specify the entity to which the shipping fee applies, such as **Per Item**. In this case, the shipping fee is dependent on the number of items shipped. If you set the rate to be per item, it is multiplied by the total quantity of items in the shopping cart. If you have two of the same item or two different items, then the rate is the same. You can also select **Per Order** in this field.
- 6. In the **Ship to applicable countries** field, you can select the **Specific Countries** option to enable access to the field under it in which you can select specific countries, so that the appropriate (and different) shipping rates are applied to the relevant countries, as shown in Figure 144.



Figure 144. Specific Countries Selection

Tip: Hold down Ctrl key while clicking options to select multiple countries.

7. In the **Sort Order** field, specify the position of this shipping method in relation to the other shipping methods offered to the customer.

Online Rates

Apart from static options such as flat rates and table rates, Magento CE also offers dynamic retrieval of rates from various shipping providers.

Note: Most shipping providers require that you open an account with them. Consult your shipping provider for details on how to obtain API credentials.

To enable and configure these shipping methods, expand the appropriate tabs (**UPS**, **USPS**, **FedEx**, or **DHL**) and configure the settings. The configuration of this method is similar to the configuration of a Flat Rate, as described above. The exact options depend on the service provider; contact the provider for more information.

For example, UPS rates can appear in your web store as shown in Figure 145.



Figure 145. UPS Shipping Options

Offering Free Shipping

Tip: Free shipping per product can be defined as a shopping cart price rule. See "Promotions," page 161, for more information. This option enables you to set up free shipping that is valid only when a customer provides the appropriate discount code.

To define free shipping:

- 1. Select System > Configuration > Shipping Methods.
- Expand the Free Shipping section to enable free shipping with optional minimum order amount, as shown in Figure 146.

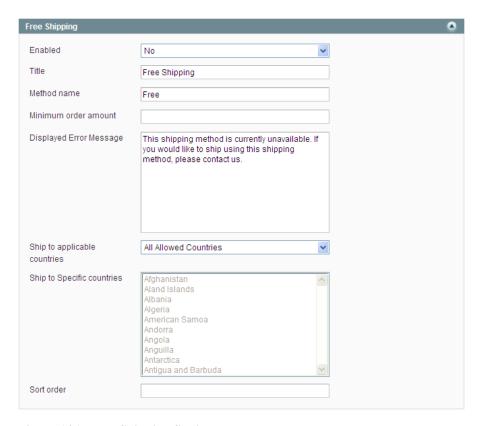


Figure 146. Free Shipping Settings

- 3. In the **Enabled** field select **Yes** to enable the method.
- **4.** In the **Minimum order amount** field specify the amount for an order over which shipping is provided free of charge.
- 5. In the **Ship to applicable countries** field, you can select the **Specific Countries** option to enable access to the field under it in which you can select specific countries, so that free shipping is only applied to the relevant countries or you can select the **All Allowed Countries** to specify that free shipping is available for users from all countries.

Acquiring Additional Shipping Modules

Numerous other shipping modules are provided at

<u>http://www.magentocommerce.com/magento-connect</u> and new ones are uploaded often. More information on installing shipping extensions is provided in "Extending Magento," page 217.

7.4 Payment

Now that you have a method to calculate the cost of the shipping of your products, you can configure the payment options that enable the collection of money. Magento CE offers several payment options and many more can be added by downloading Magento payment module extensions, provided at http://www.magentocommerce.com/magento-connect. More information on installing payment module extensions is provided in "Extending Magento," page 217.

The following shows how to set up some of the most popular payment methods. Setting up other options is just as simple.

PayPal

PayPal is one of the most popular ways to accept online payments. It enables you to accept credit cards and PayPal accounts. This section shows how to set up the PayPal Website Payments Standard method. Other PayPal payment methods are set up in a similar manner.

To set up payment by PayPal Website Payments Standard:

- 1. Your first step is to create a PayPal merchant account. Please check with PayPal (www.paypal.com) for detailed instructions.
- 2. In the Magento CE backend, select **System > Configuration > PayPal** to display the PayPal page, as shown in Figure 147.

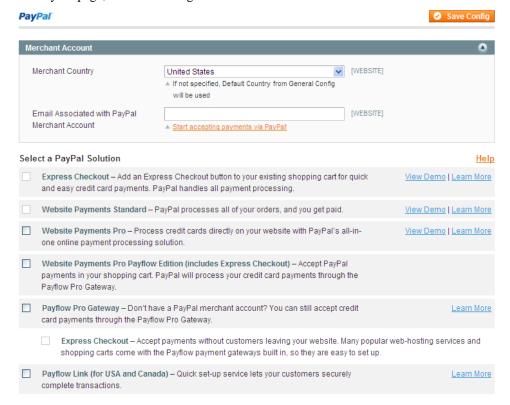


Figure 147. PayPal Page

- 3. In the Merchant Account section, select the country and specify the email address that is associated with your PayPal merchant account.
- 4. Select the Website Payments Standard check box to display the Website Payments Standard Settings section, shown in Figure 148.



Figure 148. PayPal Website Payments Standard Settings

- 5. In the **Title** field, specify a title to be shown to your customers.
- **6.** In the **Sort Order** field, specify an integer number to indicate where this payment method should appear on the list of available payments on the frontend. A value of 1 places this payment at the top of the list, a value of 2 places it second, and so on.
- 7. In the **Payment Action** field, select one of the following options:
 - Authorization: Blocks or holds funds in the PayPal account until these funds have been transferred to your account. This usually occurs when you process the Order.
 - Sale: Specifies that funds are transferred to your account immediately.
- In the Payment Applicable From field, leave the All allowed countries selection or select Selected Countries to select from a list of countries.
- 9. In the **Sandbox Mode** drop-down list, select whether this payment method is in sandbox mode. Sandbox mode is used when you are setting up and testing the payment method; no actual payments are processed.
- 10. In the Transfer Cart Line Items drop-down list, select whether information about each individual line item in the order is sent to the payment processor (Yes), or only the order total (No).
- 11. In the **Debug Mode** drop-down list, select whether this payment method is in debug mode. Debug mode is used when there is a problem processing a payment and you want to know what data is being exchanged with PayPal and where the error is occurring. Data (except for credit card numbers) is stored in the system log file.
- 12. Click Save Config.

Note: This procedure includes only the basic setup items for this particular PayPal payment method. For information about other PayPal payment methods and configuration options, see http://www.magentocommerce.com/knowledge-base/entry/setting-up-paypal-for-your-magento-store.

Other Payment Methods

To define payments methods:

1 In the Admin Panel, select **System > Configuration > Payment Methods** to display the Payment Methods page, as shown in Figure 149.



Figure 149. Payment Methods

A few payment options are described as follows.

Saved Credit Cards

This option enables you to take credit cards and to process them offline. This method is useful when you have a card terminal in a brick and mortar store or have access to a virtual terminal. This payment method is enabled by default in the Sample Data.

Tip: When using the Credit Cards payment method it is highly recommended to configure an SSL certificate for your web store.

Note: Saving customer card data is discouraged unless absolutely necessary. Even though the data is encrypted it still poses a security risk to hold this information.

To set up the Saved Credit Cards payment method:

- Select System > Configuration > Payment Methods to display the Payment Methods page.
- 2. In the **Current Configuration Scope** drop-down list, select the scope for these configuration selections.
- 3. Expand the **Saved CC** section to define credit cards, as shown in Figure 150.

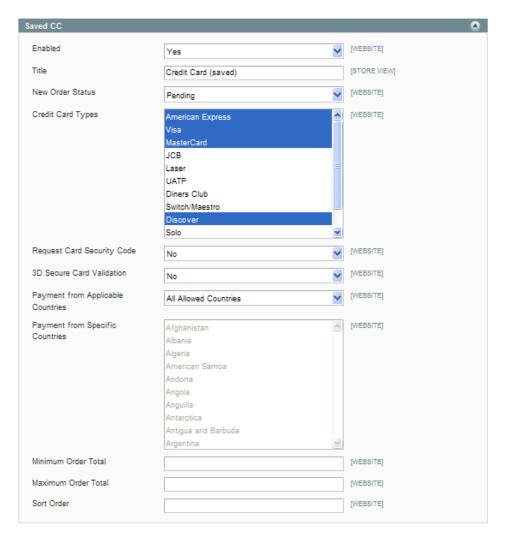


Figure 150. Saved Credit Card Configuration Options

- **4.** Make your configuration selections. Most of these options are self-explanatory. The options that may need some explanation are as follows:
 - Request Card Security Code: Determines whether the payment method interface on the frontend requires the customer to supply the security code on the back of the card. If your credit card terminal requires the security code, set this option to Yes.
 - ❖ 3D Secure Card Validation: Determines whether credit card validation is carried out using the 3D Secure system. You must be a 3D Secure system subscriber, and you must first set up the general 3D Secure configuration options in System > Configuration > Payment Services.
- 5. Click **Save Config** to save your changes.

This option appears in the web store as shown in Figure 151.

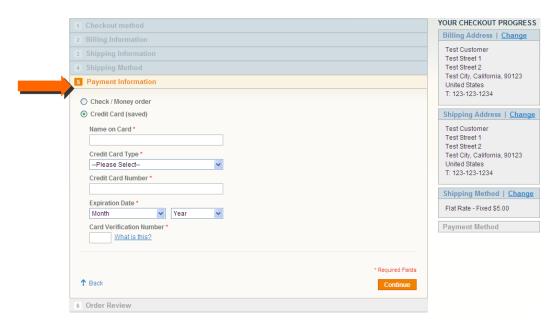


Figure 151. Saved Credit Card Payment Method (Frontend)

Customers who place an order in your web store and use the Saved Credit Card payment method see their card details as shown in Figure 152.



Figure 152. Credit Card Information (Frontend)

Tip: You can use the following test credit card number to test the payment methods in your web store:

Visa 4111111111111

MasterCard 5555555555554444

American Express 378282246310005

Use any expiration date in the future, and for the CVV/CVC/verification code, use 123 or 000.

Checks and Money Orders

This payment method enables you to accept paper checks and money orders as payment. The order remains in Pending status until the payment is received (or clears your bank, if you prefer).

This payment method is enabled by default in the Sample Data. Expand the **Check/Money Order** section to define how checks and money orders are accepted in your web store, as shown in Figure 153.

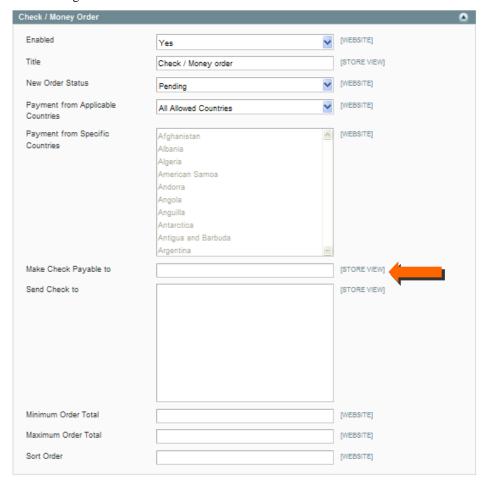


Figure 153. Check/Money Order Configuration Options

In the **Make Check payable to** field, specify the name of the entity to which the checks must be made out.

YOUR CHECKOUT PROGRESS Billing Address | Change Test Customer 4 Shipping Method Test Street 2 Test City, California, 90123 5 Payment Information T: 123-123-1234 Oheck / Money order Make Check payable to: TestCompany Shipping Address | Change Send Check to: Test Customer Test Address 1 Test Street 1 Test Address 2 Test Street 2 Test City, California, 90123 United States T: 123-123-1234 United States of America Credit Card (saved) Shipping Method | Change Flat Rate - Fixed \$5.00 * Required Fields ↑ Back Payment Method 6 Order Review

This option appears in the web store as shown in Figure 154.

Figure 154. Check/Money Order Payment Method (Frontend)

Other Payment Methods

There are numerous other payment methods available in the backend, and others can be obtained from Magento Connect (http://www.magentocommerce.com/magento-connect).

Most of the configuration options for these payment methods are similar to the options described in this chapter. Other configuration options are specific to each payment method, and you should consult the information you received when you subscribed to a given payment method to understand how these options work.

8 Design and Content

This chapter describes how to customize the look-and-feel of your web store by applying easy to use options that are provided in the Magento backend.

8.1 Overview

Magento provides a variety of simple-to-use design options that enable you to apply your own customized look-and-feel to your Magento web store with basic HTML knowledge.

Tip: See http://www.magentocommerce.com/design_guide for a description of how interfaces, themes, skins, layouts and blocks are used and to gain access to resources that will assist in their implementation.

8.2 Terminology

Following are some of the terms you should be familiar with when customizing the design of your store:

Block: A Magento CE feature that modularizes page elements for easier management.

Content block: Block that produces content, such as the content of a category list, mini cart, or product list. See also **Structural block**.

Content Management System (CMS): A Magento CE feature that stores pages or parts of pages that you can use in your store.

Layout: File that maps content blocks to structural blocks. More than one content block can be mapped to a single structural block.

Skin file: File that define the visual functional specifications of page elements, such as text, graphics, and the logic behind buttons and other controls.

Structural block: Block created for the sole purpose of assigning visual structure to a store page; for example, header, footer, left column, main column.

Template: A collection of XML and other files that define the block structure and logic for visual presentation.

Theme: a collection of templates and skin files that control the visual elements of your store. These visual elements are applied to all pages in your store, giving your store a consistent look and feel throughout.

8.3 Changing the Web Store's Theme

When you first install Magento CE, the design elements of your store are based on the Default Theme. You can modify this theme, add themes created by others, or create new themes from scratch.

Tip: To design your own theme, see the Magento Designers Guide at http://www.magentocommerce.com/design_guide.

To add and activate a theme in your store:

- 1. Go to the Magento Connect site (http://www.magentocommerce.com/magento-connect). This site contains hundreds of extensions, which are add-ons to Magento software that can extend or enhance the look or functionality of your store. New ones are uploaded often.
- 2. Click on the **Core** link to select one of the free extensions provided by Magento. The extensions are listed in the center of the page, as shown in Figure 155.

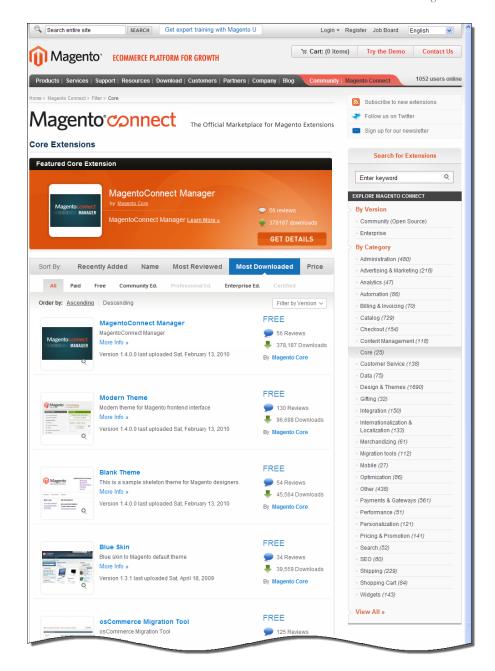


Figure 155. Magento Connect

- **3.** This example demonstrates the implementation of the Modern Theme. Scroll down the list of extensions and select the **Modern Theme**.
- 4. Install the theme as you would any other Magento extension. See "Extending Magento," page 217, for more information.
- 5. You can now activate this theme so that the web store appears with a new layout. Select **System > Configuration > Design** and expand the **Themes** section. The Design page is displayed, as shown in Figure 156.

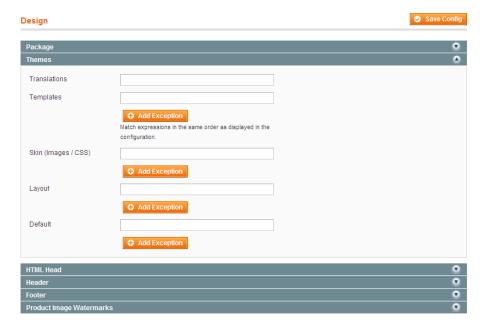


Figure 156. Design Page

Tip: The Add Exception option enables you to define special themes displayed for users using specific browsers. An example is showing an iPhone optimized theme for users using this device to browse the store.

- **6.** In the **Default** field, specify the name of the theme. In this example it is called **Modern**.
- 7. Click the **Save Config** button on the top right of the page. The header, footer, menu bar, and background of the frontend now look different according to the new theme.
- 8. If your home page appears incorrect, it may be because the layout that you selected is suited to two columns when your home page has one column or vice versa. For the **Modern** theme, the following change must be applied so that that the frontend home page appears properly. From the top menu bar in the Admin Panel, select **CMS** > **Pages** to display the Manage Pages page, as shown in Figure 157.



Figure 157. Manage Pages Page

This page shows two Home Page rows:

One row has the value 2 columns with right bar in its Layout column and its Status column shows Enabled.

- The other row has the value 1 column in its Layout column and its Status column shows Disabled.
- 9. Click on the first and second rows of the homepage. The page shown in Figure 158 is displayed for each of them.

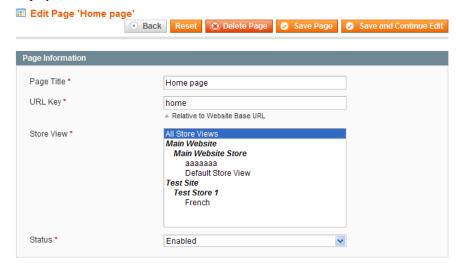


Figure 158. Edit Page Page

- Change the Enabled status of the page with 2 columns with right bar layout to Disabled.
- Change the **Disabled** status of the page with **1 column** layout to **Enabled**. The homepage of the frontend now appears similar to the page shown in Figure 159.



Figure 159. Frontend Home Page With New Theme

8.4 Managing CMS Pages

Content Management System (CMS) pages are static pages such as your **Homepage**, **About**Us and **Customer Service** pages that provide information about the web store and are
managed through the Backend panel. CMS Pages are full pages that are available via their own
URL addresses. Static Blocks are sections of code or graphics that can be referenced inside
CMS pages as well as Category landing pages. They are page elements that can be reused and
referenced throughout your site.

The following example shows how to create a new page in Magento CE and then how to create a link to it from your store footer.

To add a CMS page:

- 1. Select CMS > Pages to display the list of currently defined CMS pages as shown in Figure 157.
- 2. Click the **Add New Page** button on the top right of the page to display the New Page page, as shown in Figure 160.

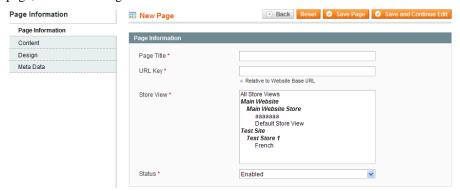


Figure 160. New Page Page

- 3. In the **Page Title** field, specify the words to appear in the browser's title bar.
- 4. In the URL Key field, specify the unique identifier to be used in the URL. It must contain all lower case letters and no spaces. The following example uses our_history.
- 5. Leave the default value in the **Store View** field.
- 6. In the **Status** field, select **Enabled**.
- 7. Click **Content** in the left navigation bar. Use the WYSIWIG editor to define the content for this page.
- 8. Click **Design** in the left navigation bar to open the design options, as shown in Figure 161.

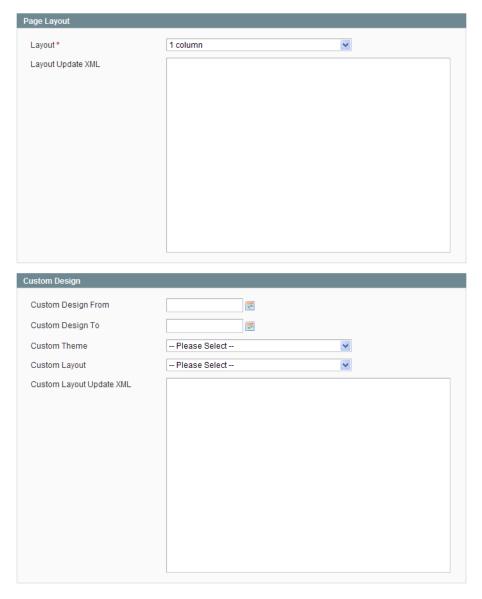


Figure 161. Custom Design Options

- 9. Click the **Layout** field and then select one of the following options:
 - **Empty:** Shows the content of an empty page with no header, footer or side bars.
 - 1 Column: Displays all the content entered in a single central column with a header and footer.
 - 2 Columns with left/right bar: Displays all the content entered on the page with a header, footer and left/right bar.
 - ❖ 3 columns: Displays both the left and right columns from the design package with the content shown between.
- 10. Click Save Page. You can now open a browser and browse to this Landing page. The URL is taken from the value that you specified for URL Key, as described above. For example: /our_history is added to the web store's URL.

- 11. The following steps show how to add a link to this page from the frontend's footer. Select CMS > Static Blocks option to display the list of existing Static Blocks.
- 12. Click on the **Footer Links** row to display the definition of the frontend's footer.

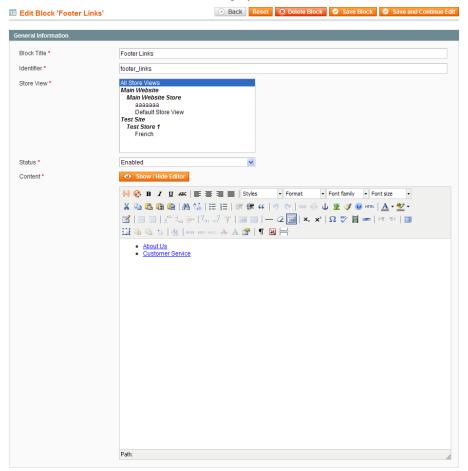


Figure 162. Editing a Static Block

13. In the Content field, use the WYSIWYG editor to add a link to the new page. You can do this by pressing ENTER after one of the existing links, typing the link text, selecting this text, and clicking the Link icon (). Use the Insert/Edit Link dialog box to specify the link attributes, as shown in Figure 163.



Figure 163. Insert/Edit Link Dialog Box

The footer of the frontend now appears as shown in Figure 164.

```
About Us | Our History | Customer Service
Site Map | Search Terms | Advanced Search | Contact Us

Help Us to Keep Magento Healthy - Report All Bugs (ver. 1.6.0)
© 2011 Magento Demo Store. All Rights Reserved.
```

Figure 164. Updated Footer Block

8.5 Customizing Transactional Emails

Transactional Emails are all emails sent from a Magento CE store. Magento CE offers flexible, easy-to-use functionality to enable you to customize these emails and translate them into multiple languages to best use them for communication with your customers.

This section describes how to modify the emails that are sent from the web store, for example, when an account is created or an order is placed.

To customize a transactional email template:

1. Select **System > Transactional emails** to display a list of the custom email templates created in this web store.

Note: This page shows only customized emails. If this page is empty, it means that Magento will only send standard default emails.

2. Click the **Add New Template** button to display the New Email Template page.

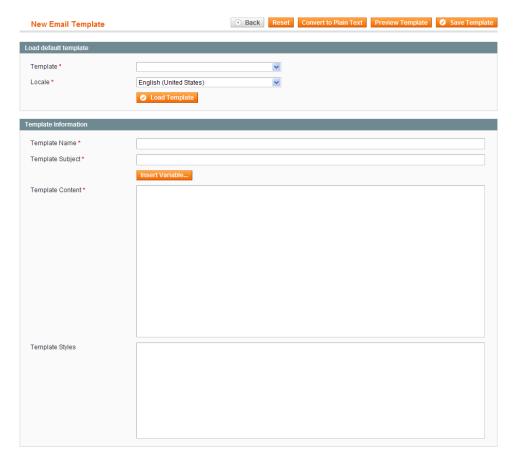


Figure 165. New Email Template Page

- **3.** In the **Template** field, select the name of one of the transactional emails that you want to customize, such as **New account**.
- 4. In the **Locale** field, select the language.
- 5. Click Load Template.
- **6.** In the **Template Name** field, specify a name for the customized email template.
- 7. If desired, modify the **Template Subject** field.
- **8.** In the **Template Content** area, use the WYSIWIG editor to modify the content. You must change the contact phone number and email address as well as the logo image reference at the top of the page to reflect your own store information in all active templates.
- 9. Click the **Save Template** button.
- 10. Now that your customized email template is ready and available, the next step is to inform Magento CE that it should use this template to send email to customers instead of the default template. This is controlled in various configuration sections depending on the type of email.

In our example of customizing a New Account email, select **System > Configuration > Customers > Customer Configuration**. Then expand the **Create New Account Options** section and select your newly customized transactional email in the **Default Welcome Email** field.

9 Promotions

This chapter describes a variety of ways to promote your products.

9.1 Overview

Magento CE features a variety of ways to promote your products. These include options for presenting additional products in order to increase conversion rates and for providing various discounts and promotions. The possibilities are endless!

9.2 Up-selling, Related Products, and Cross-selling

Three types of product promotion selling options are provided in Magento CE: Up-sell products, Related products, and Cross-sell products.

- Up-sell Products: When a customer views a product, the Up-sells for this product are items that your customer could buy *instead* of the product that is being viewed. These products may be of a better quality, more expensive, or more popular, or produce a higher profit margin. These products appear on the Product Information page.
- Related Products: Related products appear in the Product Information page in the right column. Related products are meant to be purchased in addition to the item the customer is viewing.
- Cross-sell Products: Products that are promoted in the shopping cart page right before checkout. When a customer navigates to the shopping cart (whether automatically after adding a product or otherwise), these products are offered as suggestions in addition to the products already in the shopping cart. They are similar to impulse buys, like magazines and candy at the cash registers in grocery stores.

Up-Sells

The up-sell products appear in the Product Information page under the **Product Description**, as shown in Figure 166. This example presents a more expensive keyboard and other products as up-sells to the less expensive keyboard.

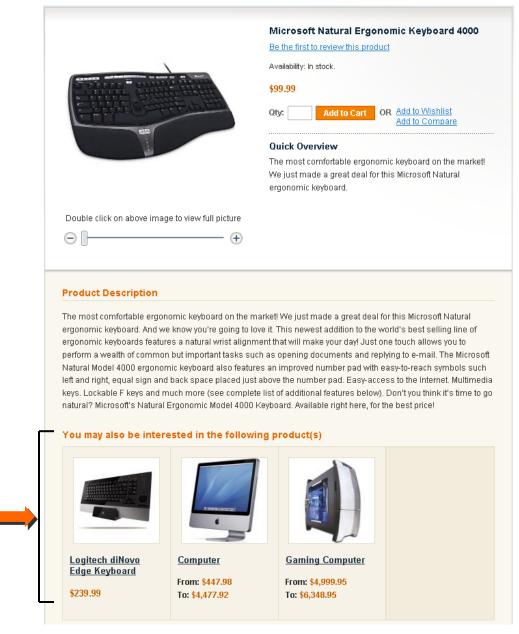


Figure 166. Up-Sell Products

To add Up-sells to a product:

1. In the Admin Panel select Catalog > Manage Products to display a list of products, as shown in Figure 167.

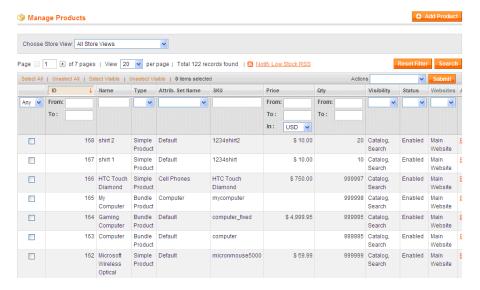


Figure 167. Manage Products Page

2. Click the **Edit** link which appears on the right side of the row of the product for which you want to define Up-sells. The page shown in Figure 168 is displayed:

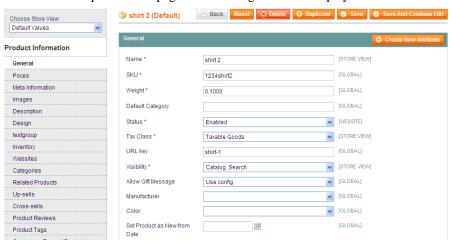


Figure 168. Edit Product Page

3. Select the **Up-sells** tab in the panel on the left.

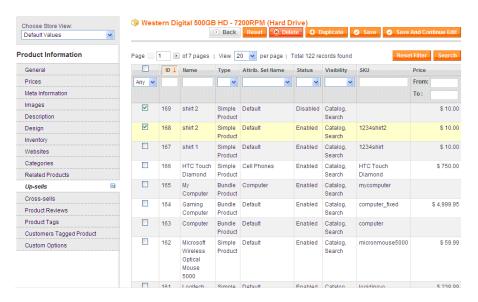


Figure 169. Products Selected as Up-Sell Products

Tip: By default the list shows only products that were already selected as up-sells. If there are none or you want to add other products, click the **Reset Filter** button to display a list of all the products.

- **4.** Use the check box in each row or the products that you want to appear as up-sells to this product.
- 5. Click the **Save** button.

Related Products

Related Products are shown in the right column of your web store in a separate block. The example in Figure 170 shows a mouse product that was added as a Related Product for a keyboard purchase.



Figure 170. Related Item

To add Related Products to a product:

1. In the Admin Panel, select Catalog > Manage Products to display a list of products.

- Click the Edit link that appears on the right side of the row of the product for which you want to define Related Products.
- 3. Select the **Related Products** tab in the panel on the left to display the Product Listing page.

Tip: By default the list shows only products that were already selected as Related Products. If there are none or you want to add other products, click the **Reset Filter** button to display a list of all the products.

- **4.** Use the check box in each row of the products that you want to appear as Related Products to this product.
- 5. Click the **Save** button.

Cross-sells

Cross-sell products are shown in a block below the shopping cart products, as shown in Figure 171.



Figure 171. Cross-Sell Item

Cross-sell products are displayed after a product has already been added to the shopping cart. By default, three products are randomly selected by Magento CE from the products that have been defined as Cross-sell products of all the products in the shopping cart.

To add Cross-sell products to a product:

- 1. In the Admin Panel, select **Catalog > Manage Products** to display a list of products.
- 2. Click the **Edit** link that appears on the right side of the row of the product for which you want to define Related Products.
- 3. Select the Cross Sells tab in the panel on the left to display the Product Listing page.

Tip: By default the list shows only products already selected as cross-sells. If there are none, or you want to add other products, click the **Reset Filter** button to display a list of all the products.

- **4.** Use the check box in each row of the products that you want to appear as Cross-sells for this product.
- 5. Click the **Save** button.

9.3 Catalog and Shopping Cart Price Rules

There are two types of price rules in Magento CE: Catalog Price Rules and Shopping Cart Price Rules. Catalog Price Rules are applied to products before they are added to the shopping cart. Shopping Cart Price Rules are applied to products in the shopping cart.

Catalog Price Rules

Catalog Price Rules are applied to products before they are added to a shopping cart. They can be used to create sales and discounts that do not require that a discount code be supplied by the customer. The process of defining a **Catalog Price Rule** consists of three stages:

- **Defining the Catalog Price Rule Information,** page 166, defines general information about the rule.
- Defining the Catalog Price Rule Conditions, page 168, defines the conditions that trigger the rule.
- **Defining the Catalog Price Rule Actions,** page 170, defines the actions that are executed when the conditions of this rule are met.

Defining the Catalog Price Rule Information

To create a Catalog Price Rule:

1. From the Admin Panel, select **Promotions > Catalog Price Rules > Add New Rule** button to display the page shown in Figure 172.

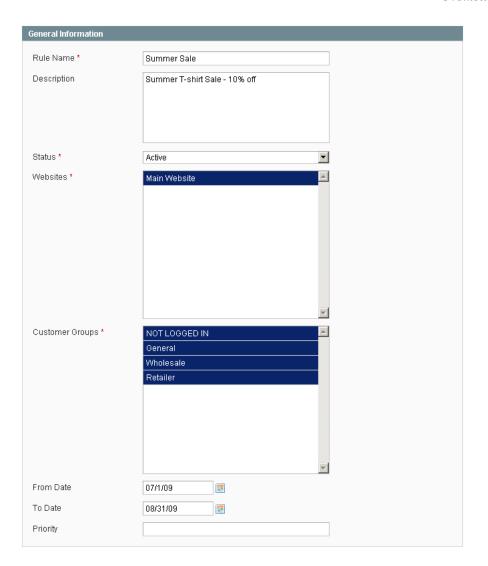


Figure 172. Adding a New Catalog Price Rule

- 2. In the **Rule Name** and the **Description** fields, specify a unique name and a description for this Catalog Price Rule.
- 3. In the **Status** field, select **Active**.
- 4. In the **Websites** field, select the website to which this rule applies.
- 5. In the **Customer Groups** field, select one or more customer groups to which this rule applies.
- **6.** In the **From Date** and **To Date** fields, set a date range for the rule to take effect. If you leave the date range empty, then the rule is enabled as soon as it is created.

Advanced Tip: You can use the Priority field (1 is the highest priority) when there are multiple rules. This determines which rule takes effect when more than one Catalog Price Rule applies.

Defining the Catalog Price Rule Conditions

After you have set up the general information for the price rule, you must create the conditions that specify when the rule is triggered.

The following example shows how to discount every T-shirt that is over \$20 by 10% by defining a rule that has two conditions.

To define Catalog Price Rule Conditions:

 Select the Conditions option in the panel on the left to display the page shown in Figure 173.



Figure 173. Specifying Rule Conditions

- 2. The first rule appears by default: If <u>ALL</u> these Conditions are <u>TRUE</u>. It specifies whether the rules that you define must all be met or if any of them can be met (AND or OR) in order to trigger the rule's action. In our example, we wanted the discount to take effect when the product is a T-shirt and when the T-shirt costs over \$20. Therefore, leave the word <u>ALL</u> in the page above.
- Click on the icon to display a selection field and select the SKU option under Product Attributes from the dropdown menu. The page changes as shown in Figure 174.



Figure 174. Adding a SKU Condition

4. Click on the **is** link to display the comparison operator drop-down list shown in Figure 175.



Figure 175. Comparison Operator Drop-down list

- 5. Select the **is one of** comparison operator.
- **6.** Click on the three dots to the right of the words **is one of** to display the value field, as shown in Figure 176.



Figure 176. Value Field

7. Click on the **Chooser** icon to display a list of products from which you can select, as shown in Figure 177.

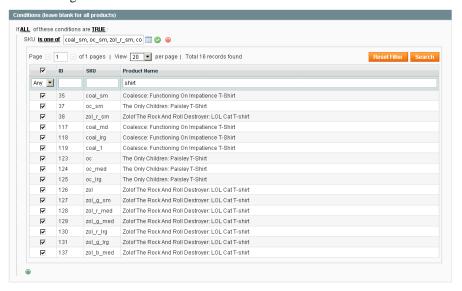


Figure 177. Item Selection

The page above shows the list of products filtered to show only those that have the word **Shirt** in their name.

- **8.** Select the check boxes of the products (T-shirts in this example) to which this rule is to apply.
- 9. Save this selection of products by clicking the **Apply** icon ...
- 10. Now this rule specifies that it applies to T-shirts. You must now add the Condition that the product must cost over \$20 in order for the rule to apply. To do so, click on the icon to display a selection field and select the **Price** option under **Product Attributes** from the drop-down list.
- 11. Click on the <u>is</u> link and select **equals or greater than** from the comparison operator drop-down list.
- **12.** Enter the value 20.00 in the value field on the right to create the second Condition, as shown in Figure 178.



Figure 178. Two Conditions Specified

Defining the Catalog Price Rule Actions

Now that the conditions have been defined that trigger this rule, we must define the actions to be taken when the conditions are met. The following defines that the price is discounted by 10%.

To define Catalog Price Rule Actions:

1. Select the **Actions** option in the panel on the left to display the page shown in Figure 179.



Figure 179. Specifying Actions

- 2. The **Apply** drop-down list enables you to define whether the discount that is specified in the **Discount amount** field is a percentage or a fixed amount of the price of this product. It also enables you to define whether the discount amount is subtracted from the original price (**By**) or whether the **Discount amount** field actually defines the final price (**To**). For our example, in the **Apply** field, select **By Percentage of the original price**.
- 3. In the **Discount** Amount field, specify the value **10.00**. This specification defines a final price that is a 10% reduction of the original price.

Note: Mistakenly selecting the To Percentage of the original price option would give a final price that is equal to 10% of the original price, meaning a 90% reduction.

- **4.** Select the **Save Rule** button to create the rule.
- 5. You must also select either the **Save and Apply** or the **Apply Rules** button to immediately apply this discount to the selected products.

Note: As you add new rules, the system must recalculate the prices and the priorities of the rules. Generally, system rules are automatically processed and applied each night. In order to apply a new rule immediately, you must select one of the Apply buttons.

Shopping Cart Price Rules

Shopping Cart Price Rules, as the name implies, are applied when a customer reaches the shopping cart. They can be applied either with or without the customer entering a coupon code, and include features not found in traditional coupon tools. This example defines a simple 10% discount coupon to be used for clogs when the shopping cart subtotal is over \$100.

The process of defining a **Cart Price Rule** consists of three stages:

- Defining the Cart Price Rule Information, page 171, defines general information about this rule.
- Defining the Cart Price Rule Conditions, page 172, defines the conditions that trigger the rule.
- Defining the Cart Price Rule Actions, page 172, defines the actions that are executed when the conditions of this rule are met.

Defining the Cart Price Rule Information

To create a Cart Price Rule:

1. In the Admin Panel, select **Promotions > Cart Price Rules > Add New Rule** button to display the page shown in Figure 180.

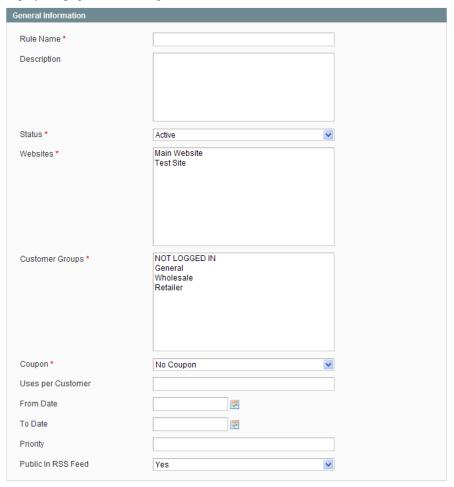


Figure 180. Adding a New Shopping Cart Price Rule

- 1. In the **Rule Name** field and the **Description** field, specify a unique name and a description for this Shopping Cart Price Rule.
- 2. In the **Status** field, select **Active**.

- 3. In the **Website** field, select the website to which this coupon applies.
- **4.** To specify that this rule only applies when a coupon code is used, select **Specific** Coupon in the Coupon drop-down list, and specify the code of the coupon that the customer must specify in the web store.
- To specify that each customer can use this coupon only once, specify 1 in the Uses Per Customer field.

Tip: If you want to create a limited offer, the coupon can be limited to be used a certain number of times by selecting Specific Coupon in the Coupon drop-down list and specifying that number the Uses per coupon field.

6. In the **From Date** and **To Date** fields, set a date range for the rule to take effect. If you leave the date range empty, then the rule is enabled as soon as it is created.

Advanced Tip: You can use the Priority field (1 is the highest priority) when there are multiple rules. It determines which rule takes effect first when more than one Cart Price Rule applies.

7. By default, an announcement of this shopping cart price rule is included in your store's RSS feed. To suppress this announcement, select No in the Public in RSS Feed dropdown list.

Defining the Cart Price Rule Conditions

After you have set up the general information for the price rule, you create the Conditions that specify when the rule is triggered. The following example shows how to create a rule that has one condition, which checks when the shopping cart subtotal is over \$100.

To define Catalog Price Rule Conditions:

Select the **Conditions** option in the panel on the left and define a rule with the single condition "Subtotal equals or greater than 100," as shown in Figure 181.



Figure 181. Shopping Cart Price Rule Condition

Defining the Cart Price Rule Actions

Now that the condition has been defined that triggers this rule, you must define the actions to be taken. The following defines that 10% is reduced from the product's original price.

To define Cart Price Rule Actions:

1. Select the **Actions** option in the panel on the left to display the page shown in Figure 182.



Figure 182. Specifying Shopping Cart Price Rule Actions

- 2. The **Action** tab has two important sections. The first one controls the discount. In the **Apply** field, select **Percent of product price discount**.
- 3. In the **Discount amount** field, specify **10** to indicate that 10% is reduced from the product's original price.

Tip: Other options, not related to this example, are available, such as: Fixed amount discount, Fixed amount discount for whole shopping cart, and Buy X get Y free.

- 4. In the Maximum Qty Discount is Applied to field, specify the maximum quantity of products to which this discount can be applied. If you enter 5 in this field, then the first five products of this type purchased in the same shopping cart get the 10% discount and the sixth product of the same type does not get the discount.
- 5. In the **Discount Qty Step (Buy X)** field, specify how often the discount is applied. This field is not relevant to our example, so leave this field empty. If you enter 8 here, then a 10% discount is applied to all the products after the eighth product is added to the shopping cart. If more than eight items are added to the shopping cart, the ninth through 15th products do not get the discount until the 16th product is added to the shopping cart, at which point the discount is 10% for all 16 products. This discount continues for every factor of eight.
- **6.** In the **Free Shipping** field, specify whether to combine the coupon amount with a free shipping offer, for only the products for which the coupon is valid or for the entire Order, when one of these products is in the shopping cart. This field is not relevant to our example, so leave the **No** value in this field.
- 7. After defining the coupon as described above, select the products for which the coupon is valid. In our example, the coupon discount applies to clogs. Define a condition that applies to the SKU of clogs, as shown in Figure 183.

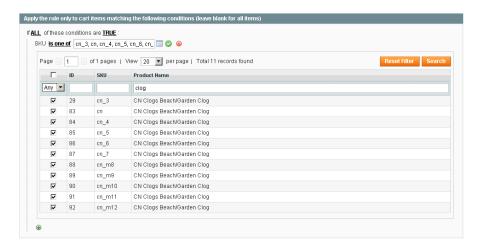


Figure 183. Specifying Products to Apply the Discount To

8. Click the **Save Rule** button.

Example: Defining a Buy 2 Get 1 Free Promotion

This section describes how to create another discount coupon with a **Buy 2 get 1 free** promotion. In this example, the web store is trying to push a digital camera as a family deal. This is a Shopping Cart Price rule.

To define a Buy 2 get 1 free promotion:

1. Define the **Coupon Information**, as described in "Shopping Cart Price Rules," page 170, but leave the **Coupon** drop-down list selected to **No Coupon**. This selection specifies that the discount takes effect as soon as a customer adds the products to the shopping cart.



Figure 184. Buy X get Y Free Promotion

Do not define any conditions, because this rule is always applied to the Digital Camera.
The deal is created for the Argus QC-2185 Quick Click 5MP Digital Camera available in
the Magento Sample Data.

- 3. Click the **Actions** tab in the left navigation bar. In the **Apply** field, select the **Buy X get Y free** option.
- 4. In the **Discount Amount** field, specify 1. This is the number of units that are offered free.
- 5. In the **Discount Qty Step** field, specify 2. This is the number of units that must be purchased in order to receive the free unit.
- **6.** In the bottom section, set up the condition to specify the SKU of the item that is featured in this promotion
- 7. Click the **Save Rule** button.

You can now send out your marketing message telling customers that if they buy 3 Argus QC-2185 Quick Click 5MP Digital Cameras one of them will be free.

Tip: It is good practice to test the effect of these rules yourself before trying them out on the public. Either use a discount code that only you know or assign your test customer to a testing customer group and limit the cart rules to only that customer group.

9.4 Special Prices

Special prices enable you to define a discounted price for a product for a specified period of time.

To define Special Price:

- 1. In the Admin Panel, select Catalog > Manage Products to display the list of products.
- 2. Click the **Edit** link on the right side of the relevant product's row.
- 3. Click the **Prices** tab in the left navigation panel.

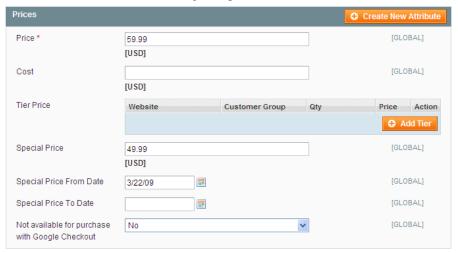


Figure 185. Prices Options

- 4. In the **Special Price** field, enter the special price.
- 5. Optionally, set **Special Price From** / **To Date**. If you leave these fields blank, the special price is applied immediately and applies until removed on the same page.
- 6. Click Save.

The special price is shown on the frontend as shown in Figure 186.



Microsoft Wireless
Optical Mouse 5000

Regular Price: \$59.99 Special Price: \$49.99

Add to Cart

Add to Wishlist Add to Compare

Figure 186. Special Price – Frontend

9.5 Tier Pricing

Tier Pricing is a promotional tool that enables a web store owner to price products differently when higher quantities are purchased. This is an effective way to move more merchandise and appeal to customers who buy more than one product at a time. When a customer adds a certain quantity of a product to their shopping cart, the price is automatically changed to reflect the discount.

To define Tier Pricing:

- 1. In the Admin Panel, select Catalog > Manage Products to display the list of products.
- 2. Click the **Edit** link on the right side of the relevant product's row.
- 3. Click the **Prices** tab in the left navigation panel.
- **4.** Add tiers by clicking the A**dd Tier** button. You can create as many tiers as you need.

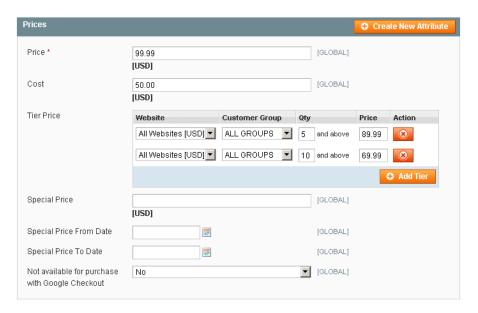


Figure 187. Specifying Price Tiers

5. Click Save.

Tip: To apply a tier to multiple groups, but not all groups, create multiple tiers, each with the same Qty and Price information and select a different customer group in each.

The prices on the frontend take precedence from the highest to the lowest quantity. Therefore, if you have a tier for the quantity 5 and one for the quantity 10 and a customer adds 5, 6, 7, 8 or 9 items to the shopping cart, then the customer gets the discounted price that you specified for the quantity 5 tier. As soon as the customer adds the 10th item, the discounted price specified for the quantity 10 tier supersedes the quantity 5 tier and that discounted price (of 10) applies instead.

After saving the product, it shows the Tier Pricing block on the frontend.

Buy 5 for \$89.99 each and save 11%
Buy 10 for \$69.99 each and save 31%

Figure 188. Tier Pricing Block- Frontend

On the product listing pages, the best available deal is displayed below the regular price, as shown in Figure 189.



Figure 189. "As Low As" Indication

9.6 Minimum Advertised Price

This section describes how a Minimum Advertised Price (MAP) policy can be applied in Magento CE.

Minimum Advertised Price – General Concept

If you have a minimum advertised price in the agreement with a manufacturer, you can still sell the merchandise at lower price, though this price will be hidden. It will not be visible to customers on the product page and will not be indexed by search engines. As a result, a price below the minimum advertised will not appear in any catalog of products collected from multiple web stores. The "crossed-out" price, which can be displayed on catalog and product pages, will be the manufacturer's suggested retail price (MSRP). For storing the MSRP value, a new system attribute was added to the default attribute set.

An individual setting enables you to specify how the actual price is shown to customers: on clicking the **Check for price** link on a catalog or product page, when a product is added to the shopping cart, or before the order confirmation.

The MAP functionality can be applied to all product types except gift card products, and bundle products with dynamic pricing.

The MAP functionality only influences the way products prices are displayed on the frontend.

The following terminology is used in reference to this feature:

Actual Price: The price that is specified in the Price of Special Price field on the product view page.

Manufacturer's Suggested Retail Price (MSRP): The retail price as suggested by the manufacturer. The Actual Price is typically lower than MSRP.

Minimum Advertised Price – a Quick View

MAP can be enabled and configured under **System > Configuration > Sales > Minimum Advertised Price**. See Figure 190.

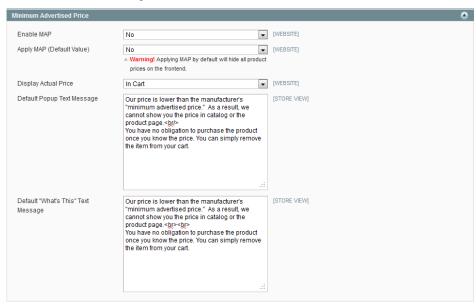


Figure 190. MAP global settings

After MAP is enabled, the configuration on the product level becomes available with the **Apply MAP**, **Display Actual Price**, and **Manufacturer's Suggested Retail Price** fields. See Figure 191.

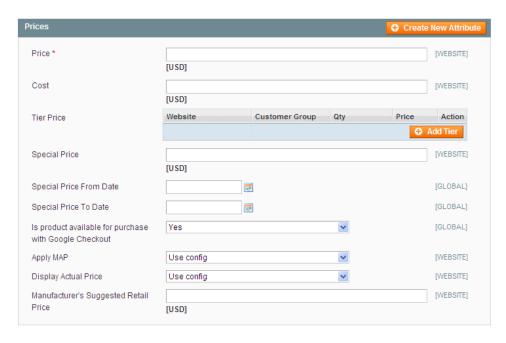


Figure 191. MAP settings on product level

When MAP is applied globally, all prices on the frontend are hidden; the **Click for price** links appear instead. If you specify the Manufacturer's Suggested Retail Price (MSRP), it will appear crossed-out. See Figure 192.



Figure 192. MAP is applied for the "Cuddle bear toy" and "Teddy bear toy" products. For the "Teddy bear toy," the MSRP is specified, and it appears crossed out.

The way the actual price is displayed depends on the **Display Actual Price** setting. The following options are available:

On Gesture (default value) - Clicking the Click for price link opens a pop-up window, containing the actual price and the information message. The actual price is shown on the last steps of the ordering process as well. See Figure 193.



Figure 193. For the "Teddy bear toy" the Display Actual Price is set to "On Gesture."

❖ In Cart - Clicking the Click for price link in a catalog redirects to the product page, where instead of the price or next to the crossed-out MSRP the following message is displayed: "To see product price, add this item to your cart. You can always remove it later." The What's this link is also included, which points to further explanations. The actual price of the product is displayed after it is added to the shopping cart. See Figure 194.



Figure 194. Product page on the fronted. Display Actual Price of the product is set to "In Cart."

❖ Before Order Confirmation - Clicking the Click for price link in a catalog redirects to the product page, where the following message is displayed instead of the price or next to the crossed-out MSRP: "See price before order confirmation." The What's this link points to further explanations. The actual price and totals are displayed on the Order Review step of the one-page checkout, or on the order review pages of the Google checkout or PayPal checkout. See Figure 195.



Figure 195. Product page on the fronted. Display Actual Price of the product is set to "In Cart."

For products that allow configuration on the frontend, and whose prices depend on the variant selected (the variants themselves can actually be either custom options or simple products with their own SKUs and stock management), the following logic is implemented if MAP is applied:

- MAP is applied to the main price; prices of the options, bundle items, and associated products (which add or subtract from the main price) are displayed normally.
- ❖ If a product does not have a main price, and its price is derived from the associated products' prices (such as in a grouped product), the MAP settings of the associated products are applied. Note that the MAP feature is not supported for bundled products with dynamic pricing.

Regarding other price settings, the MAP application logic is the following:

- If tier pricing is set, the tier price is displayed according to the **Display Actual Price** setting.
- If a special price is set, it is considered to be the actual price for MAP.

In the order management and customer management tools, as well as in the reports sections of the Admin Panel, only the actual price appears.

Setting Up MAP

MAP functionality can be configured at both the global and product levels.

On the global level, you can enable/disable the functionality, apply it to all products, define how the actual price is displayed, and edit the text of the MAP related messages and information tips on the frontend.

When MAP is enabled globally, product-level MAP settings become available. For a product you can choose to apply MAP, specify the MSRP, and define how the actual price is displayed.

Product-level MAP settings override the global ones.

Setting up MAP on the global level

By default the MAP functionality is disabled globally.

To enable and configure MAP:

- 1. In the Magento Admin Panel, select **System**, and click **Configuration**.
- In the Current Configuration Scope in the upper left corner of the page, select the desired website.
- 3. In the left column under SALES, click Sales.
- 4. On the **Minimum Advertised Price** field set configure the following settings:

| Option | Description | Scope |
|------------|--------------------------------------|---------|
| Enable MAP | Select Yes to enable the MAP. | Website |

| Option | Description | Scope |
|--------------------------------|--|---------------|
| Apply MAP (Default | Applies MAP to all catalog products. | Website |
| Value) | If set to Yes , all prices in the catalog on the frontend are substituted with the Click for price links. On product pages, the prices are either substituted with the Click for price links or with the information about how to see prices, depending on the Display Actual Price setting. | |
| Display Actual Price | Defines how the actual price is displayed on the frontend. Select from the following: | Website |
| | On Gesture - Clicking the Click for price link opens a pop-up window, containing the actual price. On all other stages of the ordering process (in the shopping cart, on the order review) the actual price is displayed normally. | |
| | • In Cart - Clicking the Click for price link in a catalog redirects to the product page. On the product page, the price is replaced with the following message: "To see price, add this item to your cart. You can always remove it later". The What's this link points to an information tip. The text of the information tip can be edited in the Default "What's This" Text Message field. | |
| | The actual price is shown when customer adds the product to the shopping cart. It is also shown during the checkout as usual. | |
| | Before Order Confirmation - Clicking the Click for price link in a catalog redirects to the product page. On the product page the price is replaced with the following message: "See price before order confirmation." The What's this link points to the information tip. | |
| | The actual price is displayed on the Order Review step of the one page checkout or on the order review pages of the Google checkout or PayPal checkout. In the shopping cart, neither the prices nor the subtotals are displayed. | |
| | When there is at least one item in the shopping cart with Display Actual Price set to Before Order Confirmation , the order total is not shown in the cart. Instead, the message "Order total will be displayed before you submit the order" is shown. | |
| | The option selected defines how product prices are displayed in wishlists and comparison lists as well | |
| Default Pop-up Text Message | The text field for editing the information message displayed if the Display Actual Price field is set to On Gesture . | Store view |

| Option | Description | Scope |
|---------------------------------------|--|---------------|
| Default "What's This" Text Message | The text field for editing the text of the What's this information tip. | Store view |

5. To save the configuration, click the **Save Config** button in the upper-right corner of the page.

Setting Up MAP on the Product Level

MAP settings on the product level become available once the MAP functionality is enabled.

For gift cards and bundle products with dynamic pricing, the MAP settings are not available.

To configure MAP settings on a product level:

- 1. Select Catalog and click Manage Products.
- 2. Open the product for editing.
- **3.** On the **Prices** tab, the following MAP settings are available:

| Option | Description |
|---|--|
| Apply MAP | Defines whether MAP is applied to the product. |
| Display Actual Price | Defines how the actual price of the product is displayed on the frontend. The value here overrides the corresponding global setting. |
| Manufacturer's Suggested Retail Price | The price at which a manufacturer "suggests" to sell the product. If specified, it appears crossed-out on the catalog and product pages on the frontend. |

4. To save the settings click **Save** or **Save and Continue**.

Note: If a product added to the shopping cart has MSRP specified, it will not be displayed crossed-out in the mini shopping cart or in the shopping cart side block.

How MAP Is Applied for Different Product Types

The following describes how MAP is applied for different product types.

| Product type | MAP implementation |
|-----------------|---|
| Simple, Virtual | The actual price is not shown on the catalog and product pages; it is displayed according to the Display Actual Price setting. The custom options prices are displayed normally. |
| Grouped | Prices of the associated simple products are not shown on the catalog and product pages; they are displayed according to their Display Actual Price setting. |
| Configurable | The actual price is not shown on the catalog and product pages; it is displayed according to the Display Actual Price setting. The prices of the options are displayed normally. |

| Product type | MAP implementation |
|-------------------------|---|
| Bundle with fixed price | The actual price is not shown in the catalog; it is displayed according to the Display Actual Price setting. The prices of the bundle items are displayed normally. |
| Downloadable | The actual price is not shown on the catalog and product pages; it is displayed according to the Display Actual Price setting. The prices of the links are displayed normally. |

How MAP Is Applied for Different Price Settings

The following describes how MAP is applied for different price settings.

| Price setting | MAP implementation |
|---------------|--|
| Tier Price | If tier pricing is set, the tier pricing message is not displayed in the catalog. On the product page a notification is displayed that indicates that the price can be lower when ordering more than a certain quantity, but the discount is displayed in percentages only. For associated products of a grouped product, the discounts are not displayed on the product page. |
| | The tier price is shown according to the Display Actual Price setting. |
| Special Price | If the Special price is specified, the special price is displayed according to the Display Actual Price setting. |

9.7 Newsletters

Magento CE provides a Newsletter feature, which enables store administrators to send newsletters to customers who have registered to receive them.

The first step in creating newsletters is to configure the newsletter settings for your site.

To configure newsletter settings on your site:

- 1. In the Admin Panel, select **System > Configuration** to display the configuration page.
- 2. In the **CUSTOMERS** area in the left navigation panel, select the **Newsletter** option and expand the **Subscription Options** area to display the page shown in Figure 196.



Figure 196. Newsletter Subscription Options

3. In the **Need to Confirm** field, select **Yes** to specify that each customer that registers for a newsletter will receive an email asking them to confirm their registration. This technique is called double opt-in, meaning that customers confirm that they want to receive a newsletter twice. This method reduces the number of customers that consider your newsletter as spam.

Newsletter Templates

Before sending a newsletter, create a newsletter template. You can create and save as many of these as required for any situation, whether it be an annual holiday newsletter or weekly product updates.

To create a new newsletter template:

- 1. In the Admin Panel, select **Newsletter > Newsletter Templates** to display a page listing the previously defined newsletter templates. You can edit an existing template or create a new one.
- 2. To add a new template, click the **Add New Template** button to display the New Newsletter Template page, as shown in Figure 196.

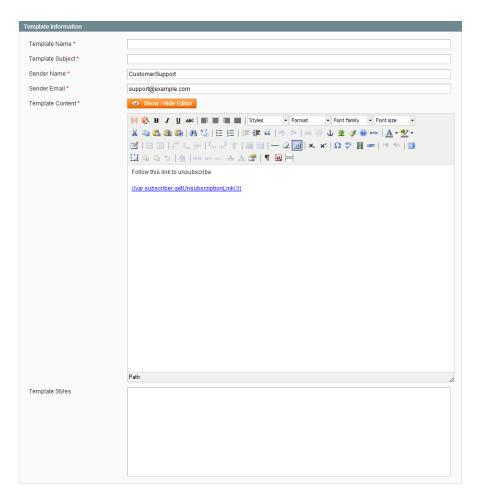


Figure 197. New Newsletter Template Page

- 3. In the **Template Name** field, specify a unique and indicative name for this template. This value is not visible for customers.
- In the Template Subject field, specify the subject of the email to be sent to your customers.
- 5. In the **Sender Name** and **Sender Email** fields, specify the name and email of the sender of the email to be sent to your customers.
- **6.** In the **Template Content** field, use the WYSIWIG editor to compose the body of the email. Note that this field is pre-filled with tags showing an unsubscribe link in the email. We recommend that you do not remove this link so that all emails that are sent enable your customers to unsubscribe from the newsletter.
- 7. Click **Preview Template**, to display the content with the formatting as it will be viewed by your subscribers.
- 8. After you have finished editing the template, click the **Save Template** button to save it.

Tip: After you have saved a template, a Save As button appears when you edit this template. The Save As button enables you to duplicate the template, so that you can make changes and save the template as a new template without affecting the original template. This can save you time because you will not need to re-enter all the template information in order to create a new template. If you already have an existing template that is similar to the new template, simply edit the fields that you require, and then use the Save As button to create a new template.

Newsletter Queues

A newsletter that has many recipients must be sent in stages. The process of sending the newsletter is managed by a queue. After you start this queue, Magento CE sends the emails in packs.

To send your newsletter using a queue:

- In the Admin Panel, select Newsletter > Newsletter Templates to display a list of newsletter templates.
- 2. In the **Action** drop-down list for the relevant template, select the **Queue Newsletter** option.
- 3. In the Queue Date Start field, specify when the newsletter will start being sent.
- **4.** In the **Subscribers From** field, select one or more store views whose customers this newsletter will be sent to.
- **5.** Review the template and parameters and then click the **Save Newsletter** button to schedule sending the newsletter.

Tip: To ensure delivery of your newsletters, it is recommended that you integrate your Magento CE installation with a third-party newsletter provider. These services are "whitelisted" by email service providers. Look for newsletter providers in the Magento Connect website.

Newsletter Reports

Three newsletter reports are provided in the **Newsletter** menu:

- Newsletter Queue: Shows the newsletter queues that have been defined and indicates their progress in sending emails.
- Newsletter Subscribers: Shows a list of customers that have subscribed to your newsletter. It also enables you to unsubscribe these customers manually.
- Newsletter Problem Reports: Shows a list of errors that have occurred while sending the email. This Report enables you to remove the incorrect emails from the subscribers list.

10 Managing Orders and Customers

This chapter describes how to manage customer records and how to add orders from the backend.

10.1 Managing Customers

Viewing and Editing Customers

To view existing customers:

 In the Admin Panel, select Customers > Manage Customers to display the Manage Customers page, as shown in Figure 198. The Manage Customers page contains a list of all the customers that opened accounts in your web store or were added using the Add New Customer feature.

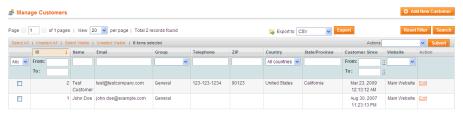


Figure 198. Manage Customers Page

Click the Edit link on the right side of a customer's row to display the customer information page, as shown in Figure 199.

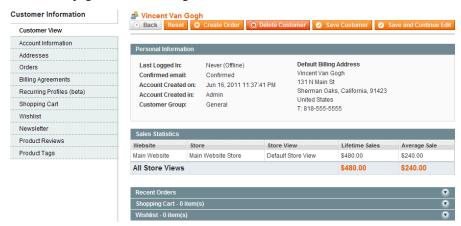


Figure 199. Customer Information Page

The tabs in the left panel provide a variety of types of information about the customer and for handling the relationship with a customer, such as: when the customer last logged in and out, addresses, ordering statistics, recent orders, current shopping cart contents, their last reviews, the newsletter to which they subscribed and so on.

Adding a Customer

Customers typically register themselves in your web store using the **My Account** link in the header of each page. In addition, you can use the following procedure to add a customer using the backend.

To add a new customer:

- 1. In the Admin Panel, select Customers > Manage Customers.
- 2. Click the **Add New Customer** button to display the New Customer page, as shown in Figure 200.

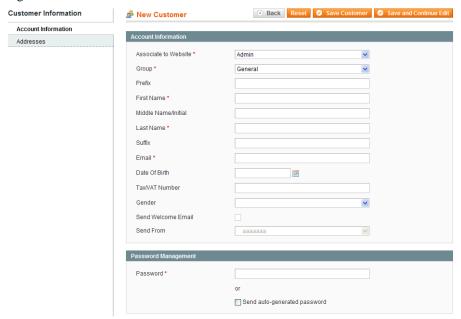


Figure 200. New Customer Page

This page enables you to define basic identifying information about the customer and his/her various addresses. Many aspects of the information retained about a customer in Magento CE can be accessed by editing the customer's information, as described in "Viewing and Editing Customers," page 191.

3. The fields on this page are self-explanatory. Specify the customer's information and then click the **Save Customer** button.

Managing Customer Groups

The customer group to which the customer belongs determines which discounts are given to this customer, as defined in the **Catalog Price Rules** and **Shopping Cart Price Rules** (described in the "Catalog and Shopping Cart Price Rules," page 166), and the tax rule that is applied to that customer.

To create and edit customer groups:

1. In the Admin Panel, select **Customers > Customer Groups** to open the Customer Groups page, as shown in Figure 201.

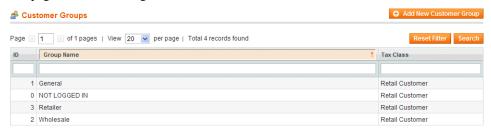


Figure 201. Customer Groups Page

- **2.** Do one of the following:
 - * To create a new customer group, click Add New Customer Group.
 - To edit an existing customer group, click the row for the desired group.

The customer group editing page opens, as shown in Figure 202.



Figure 202. New Customer Group Page

- 3. Specify a unique name for this customer group (or modify the existing name).
- **4.** Select a tax class to associate with this group.
- 5. Click Save Customer Group.

Checking Online Customers

You can check which customers are currently online and view their activity.

To view online customers:

In the Admin Panel, select **Customers > Online Customers** to display the Online Customers page, as shown in Figure 203.



Figure 203. Online Customers Page

Customer Reports

A variety of customer reports can be generated by selecting **Reports > Customers** in the Admin Panel.

The following describes the available customer reports:

- New Accounts: Shows the customers that have opened accounts in your web store during the period that you specify.
- Customer by orders total: Lists customers in descending order of money spent in your web store.
- Customer by number of orders: Lists customers in descending order of number of orders placed in your web store.

Importing and Exporting Customer Information

Another way to add customer records to Magento CE is by importing the data from a comma-separated values (CSV) file. The file that you upload must be in Comma-Separated Values (CSV) format. Most spreadsheet and database applications can read and create CSV files. This feature is convenient if you have existing customer information in another system and you want to bring it into Magento CE.

In order to import a CSV file into Magento CE, it must have certain characteristics. Specifically, each column heading must exactly match the Attribute Code for the attribute in that column. An easy way to get the correct column headings is to export the existing Magento CE customer data to a CSV file, then add or update the information to the CSV file before reimporting it into Magento CE.

Exporting Customer Data

To export customer information:

- 1. In the Admin Panel, select **System > Import/Export > Export**.
- 2. Select **Customers** from the **Entity Type** drop-down list. The system generates a list of entity attributes that are relevant to your customers.
- **3.** By default, all attributes are exported to the CSV file. In the Entity Attributes list, select the **Skip** check box for any attributes that you want to exclude from the CSV file.
- **4.** By default, all records are exported to the CSV file. Use the controls in the **Filter** column to limit the records that are exported.
- 5. Click **Continue** to export your selected product information to a CSV file.
- **6.** Open the saved file in your favorite spreadsheet application and edit as needed.

Importing Customer Data

With the Import feature, you can upload a file that contains the records for as many customers as you want.

To import a customer CSV file:

- 1. In the Admin Panel, select **System > Import/Export > Import** to open the Import page.
- 2. Select **Customers** from the **Entity Type** drop-down list.
- 3. Select one of the **Import Behavior** options from the drop-down list:
 - Append Complex Data: Adds new or edited products to your store's database. Magento CE will not create duplicate entries for existing products and customers included in your CSV file.
 - Replace Existing Complex Data: Completely replaces your existing data or portions thereof.
 - Delete Entities: Completely deletes your existing database or portions thereof.
- 4. Click **Browse** and locate the CSV file in your local computer's file system.

Note The total size of the CSV file must not exceed the maximum size for your environment (typically 32 MB) and must be saved with UTF-8 encoding. Check your spreadsheet or database application documentation for information about saving a CSV file with UTF-8 encoding.

- 5. Click **Check Data** to validate the uploaded file.
- **6.** If the uploaded file is valid, a "File is valid!" response appears. Import your products or customers by clicking **Import**. If your file contains errors, Magento CE notifies you of the errors and enables you to skip the erroneous rows and importing the valid products or customers by clicking **Import**.

When the import is complete, the "Import was successfully done" message appears.

10.2 Managing Orders

The section "Managing Orders, page 70, introduces the procedures for handling the day-to-day order management tasks in your web store. This section assumes that you are familiar with that information.

See "Viewing the Orders in Your Web Store," page 71 for a description of how to view and edit the Orders in your web store. This section goes into more details about the order life cycle in Magento CE.

Orders Terminology

This section describes some of the terms used for handling orders in Magento CE. In addition to creating orders, there are many features in the Magento CE backend that are part of the process of managing and fulfilling orders, such as creating invoices, shipments, and credit memos, and editing and cancelling orders.

Sales Order

When an order is created in a Magento CE web store, either in the frontend or in the backend, a sales order record is created to record this transaction. This sales order can be seen in the orders list by selecting the **Orders** option from the **Sales** menu in the backend.

This is only a temporary record. Payment has not yet been processed and the order can still be canceled.

Invoice

An invoice is a record of the receipt of payment for an order.

Note: In some cases, payment is automatically received during the creation of an Invoice.

Creating an invoice converts the temporary sales order into a permanent record of an Order, which can no longer be canceled.

Multiple invoices can be created for a single order, each containing as much or as few of the purchased products that you specify.

Shipment

A shipment is a record of the products in an order that have been shipped. As with invoices, multiple shipments can be associated with a single order, until all of the products in the order are shipped.

Credit Memo

A credit memo is a record of a refund. A product cannot be refunded until it has been paid (which means that it has been invoiced). This means that you are not able to create a credit memo before an invoice has been created.

The credit memo serves as a record of a refund, but it is not a record of the actual return of funds to the customer.

Creating New Orders

This section describes how to create an order using the backend, such as when an order is received on the phone.

To create a new order from the backend:

- 1. In the Admin Panel, select Sales > Orders.
- Click the Create New Order button on the top right of the page to display the Create New Order page, as shown in Figure 204.



Figure 204. Create New Order Page

3. Select a customer If you have multiple websites, stores, or store views, select the one to which this order applies. The Create New Order for *<customer>* page opens, as shown in Figure 205.

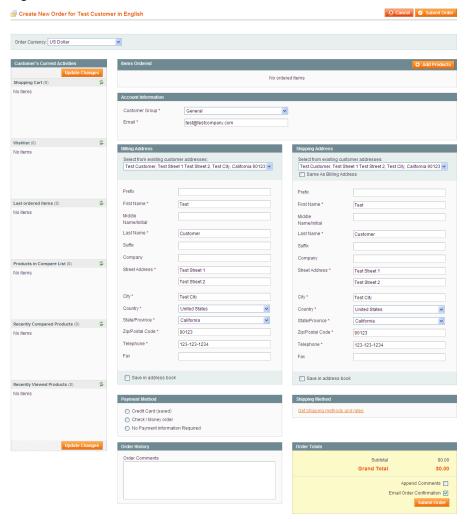


Figure 205. Create New Order for < customer > Page

Note: If the customer does not already exist in your customer records, click **Create New Customer** on the first Create New Order page. You will need to complete all the address information.

4. Click the **Add Products** button to display the list of products, as shown in Figure 206.

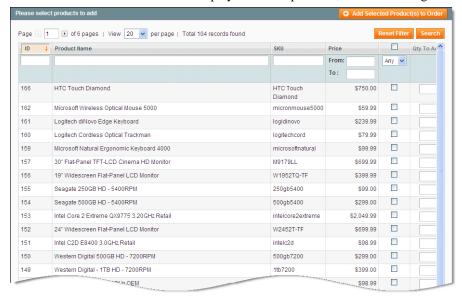


Figure 206. Product List for Creating Orders

 Use the check boxes to select the products to be purchased, and click the Add Selected Product(s) to Order button.

Tip: If you selected one of the existing customers, then the left column shows a list of the products that this customer has in his/her cart, wish list, recently ordered, viewed, or compared. To add one those products to the order, select the required product and click Update Changes button.

- **6.** Complete the other mandatory fields of the order. Mandatory fields are marked by an asterisk (*).
- 7. You can define many options for the order, such as choosing custom prices for products and applying discount codes.
- **8.** After you have completed all the required order information, click the **Submit Order** button to display the order information page.
- 9. To confirm payment, click the **Invoice** button to generate an invoice for your review.
- **10.** Review the invoice, and if all is well, click the **Submit Invoice** button at the bottom of the page.
- **11.** When you are ready to ship the products, click the **Ship** button to generate a Shipment document.

- 12. If applicable, you can add a tracking number received from the shipping service by clicking the **Add Tracking Number** button. Adding a tracking number enables customers to view the status of their shipment using the shipping carrier's website.
- **13.** Review the shipment. You can modify the quantity to be shipped if only part of the order is ready.

The order status changes to **Completed** after all its products have been shipped.

- **14.** Click the **Email Copy of Shipment** option to automatically send an email to notify the customer that the products were shipped.
- 15. Click the **Submit Shipment** button at the bottom of the page.
- **16.** Click the **Back** button to return to the orders page, where you can create additional Orders if needed.

Refunding

You can create a record of a product refund from an existing order by generating a credit memo.

To view the list of refunds made in your web store:

From the **Sales** menu, select the **Credit Memos** option to display the Credit Memos page, as shown in Figure 207.



Figure 207. Credit Memos Page

To refund a product from an existing order:

Note: You can create credit memos only for orders for which invoices were created. Without an invoice, an order is assumed not to be paid so that there is nothing to refund.

- 1. In the Admin Panel, select **Sales > Orders** to display a list of the existing orders.
- 2. Click the **View** link on the right side of the row of the desired order to display the order view page.
- 3. Click the **Credit Memo** button to generate a credit memo.
- 4. Scroll down to the **Items to Refund** area, and in the **Qty to Refund** field of each relevant product, specify the quantity of products to refund.
- 5. To specify that this product was actually returned to the web store, select the **Return to Stock** check box, as shown in Figure 208.



Figure 208. Items to Refund

6. (Optional) Select the **Email Copy of Credit Memo** check box, as shown in Figure 209, to automatically send an email to the customer that the order has been refunded. You can also adjust the refund totals to match your business rules.

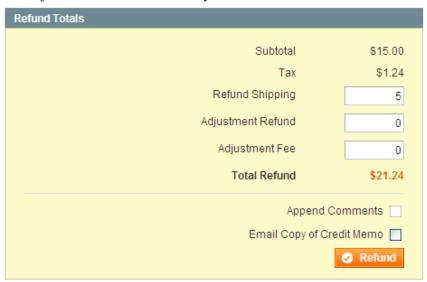


Figure 209. Refund Totals

- 7. Click the **Refund** button at the bottom of the page. The total of the order from which this product was refunded is updated automatically.
- **8.** Click the **Back** button to return to the orders page where you can create additional orders, if required.

Note: Refunding an order in Magento CE does not cause an actual payment refund. You must refund the payment on your own. The credit memo is only a record used to track the refunds and to provide proper values in the reports.

11 Managing Customer-Generated Content

This chapter describes how to manage customer generated content, such as ratings, reviews, tags, and polls.

11.1 Managing Ratings and Reviews

Rating and review functionality is provided by Magento CE to enable customers and web store owners to give their opinions, feedback, and comments about products. Ratings and reviews appear in the frontend, as shown in Figure 210.



Figure 210. Ratings and Reviews Links on the Frontend

The quantity of stars indicates the satisfaction rating. You can click on the **Review(s)** link to display the actual reviews provided by customers or input your own Review, as shown in Figure 211.

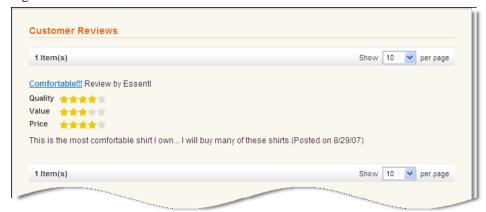


Figure 211. Customer Reviews Frontend Interface

To add a review, the customer clicks on the **Add Your Review** link on the product information page to open the Write Your Own Review page, as shown in Figure 212.

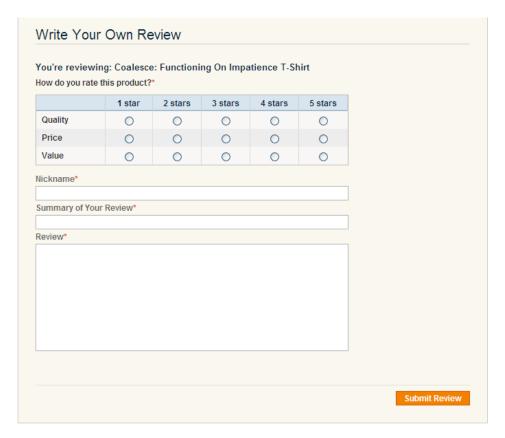


Figure 212. Write Your Own Review Page (Frontend)

Adding a Custom Rating

By default, the customer can rate the quality, price, and value of a product. You might want to add custom ratings, to enable customers to rate such aspects as durability, warranty, and so on. This section describes how to create a new customized rating.

1. In the Admin Panel, select Catalog > Reviews & Ratings > Manage Ratings to display the Manage Ratings page, as shown in Figure 213.



Figure 213. Manage Ratings Page

2. Click the **Add New Rating** button to display the New Rating page, as shown in Figure 214.

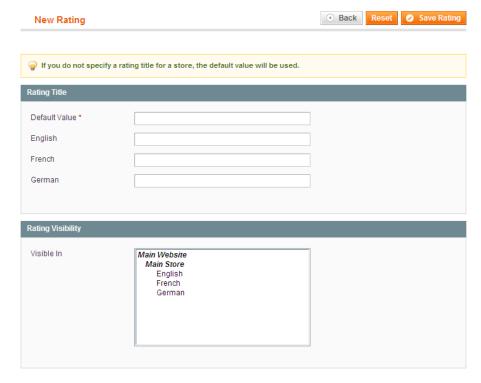


Figure 214. New Rating Page

- 3. In the **Default Value** field enter a name for this rating.
- 4. Click the **Save Rating** button.

Approving Reviews for Public Viewing

New reviews that are submitted by customers must be approved by the web store administrator in the backend before they appear on the frontend.

To view and approve new reviews:

1. In the Admin Panel, select Catalog > Reviews & Ratings > Customer Reviews > Pending Reviews to display the Pending Reviews page, as shown in Figure 215.



Figure 215. Pending Reviews Page

2. Click the **Edit** link on the right side of the relevant review's row to display the Review Details page, as shown in Figure 216.

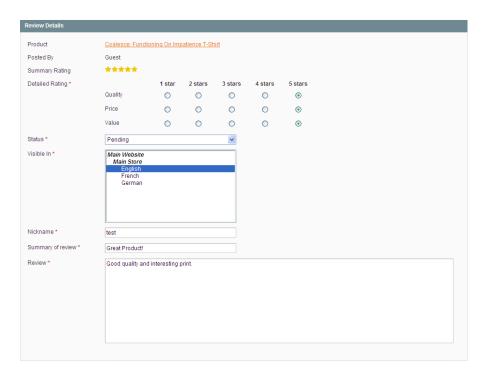


Figure 216. Review Details Page

- 3. You can modify the review, if required.
- 4. In the Status field, change the Pending status to Approved or Not Approved.

11.2 Managing Tags

Tags can be assigned by customers directly in the frontend. A tag describes a specific property of a product, such as Cool, Valentine's gift and so on. Popular Tags serve as a descriptor that customers can select in order to view the products to which a specific tag has been assigned. Figure 217 shows an example of various tags as they appear in the web store.

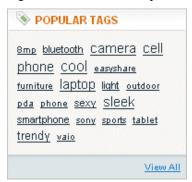


Figure 217. Tags Display in the Frontend

Adding Tags

The number of tags that can be added to a product is unlimited and they can later be renamed or deleted. To add one or more tags to a product, the customer scrolls down on the product page to the Product Tags section, as shown in Figure 218.



Figure 218. Adding Product Tags (Frontend)

Tags must be separated by spaces, and phrases (two or more words that comprise a single tag) must be enclosed in single quotation marks ('). Figure 218 shows what it looks like when a customer adds three tags:

- rock and roll
- * t-shirt
- red

After a customer submits product tags, an administrator has to approve them on the backend so that they will appear on the frontend.

Approving Tags

Tags must first be approved by the backend administrator before they appear on the front-end. After a tag has been approved by the backend administrator, it can be used for other products and does not need to be approved again.

To approve a tag:

1. In the Admin Panel, select Catalog > Tags > Pending Tags to display the Pending Tags page, as shown in Figure 219.

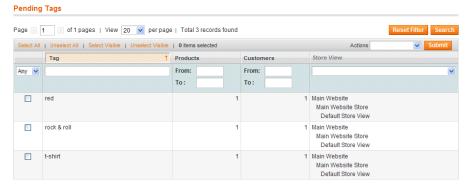


Figure 219. Pending Tags Page

This page shows a list of tags that have not yet been approved.

- 2. Use the check boxes in the left column to select all of the tags that you want to approve (or all of the tags that you want to disable).
- In the Action drop-down list, select Change Status. The Status drop-down list becomes visible.
- 4. In the **Status** drop-down list, select **Approve** (or **Disable**).

Note: To modify a tag or view details about a tag, such as the product or products it was applied to, or the name of the customer who submitted it, click the row for that tag.

Note: If a customer has entered a tag that you do not want to ever see again, simply change the status to **Disabled**.

11.3 Managing Polls

Polls provide a powerful marketing tool for finding out the opinion of your customers about your products, store, customer service, or anything else.

It is very simple to create a poll. Figure 220 shows an example of how a poll appears in the frontend.

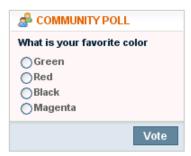


Figure 220. Poll on the Frontend

A poll occupies only a small amount of space on your store pages and is shown in the right column by default. Poll results are immediately displayed to the customer after the customer submits an answer, as shown in Figure 221.

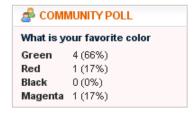


Figure 221. Poll Results

To create a poll:

- 1. In the Admin Panel, select CMS > Polls to open the Poll Manager page, which shows a list of existing polls.
- 2. Click the **Add New Poll** button in the top right corner of the page to display the New Poll page, as shown in Figure 222.

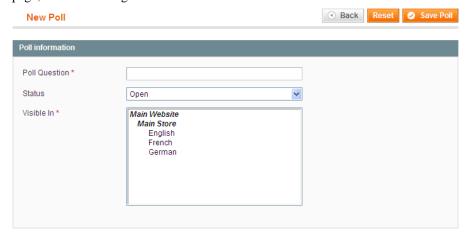


Figure 222. New Poll Page

- 3. In the **Poll Question** field, enter the question that your customer will be asked.
- **4.** In the **Status** field, specify whether the poll is **Open** or **Closed**. The status of the poll is **Open** by default, which means that it appears in your store. If you do not want it to appear in your store, select the **Closed** option.
- 5. Select one or more stores that you want the poll to appear in.
- **6.** Click the **Poll Answers** option in the left panel to display Assigned Answers page.
- 7. Click the **Add New Answer** button to add possible answers to your question that can be selected by customers, as shown in Figure 223.

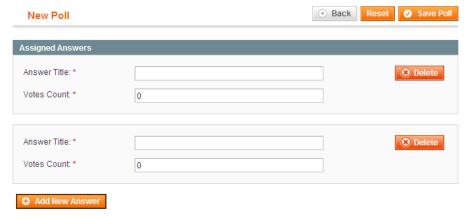


Figure 223. Assigned Answers Page

8. In the **Answer Title** field, specify the text of the answer to appear in your store for customers to select.

- 9. To influence the poll results in advance, you can add votes to the count in the **Votes Count** field, which is 0 by default.
- 10. Repeat steps 7 through 9 for each answer that you want to appear in this poll.
- 11. Click the **Save Poll** button.

Customers can answer a poll only once and you can view the results in the backend by clicking on the row for the poll in the Poll Manager page. If you have multiple polls open, they will cycle randomly in the frontend, meaning customer may see a different poll every time they refresh a frontend page.

Editing a Poll

After a poll has been created, you can edit it by clicking on the roll for the poll in the Poll Manager page (CMS > Polls).selecting the Poll Manager option from the CMS menu.

To close the poll so that it no longer appears in the store, change the **Status** field to **Closed** in the **Poll information** section.

To see the votes that have been tallied for each answer, click the **Poll Answers** option in the left panel to display the number of votes in the **Vote Count** field, as shown in Figure 224.

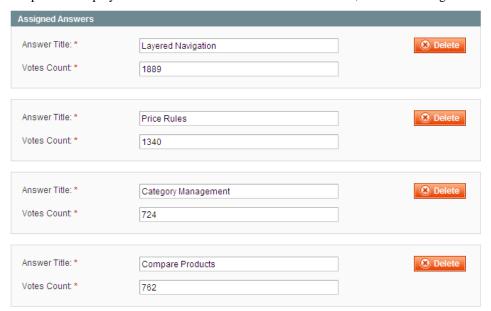


Figure 224. Poll Results (Backend)

12 Monitoring and Improving the Web Store

This chapter describes how to monitor and improve your web store by using reports, search terms, synonyms, redirects, and Google Analytics

12.1 Reports

This section describes some of the most important reports in Magento CE. This section first provides a full description of how to generate a Sales Report and a brief description of other important reports.

Generating Reports

Magento CE provides a variety of reports that you can access at any time. To see the reports that you can generate in Magento CE, from the **Reports** menu, select a type of report and then select a specific report of that type.

Some report pages have filter controls that enable you to narrow the scope of the report, as shown in Figure 225.

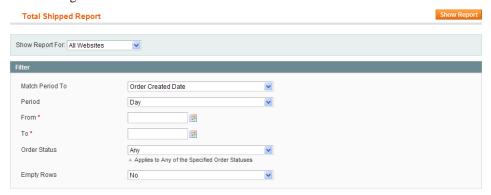


Figure 225. Report Filter Controls

- The **Show Report For** drop-down list enables you to select the store view or website (or all websites) to report on.
- The **Match Period To** drop-down list enables you to select which records to report on, based on either the order creation date or the order modified date.
- The **Period** drop-down list enables you to aggregate the report data into rows for each day, month, or year within your report **From** and **To** dates.
- Use the From and To calendar controls to determine the start and end dates that will be covered by the report.
- For Order Status, select Any to include all orders, or select Specified to select one or more order status values from a list.
- The Empty Rows drop-down list enables you to select whether to include date period rows that have no data.

The Show Actual Values drop-down list enables you to select whether to display actual (Yes) or projected (No) values. Projected values are based on estimates of amounts to be paid.

When you are finished making filter selections, click **Show Report** (or **Refresh**, in some reports) to generate the report. To export the report information shown on the screen, select the **CSV** (Comma Separated Values) option or the **Excel XML** option from the **Export to** dropdown list, and click **Export**.

Refreshing Sales Report Statistics

To reduce the performance impact of generating sales reports (those that are available under **Reports > Sales**), Magento CE calculates and stores the required statistics for each report. When you generate a report, the report uses the stored statistics, rather than recalculating the statistics each time you generate a report.

The sales report statistics need to be refreshed in order for the reports to use the most recent data. Refreshing the sales report statistics is a manual process.

To refresh the Sales Report statistics:

1. In the Admin Panel, select **Reports > Refresh Statistics** to open the Refresh Statistics page, as shown in Figure 226.

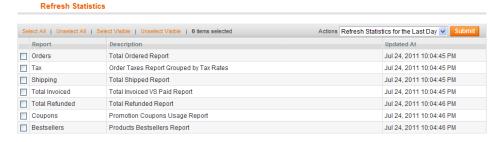


Figure 226. Refresh Statistics Page

- Use the check boxes on the left to select the reports for which you want to have the statistics refreshed.
- 3. In the Actions drop-down list, select the scope of the statistics to be refreshed: Refresh Lifetime Statistics or Refresh Statistics for the Last Day.
- 4. Click **Submit**.

Available Reports

The following describes the reports that are available in Magento CE.

| Report | Path | Description |
|---------------|--------------------------|---|
| Total Ordered | Reports > Sales > Orders | Shows orders for the specified time period. |
| Order Taxes | Reports > Sales > Tax | Shows taxes charged for orders in the specified time period; grouped by tax rate. |

| Report | Path | Description |
|-------------------------------------|---|--|
| Total Invoiced vs. Paid | Reports > Sales > Invoiced | Shows amounts paid and unpaid for invoiced orders in the specified time period. |
| Total Shipped | Reports > Sales > Shipping | Shows orders shipped in the specified time period, grouped by carrier/method; includes shipping charge amounts. |
| Total Refunded | Reports > Sales > Refunds | Shows refunds applied to orders in the specified time period. |
| Coupons Usage | Reports > Sales > Coupons | Shows coupons used for orders in the specified time period, grouped by coupon code. |
| PayPal Settlement | Reports > Sales > PayPal Settlement Reports | Shows PayPal settlements for the specified time period. Click Fetch Updates to retrieve data from PayPal. |
| Products in Carts | Reports > Shopping Cart > Products in carts | Shows products that are currently in shopping carts. |
| Abandoned Carts | Reports > Shopping Cart > Abandoned Carts | Shows shopping carts that were started but then abandoned. |
| | | Tip: This report enables you to contact the customers and offer them discounts or otherwise turn an abandoned cart into a conversion. |
| Products Bestsellers | Reports > Products > Bestsellers | Shows the products that were sold in the highest quantity in the specified time period. |
| Products Ordered | Reports > Products > Products Ordered | Shows all products that were ordered in the specified time period. |
| Most Viewed | Reports > Products > Most Viewed | Shows the products that were viewed the most times in the specified time period. |
| Low Stock | Reports > Products > Low Stock | Shows the products whose stock levels are low. |
| Downloads | Reports > Products > Downloads | Shows the number of purchases and downloads for each downloadable product. |
| New Accounts | Reports > Customers > New Accounts | Shows the new accounts that were created during the specified time period. |
| Customers by Orders Total | Reports > Customers > Customers by orders total | Shows the customers listed in descending order of total order amount. |
| Customers by Number of Orders | Reports > Customers > Customers by number of orders | Shows the customers listed in descending order of number of orders placed. |
| Customers Reviews | Reports > Reviews > Customers Reviews | Shows the customers listed in descending order of number of reviews contributed. |
| Products Reviews | Reports > Reviews > Products Reviews | Shows the products listed in descending order of number of reviews. |
| Customers Tags | Reports > Tags > Customers | Shows the customers listed with the number of tags each one has created. |
| Products Tags | Reports > Tags > Products | Shows the number of unique tags and total number of tags created for each product. |
| Popular Tags | Reports > Tags > Popular | Shows the number of times each tag has been applied. |
| Search Terms | Reports > Search Terms | Shows the terms that were submitted in the search tool. |
| | | Tip: If you see that the Hits field of a product shows a high number (meaning that customers search for it often), but the |

| Report | Path | Description |
|--------|------|---|
| | | Results column shows a low number or zero, then you should review your product names and descriptions to promote products related to this keyword. |

12.2 Search Synonyms and Redirects

The following shows you how to fine-tune Magento's search behavior. Two mains options are provided:

- Search Synonyms: Misspelled search terms may mean missed opportunities for you. If you know that a frequently used search term is often misspelled by customers, and thus does not display results, you can add additional search terms.
- Redirects: You can specify that when a customer searches for a certain term that they are re-directed to a specific page. Direct customers to a specific product page, a specific brand landing page, or an informational page. For example, the search term "Returns" can take customers directly to the Shipping Policy page.

The following example demonstrates how to add the misspelled search term "latop" so that the results are returned for the correct term, "laptop."

To add new search synonym and or redirection:

1. In the Admin Panel, select Catalog > Search Terms to display the Search page, as shown in Figure 227.

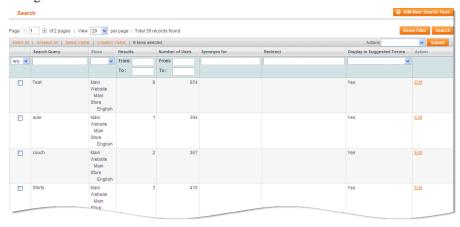


Figure 227. Search Page

Click the Add New Search Term button to display the New Search page, as shown in Figure 228.

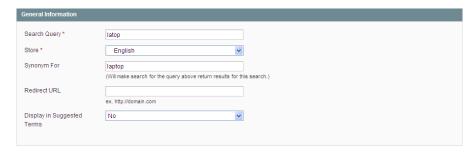


Figure 228. New Search Page

- **3.** In the **Search Query** field, specify the incorrect spelling of the term ("latop" in this example).
- 4. In the **Synonym For** field, specify the correct search term that is defined in your web store ("laptop" in this example).
- 5. In the **Redirect URL** field, specify the URL to which the customer is redirected when no results are returned for the search term.
- Click the Save Search button.

12.3 Google Analytics

Google Analytics is a free service provided by Google to help website owners find out more about the traffic on their website and about conversions. Magento CE supports both the following Google Analytics options:

- Page View Tracking: Enables you to see the origin from which your web store visitors linked to your store.
- E-commerce Tracking: Enables you to see which customers make purchases and what they buy.

You can sign up to this service at https://www.google.com/analytics. While signing up, a report is displayed showing your new Google Analytics account number in the following format: UA-XXXXXXX-1. Write this number down, because it is required for configuring Google Analytics in Magento CE.

To add Google Analytics tracking to Magento:

- 1. In the Admin Panel, select System > Configuration > Google API
- 2. Expand the Google Analytics section as shown in Figure 229.

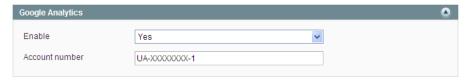


Figure 229. Google Analytics Options

3. In the **Enable** field, select **Yes**.

4. In the **Account number** field, specify the Google Analytics account number that you wrote down when you signed up for the service.

Tip: Magento supports native integration with Google Website Optimizer, which is another free service from Google that enables you to test different versions of page elements and to select the elements that provide the best conversion rates.

13 Keeping Your Store Healthy

Now that you have your own web store running and are selling products, do not forget to keep it in good condition. Make sure that your hosting provider performs regular file and database backups

This chapter describes what you can do to keep your store healthy by using a staging environment, updating Magento CE, and extending Magento CE

13.1 Staging Environment

If you plan to change and develop your web store over time, we recommend that you set up a staging environment (also called a testing environment) in which you can test your ideas before applying them to the live store. We highly recommend that you also use this environment when updating new versions of Magento CE.

At its simplest, the staging environment is just like any other Magento CE installation that is not accessible to the public. If you are modifying the files, you can keep them synchronized with the live files using any of the various available version control tools.

13.2 Updating Magento CE

Magento CE is constantly evolving. New features are added and problems resolved on an ongoing basis. From time to time you will be notified about a new Magento CE version. This notice will be published in the Magento CE blog and the backend will display a message when you log in. If the update is critical, contains mandatory updates, or resolves issues that you have encountered, you should definitely update your web store.

Warning: If your store has a custom theme, when you upgrade it to a new version, you will benefit from the bug fixes, but new front-end functionality may not be visible. Upgrading between major versions, such as between version 1.1 and 1.2, can render your site and any custom functionality unusable until your perform a few minor configuration changes (which are usually noted along with the new version announcement). We strongly recommend that you first test all upgrades in a staging environment before applying it to your live store.

To update your web store to a new version:

- 1. In the Admin Panel, select System > Magento Connect > Magento Connect Manager.
- 2. Log in using your backend username and password and click **Log In**. The Magento Connect Manager page is displayed, as shown in Figure 230.

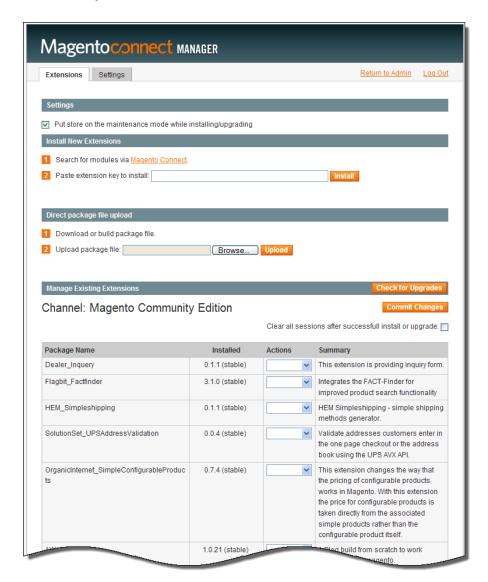


Figure 230. Magento Connect Manager Page

- **3.** Click the **Check for Upgrades** button. If there are upgrades available for any of the Magento CE modules, they are marked in yellow.
- In the Actions column, select the upgrades to be installed and click the Commit Changes button.
- 5. Wait until the installation has finished and click the **Return to Admin** link in the header.
- **6.** Congratulations! You have just upgraded your Magento CE. Now check your site to make sure everything works as expected.

13.3 Extending Magento

There are hundreds of payment gateways and shipping providers all over the world. Magento CE out-of-the-box supports a few of the most popular ones. However, community members are developing and publishing new extensions in order to extend Magento CE with various new features. If you need to add functionality to Magento CE, you should first search for it on Magento Connect, which is our marketplace for extensions. You can access Magento Connect at: http://www.magentocommerce.com/magento-connect. The Magento Connect home page is displayed, as shown in Figure 231.



Figure 231. Magento Connect Home Page

Various free extensions are provided from this page.

The following example shows how to install the iDEAL core payment extension that adds a new payment method to the store called iDEAL.

Note: There are also commercial extensions available for purchase on their publishers' pages. The installation process for each one may vary. Please consult the extension author for installation instructions.

To install a free extension:

- Go to the MagentoConnect page on the MagentoCommerce site at http://www.magentocommerce.com/.
- 2. Browse through the extensions using the filters provided in the panel on the right.
- **3.** Go into the details page of the desired extension to display a page similar to Figure 232.

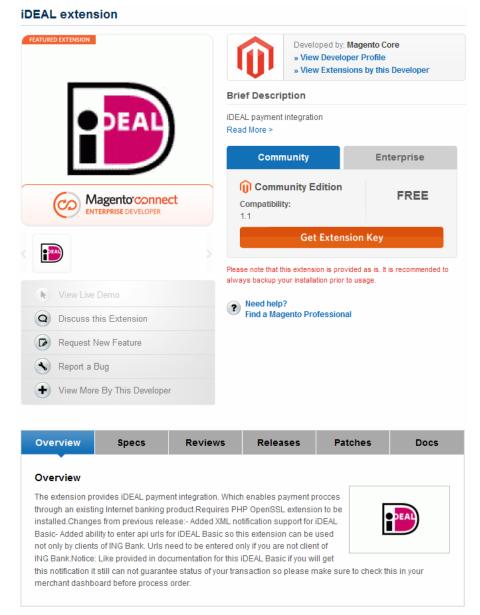


Figure 232. Extension Details Page

4. Click **Get Extension Key** to display the following:



- 5. Click the link to read the license agreement, then accept the licensing agreement by selecting the agreement check box.
- 6. An extension key similar to the following is displayed: magento-core/Mage_Ideal.

 This is a special link to an extension that Magento recognizes. Click Select to select it and then copy it to the clipboard (Ctrl+C).
- 7. In the Admin Panel, select **System > Magento Connect > Magento Connect Manager**.
- **8.** Log in using your backend username and password and click **Log In**.
- **9.** Paste the extension key in the **Install New Extensions** section, as shown in Figure 233.

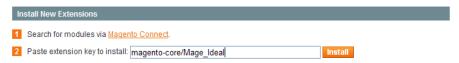


Figure 233. Pasting the Extension Key

10. Click the **Install** button and wait until the installation has finished.

You can now return to the backend and start using the extension that you have just installed!

Note: After you install a payment module, this new option appears in the System menu under Configuration > SALES > Payment Methods.

14 Getting Help

Magento CE offers a variety of options and possibilities, but also has a learning curve. Magento provides several resources for getting help discovering Magento CE and using it daily to attain your eCommerce objectives.

You can start with the **Search** field at the top of the community site found at http://www.magentocommerce.com, which provides results from the Magento forum, knowledge base, wiki, groups, and other resources.

If you are unable to find answers to your questions, try posting your question in the Magento Answers site and the Magento forums, where thousands of participants help each other with Magento issues.

To access Magento Answers:

Go to http://www.magentocommerce.com/answers/ and log in or using the user name and password that you created before downloading Magento CE. (If you do not have a Magento user name, you can register for one from this page.) Follow the onscreen directions to ask your question.

To access Magento forums:

Go to http://www.magentocommerce.com/boards and log in using the user name and password that you created before downloading Magento CE. Choose a forum that best matches your question.

If you found the answer yourself and were unable to find it elsewhere, please share it with others. Use the wiki or forums to write and share it.

There are also several other community features in addition to the forums described above that enable the exchange of ideas and help. They are:

- Groups: Link community members working on or interested in specific subjects, such as Designing For Magento and Drop Shippers.
- Chat: Provides a real time discussion with Magento community members.
- Wiki: Provides community editable pages for sharing ideas and findings, tutorials and information

The following lists other resources available to help you use get the most out of Magento:

Knowledge Base

The Magento knowledge base is a Wiki that provides instructions published by Magento or community members in the form of guides and "how-to" articles.

At: http://www.magentocommerce.com/knowledge-base

Webinar Archive

Up-to-date webinars are provided by Magento in which you can learn real-world tips and tricks in order to get the most out of your stores and promotions.

At: http://www.magentocommerce.com/media/webinar-archive

Screen casts

Screen casts are presentation videos that can guide you through many of the Magento features.

At: http://www.magentocommerce.com/media/screencasts

Magento Designer's Guide

The Magento Designer's Guide provides information for designers describing Magento concepts and design implementation in Magento.

At: http://www.magentocommerce.com/design_guide

Magento Blog

The Magento Blog contains fresh updates describing new Magento releases, interesting showcases and events.

At: http://www.magentocommerce.com/blog

Magento on Twitter

You can keep up with Magneto events and announcements by following Magento on Twitter.

At: http://twitter.com/magento

Technical Documents and Magento Core API

These provide developers with information on how to develop Magento CE.

At: http://docs.magentocommerce.com/

Here you can find information about all Magento classes and functions.

At: http://www.magentocommerce.com/support/magento_core_api

Here you can find information and usage examples for calling Magento CE using an API. This enables easier integration of Magento CE with existing systems.

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